



Limo T. Cherian

Partner

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OVERVIEW

Limo Cherian is the co-leader of the Health Care and FDA practice group. She focuses her practice on health care regulatory, transactional and litigation issues. She has represented physicians and physician groups, clinically integrated organizations, managed services organizations, and hospitals, as well as other corporate and governmental clients. Limo has advised clients on regulatory and compliance matters related to Stark, Anti-Kickback and Civil Monetary Penalties issues. She has also advised clients regarding Medicare fraud and abuse issues, reimbursement and antitrust issues. Limo has experience litigating health care matters including contesting certificate of need decisions, physician restrictive covenants and payment disputes. She has also litigated and negotiated issues involving, managed care contracts, professional services agreements and information technology contracts. Limo has experience in trial proceedings in State and Federal courts across the United States, as well as in administrative proceedings and arbitrations. She also has experience in appellate practice and has briefed and argued appeals both in federal and state appeals courts.

PROFESSIONAL BACKGROUND

Prior to joining K&L Gates, Limo was a partner in the Chicago office of a health care boutique. She also served as an Assistant Attorney General with the Office of the Illinois Attorney General and has served as a Special Assistant Attorney General for litigation on behalf of a public university.

ACHIEVEMENTS

- Recognized in *The Best Lawyers in America*® 2023 for work in: Health Care Law
- Listed by *Chambers USA* for Healthcare in Illinois, 2020 and 2021

PROFESSIONAL / CIVIC ACTIVITIES

- American Health Lawyers Association
- Illinois Association of Healthcare Attorneys, Board of Directors

SPEAKING ENGAGEMENTS

- “Accountable Care Organizations Update,” Loyola University School of Law, Beazley Institute for Health Law and Policy, Health Law Seminar Series Webinar, January 2014
- “Compliance: Health Information Technology and Fraud,” American Academy of Orthopaedic Surgeons, Annual Practice Management Meeting, September 2014
- “Regulatory Concerns and the Impact of Oversight,” American Academy of Orthopaedic Surgeons, Annual Practice Management Meeting, September 2014
- “Best Practices in Corporate Governance,” American Academy of Orthopaedic Surgeons, Annual Practice Management Meeting, September 2013
- “Clinical Study Agreements,” Society of Clinical Research Associates Clinical Investigator and GCP & Trials Management Conference, December 2011, 2012, 2013, 2014

EDUCATION

- J.D., Georgetown University Law Center, 1992
- B.A., Marquette University, 1989 (*cum laude*)

ADMISSIONS

- Bar of Illinois
- Bar of Maryland
- United States Court of Appeals for the Seventh Circuit
- United States Court of Federal Claims
- United States District Court for the Central District of Illinois
- United States District Court for the Northern District of Illinois

THOUGHT LEADERSHIP POWERED BY HUB

- 27 June 2023, Value-Based Lessons Learned: Two Years Later, How Have Providers Utilized New AKS and Stark Flexibilities?
- December 2022, December 2022 Accolades - Part 1
- 22 September 2021, Conversations About Race: Rajmohan Gandhi
- 24 February 2021, White Paper: Value-Based Safe Harbors and Exceptions to the Anti-Kickback Statute and Stark Law

- 24 February 2021, Value-Based Safe Harbors and Exceptions to the Anti-Kickback Statute and Stark Law
- 2 November 2020, Healthcare Innovation Through In-house and Outside Counsel Partnerships | AHLA Health Law Disruption: 2030 and Beyond | K&L Gates and Parkview Health
- 8 October 2020, K&L Gates Triage: ACO Quality Reporting in 2021: Key Changes from the Medicare Physician Fee Schedule Proposed Rule
- 7 May 2020, COVID-19: K&L Gates Triage: Value-Based Payment Arrangements
- 28 April 2020, COVID-19: America's Path Forward: Returning to Work
- 24 April 2020, COVID-19: CARES Act Employer Payroll Retention Tax Credit
- 23 March 2020, COVID-19: Impact on Medicare Telehealth Services
- 20 March 2020, COVID-19: Impact of the Coronavirus on Laboratory Billing: Coronavirus CPT Codes and HCPCS Codes
- 20 February 2020, K&L Gates Triage: EKRA - New Fraud and Abuse Considerations for Clinically Integrated Networks
- 11 December 2019, A Giant Leap Forward in Value-Based Innovation or an Avalanche of New Administrative Requirements? An Analysis of the Value-Based Aspects of HHS's AKS and Stark Proposed Rules
- 26 September 2019, K&L Gates Triage: Quality Payment Program Updates in the CY2020 Physician Fee Schedule Proposed Rule - Part 1
- 7 January 2019, CMS Finalizes Proposed Redesign to Medicare Shared Savings Program: Five Big Takeaways
- 16 August 2018, K&L Gates Triage: A New Proposed Pathway for the Medicare Shared Savings Program Part 1, in a 2-Part Series
- 1 March 2017, K&L Gates Triage: Holy MACRA! Overview and 2017 Implementation
- 12 August 2016, CMS Proposes Changes to Medicare Shared Savings Program

OTHER PUBLICATIONS

- "Recent Developments in Recovery Audit Contracting," *ABA Health Law Litigation*, Summer/Fall 2012, Vol. 10, No. 1

NEWS & EVENTS

- 1 June 2023, K&L Gates Receives Firm, Individual Rankings in 2023 *Chambers USA* Guide
- 12 April 2023, Networking with Diverse Professionals, Hosted by Loyola University Chicago School of Law

- 18 August 2022, More Than 350 K&L Gates Lawyers Named Among 2023 Best Lawyers in America, Ones to Watch
- 1 June 2022, K&L Gates Receives Firm, Individual Rankings in 2022 *Chambers USA* Guide
- 19 August 2021, Nearly 300 K&L Gates Lawyers Named Among 2022 Best Lawyers in America, Ones to Watch
- 21 May 2021, K&L Gates Policy and Regulatory Practice, Lawyers Ranked Among Leaders in 2021 *Chambers USA* Guide
- 23 April 2020, K&L Gates, Lawyers Recognized in 2020 *Chambers USA* Guide
- 28 January 2016, K&L Gates Adds to Environmental Practice with Chicago Addition
- 3 November 2015, K&L Gates Welcomes Chicago Health Care Partner

AREAS OF FOCUS

- Health Care and FDA
- Health Care Fraud and Abuse (U.S.)

INDUSTRIES

- Digital Health
- Health Care Sector

REPRESENTATIVE EXPERIENCE

- Coordinated EU regulatory review regarding relationships with health care professionals.
- Provided health care regulatory advice to a molecular diagnostics company regarding government and private payer issues.
- Provided advice regarding operations of clinically integrated network.
- Provided advice regarding state law licensing issues and regulatory issues related to managed care.
- Provided regulatory advice to ambulatory infusion center.
- Advised a nonprofit academic health care system regarding the Medicare Shared Savings Program accountable care organization, clinically integrated network, and bundled payment models.
- Provide advice regarding accountable care organization and employee health plan shared savings arrangements.
- Provided advice regarding clinically integrated network formation.

- Provided regulatory and reimbursement advice regarding genetic testing and molecular pathology.
- Provided advice to health system regarding payor relations and clinically integrated network.
- Provide advice regarding managed care, population health and data sharing.
- Provided advice regarding formation and operation of Bridges Health Partners.
- Provided advice regarding managed care contracting.
- Served as primary regulatory counsel to a full-service home medical equipment company.
- Provided ongoing regulatory advice regarding national DMEPOS supplier operations, mergers and acquisitions.
- Assisted national laboratory in health care regulatory review for acquisitions.