



Vincent J. Galluzzo

Partner

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OVERVIEW

Vincent (Vince) Galluzzo is a partner at the firm and is a member of the Intellectual Property Litigation practice group. Prior to joining the firm, Vince was a partner at a Washington, D.C., law firm where he practiced as a trial lawyer in patent, trade secret, software licensing disputes, and multimillion-dollar technology transactions. With a strong technical background in computer and software engineering, Vince has a proven history of leading trial teams to victory in jury and bench trials in state and federal courts as well as in post-grant proceedings (inter partes reviews or IPRs) before the Patent Trial and Appeal Board.

Clients appreciate Vince's unique combination of technical experience and an ability to simplify complex technologies for judges and juries.

"I was very impressed by how concise, firm, calm and well-prepared [Vince's] oral arguments were."
— In-house counsel for Fortune Global 100 company

In addition to trial work, Vince counsels clients on open-source and other software licensing issues, as well as intellectual property monetization strategies, portfolio management, enforcement, licensing, software licensing, open-source software usage, and other software-related issues. He has led deals involving tens of millions of dollars in IP assets.

Vince is committed to pro bono representation, having represented clients in a highly publicized federal habeas corpus case and in an Eighth Amendment civil rights violation case under the Civil Rights Act.

ACHIEVEMENTS

- Recommended in *IAM Patent 1000* United States Individuals: Trade Secret Litigation, 2023

SPEAKING ENGAGEMENTS

- "Government Contracts M&A Series - Intellectual Property and Contract Data/Patent Rights Issues," Crowell & Moring Webinar, 12 April 2022

EDUCATION

- J.D., University of Florida Levin College of Law, 2010
- B.S., University of Florida, 2007

ADMISSIONS

- Bar of District of Columbia
- Bar of Florida
- Bar of North Carolina
- United States Patent and Trademark Office
- United States Court of Appeals for the Eleventh Circuit
- United States Court of Appeals for the Federal Circuit
- United States Court of Appeals for the Fourth Circuit
- United States District Court for the Middle District of Florida
- United States District Court for the Northern District of Florida

NEWS & EVENTS

- 4 March 2024, K&L Gates Strengthens Intellectual Property Practice With Charlotte Partner Addition

MEDIA MENTIONS

- Mentioned, "K&L Gates Expands Intellectual Property Expertise with New Partner Hire," *Patexia*, 12 March 2024
- Mentioned, "K&L Gates eyes regional expansion with patent litigator hire," *ManagingIP*, 6 March 2024
- Mentioned, "Intellectual property lawyer heads for North Carolina," *Commercial Dispute Resolution*, 5 March 2024
- Mentioned, "K&L Gates Drafts Galluzzo From Crowell & Moring as IP Partner," *Bloomberg Law*, 4 March 2024
- Mentioned, "K&L Gates strengthens IP practice with Charlotte partner addition," *The Patent Lawyer*, 4 March 2024

AREAS OF FOCUS

- IP Litigation

INDUSTRIES

- Artificial Intelligence
- Financial Services
- Fintech
- Hardware and Semiconductors
- Technology
- Telecommunication and Mobile

REPRESENTATIVE EXPERIENCE

- Represented a scent diffusion and control technology company in patent litigation with a competitor. Led trial team to a successful defense verdict on the competitor's two asserted patents and continuing to represent the company for infringement of the company's patents by the competitor.
- Represented a fintech company in the successful defense of a fiercely contested trade secret and patent case over fintech software where the opposing party sought billions of dollars in damages.
- Represented an artificial intelligence (AI) company in the successful defense of a competitor patent infringement lawsuit and parallel IPR proceedings to invalidate the competitor's patent.
- Represented a blockchain company in proceedings to invalidate a competitor patent covering methods of using non-fungible tokens (NFTs).
- Represented a global automotive manufacturer in a series of IPRs related to hybrid vehicle control technology that successfully invalidated all of the plaintiff's asserted patent claims. Led and argued the appeal to secure the victory at the Federal Circuit.
- Represented a government contractor in successful defense of patent infringement suit filed by a non-practicing entity (NPE) related to global positioning technology.
- Represented a chemical company in a trade secret misappropriation case related to aramid fiber technology, which resulted in a US\$919 million jury verdict in favor of the client. Continued representation in post-trial enforcement actions by the client.
- Represented a life sciences non-profit in a patent infringement action against competitor involving soft tissue grafts, winning a jury verdict of over US\$34 million, and securing the victory on appeal to the Federal Circuit.

- Represented a telecommunications company and its affiliates in two patent infringement lawsuits, winning one on collateral estoppel grounds, which was affirmed by the Federal Circuit, and winning the other on summary judgment under 35 U.S.C. Section 101, also affirmed by the Federal Circuit.