



## Joseph P.Y. Tseng

### Partner

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## OVERVIEW

Joseph Tseng is a corporate lawyer with broad experience in cross-border transactions in the Asia-Pacific region. His practice includes venture capital and private equity transactions, mergers and acquisitions, capital markets, fintech, and general corporate matters.

Joseph has represented a multitude of venture capital funds investing in the Asia-Pacific region and start-ups in equity and debt financing, and advised fintech companies to launch their services in Taiwan. He regularly advises on public and private mergers and acquisitions matters and business planning, including restructuring of businesses. He has also advised lead managers in initial public offerings and bond offerings. He has extensive experience in transactions in many industries, including semiconductor, distribution, software engineering, artificial intelligence, biotechnology, fintech, travel, and consumer.

Prior to joining the firm in 2012, Joseph practiced law at another Taiwanese law firm, where he focused on corporate law, mergers and acquisitions, and capital markets.

## EDUCATION

- LL.M., The University of Chicago Law School, 2009
- LL.B., National Chung-Cheng University, 2004

## ADMISSIONS

- Bar of New York
- Bar of Taiwan

## LANGUAGES

- Chinese (Mandarin)
- English

- Taiwanese

## THOUGHT LEADERSHIP POWERED BY HUB

- 23 November 2020, Good News for Fintechs: Taiwan Announces Plans to Streamline Payments Regulations
- 19 November 2020, Good News for Fintechs: Taiwan Announces Plans to Streamline Payments Regulations
- 12 November 2018, Largest Overhaul of Taiwan's Company Act in Almost Two Decades a Welcoming Bid for Fundraising
- 25 September 2017, FinTech in Taiwan: Regulatory Efforts and The Need For Speed
- 14 January 2016, More Flexible and Efficient, with Emphasis on Stakeholder Protection: Taiwan Amends the Business Mergers and Acquisitions Act
- 27 July 2015, Amendment to Taiwan's Company Act Establishes 'Closely-Held Company Limited by Shares' to Provide Flexibility on Fund-Raising for Start-ups
- 26 May 2015, Taiwan Act Governing Electronic Payment Institutions

## OTHER PUBLICATIONS

- Mergers & Acquisitions Q&A: Taiwan, The Legal 500 Country Comparative Guide, 2021-2024
- "Comparative Study and Analysis on the Structure of Factoring and Taiwan's Practice," co-authored, from LCS & Partners publication "Practical Guide to Post-ECFA Finance Law," ISBN 978-986-121-644-7, *Shuchuan Publication*, January 2011 (Chinese).
- "Legal Issues in Everyday Life," co-authored, ISBN 978-986-121-637-9, *Shuchuan Publication*, December 2010 (Chinese).
- "Case Studies on Legal Affairs: Analysis on Corporate Financing," co-authored, ISBN 978-986-654-029-5, *Angle Publication*, October 2008 (Chinese).
- "Professional Responsibilities of Underwriters, CPAs and Lawyers," co-authored, Research Report, Securities and Futures Bureau of the Financial Supervisory Commission, December 2007 (Chinese).

## NEWS & EVENTS

- 11 December 2023, K&L Gates Advises BPEA EQT on Klook's US\$210 Million Fundraising
- 12 July 2022, K&L Gates Advises on Acquisition of Media Assets of Apple Daily Taiwan
- 24 February 2020, K&L Gates Names 41 New Partners Across Global Platform

## MEDIA MENTIONS

- Mentioned, "Latest Deals from Law Firms and Legal Services Providers: 13th December 2023 (Excerpt)," *CEE Legal Matters*, 13 December 2023
- Mentioned, "Turn Capital's Acquisition of Media Assets of Apple Daily Taiwan," *Global Legal Chronicle*, 13 July 2022

## AREAS OF FOCUS

- Mergers and Acquisitions
- Capital Markets
- Emerging Growth and Venture Capital
- Private Equity Transactions
- Public Companies

## INDUSTRIES

- Financial Services
- Private Equity

## REPRESENTATIVE EXPERIENCE

### Mergers and Acquisitions

- Represented a consortium of private equities in its TWD10.4 billion management buyout of Data Systems Consulting Co., Ltd.
- Represented a consortium of private equities in its TWD8.7 billion management buyout of Primax Electronics Ltd.
- Represented a global leader in engineered materials and optoelectronic components on its acquisition and privatization of a global leader in wavelength selective switches.
- Represented a Hong Kong-based life science company in its sales of majority control to a NASDAQ-listed life science company.
- Represented a Hong Kong-based life science company in its acquisition of 100% share ownership of another Hong Kong-based life science company.
- Represented the sellers of New Green Power to sell 70% share ownership to BlackRock.
- Represented J&V Energy Technology to acquire solar energy projects in Tainan.

**Financing**

- Represented Yuanta Securities as lead manager to the offering of senior notes issued by Yuanta Securities Asia Financial Services Limited.
- Represented Yuanta Securities as lead manager to the offering of convertible bonds issued by BizLink Holding Inc.
- Represented Skyroam in its Series C financing.
- Represented Intel Capital in its Series C financing of FocalTech.
- Represented Sequoia Capital in the Series A financing of Appier.
- Represented Sequoia Capital in the Series B financing of Go-Jek.
- Represented Working House in its Series A financing.
- Represented Perfect Corp. in its preferred share financing.
- Represented Acepodia, Inc. in its preferred share financing.
- Represented CAROTA Corporation in its preferred share financing.
- Represented KAIa Capital in fund formation and investment in a Taiwan-based cybersecurity company.

**General Corporate/Regulatory**

- Advised InComm in business contracts with Taiwan partners and regulatory compliance.
- Advised an open EV platform solution provider in its business contracts with automobile suppliers.