K&L GATES



Karen Yuan

Special Counsel

Sydney +61.2.9513.2467

Karen.Yuan@klgates.com

OVERVIEW

Karen Yuan is a special counsel in the firm's Real Estate practice. She has experience in a wide range of property matters. She has acted for large property development companies, government entities, investment funds, institutional landlords and private individuals in all aspects of their transaction.

Karen has experience in a broad range of property matters involving property acquisitions and disposals, property development work, commercial, retail and industrial leasing. She also assists corporate clients with commercial and retail leasing needs, including managing the property aspects of renewable energy projects such as wind and solar farms and due diligence on mergers and acquisitions.

PROFESSIONAL BACKGROUND

Prior to joining the firm, Karen worked as a property transactions lawyer at boutique law firms specialising in acquisitions and disposals, commercial and retail leasing and general commercial matters.

ACHIEVEMENTS

- Listed in *Best Lawyers: Ones to Watch in Australia*™ for Real Property Law, 2023-2025
- Recognised by The Property Council of Australia as one of the 500 Women in the Property Program, 2019

PROFESSIONAL / CIVIC ACTIVITIES

- Member of the Law Society of New South Wales
- New South Wales Young Lawyers

EDUCATION

- B.Com, The University of New South Wales, 2013
- LL.B., The University of New South Wales, 2013

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ADMISSIONS

Supreme Court of New South Wales

THOUGHT LEADERSHIP POWERED BY HUB

- 26 May 2020, COVID-19: (Australia) Update to South Australian Act and Regulations for Commercial Leases
- 11 May 2020, COVID-19: (Australia) South Australian Act and Regulations for Commercial Leases
- March 2019, Strata Renewal: Develop or Collective Sale?

NEWS & EVENTS

- 28 October 2019, K&L Gates Advises Real I.S. AG on Adelaide Real Estate Acquisition
- 31 May 2019, K&L Gates Advises RATCH-Australia on 226MW Collector Wind Farm

AREAS OF FOCUS

- Real Estate
- Real Estate Acquisitions and Dispositions

REPRESENTATIVE EXPERIENCE

- Advising RATCH-Australia Corporation Limited on all property related matters in relation to the successful financial close of the AUD360 million, 226MW Collector Wind Farm.
- Acting for a major bank in its nationwide leasing and licensing portfolio, including both commercial and retail leases.
- Assisting landlords in negotiating and finalising lease documentations across multiple jurisdictions in respect
 of their property portfolios for commercial and retail leasing.
- Acting on the disposal of an AUD28 million aged-care facility in New South Wales.
- Acting on the disposal of an AUD31 million commercial and retail building located in the Parramatta CBD.
- Acting for the Balnaves Foundation on the acquisition of a residential apartment block in Dover Heights, NSW.
- Acting for Lendlease in the acquisition of 8 Spring Street, Sydney.
- Acting for Lendlease on a staged acquisition strategy for the acquisition of strata lots in a Sydney CBD commercial office building

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- Advising NSW Ports on its industrial leasing arrangements as landlord at Port Botany and Port Kembla, including with tenants such as Terminals, Patrick Stevedores, Qube, AST Services, Maritime Container Services and Port Authority of NSW.
- Assisting NSW Ports in negotiating and finalizing a terminal lease at Port Kembla Gateway for the operation of Port Kembla's maritime business centre.
- Assisting RATCH with exercising its lease and easement options to bring into existence its tenure arrangements for the Collector Wind Farm.