



Jeffrey P. Richter

Associate

Tokyo
+81.3.6205.3604

jeff.richter@klgates.com

OVERVIEW

Jeffrey Richter is an associate who divides his practice between cross-border transaction and litigation matters. He advises Japanese and international clients on their business transactions such as M&A, supply and distribution arrangements, and various commercial projects. He also represents clients in commercial disputes and investigations and provides related advice. Having previously practiced as a litigator in the US, Jeffrey has broad experience with complex disputes in both US courts and international arbitrations, and he often works with multi-jurisdictional litigation teams across the firm's network. His experience spans all stages of dispute resolution and includes commercial contract, product liability, environmental tort, employee benefits, and class actions.

Jeffrey also adds his understanding of litigation to his commercial practice and counsels clients on avoiding litigation through risk management and efficiently resolving disputes through negotiated settlements. He also regularly helps non-Japanese clients navigate domestic labor and employment law issues such as dismissals and workplace harassment.

Jeffrey has represented clients in a wide variety of industries and has also engaged in substantial pro bono work on behalf of animal rights organizations and indigent individuals.

PROFESSIONAL BACKGROUND

Jeffrey was based in the firm's Pittsburgh office before moving to Tokyo. Prior to joining the firm, he served as a law clerk to the Honorable Rebecca Goodgame Ebinger of the United States District Court for the Southern District of Iowa.

During law school, Jeffrey was appointed academic director of the Moot Court Board and contributing editor of the *Iowa Law Review*. He was also a member of the National Moot Court Team, representing the law school at the competition's final round in New York.

While pursuing his undergraduate degree, Jeffrey participated in a one-year exchange program at Meiji University in Tokyo, where he focused on Japanese history and language studies.

ACHIEVEMENTS

- Animal Legal Defense Fund Advancement in Animal Law Pro Bono Achievement Award, 2019, 2022, and 2023

PROFESSIONAL / CIVIC ACTIVITIES

- America-Japan Society, Member
- United Way of Southwestern Pennsylvania, Middle-school mentor
- Leadership Council on Legal Diversity, Law-school mentor

EDUCATION

- J.D., University of Iowa College of Law, 2016 (*with high distinction; Order of the Coif; Iowa Law Review; Moot Court Board*)
- B.A., University of Iowa, 2011

ADMISSIONS

- Bar of Pennsylvania
- United States Court of Appeals for the First Circuit
- United States District Court for the Western District of Pennsylvania

LANGUAGES

- English
- Japanese

THOUGHT LEADERSHIP *POWERED BY HUB*

- 15 September 2020, Litigation Minute: Drafting Pre-litigation Demand Letters

AREAS OF FOCUS

- Commercial Disputes
- Class Action Litigation Defense
- Employment Disputes and Investigations

- International Arbitration
- Mergers and Acquisitions

REPRESENTATIVE EXPERIENCE

Corporate and Commercial Transactions, Regulatory

- Advise a Japan-based global consulting firm in connection with a variety of regulatory issues across multiple jurisdictions, including the UK, Germany, and Indonesia.
- Represent a Japanese medical products company in a series of distribution agreements and related transactions.
- Represent a major Japanese research and consulting company in the sale of its US-based subsidiary.
- Advise a US media-ratings company in connection with its acquisition of a Japanese media-ratings company.
- Represent a Korean automotive parts manufacturer in connection with implementing commercial warranty agreements across multiple global jurisdictions.

Commercial Disputes, Investigations

- Advise a major US media company in a dispute with a Japanese contractor over construction costs for an entertainment project in Japan.
- Advise a private Japanese client in connection with an internal investigation over financial misconduct at a US-based bank owned by the client.
- Represent an aerospace materials manufacturer in three separate ICC arbitrations seated in London, Paris, and Geneva in defending claims of over US\$1 billion brought by a major manufacturer of commercial passenger and military aircraft, related to the supply of alleged defective products.
- Represent a global aluminum manufacturer in defense of two separate putative class actions in US federal court brought by labor unions challenging changes to retiree healthcare and life insurance benefits.
- Advise a Japanese clothing manufacturer in connection with liability issues arising from the bankruptcy of its US-based subsidiary.
- Represent a Japanese chemical company in connection with a leak of its proprietary information entrusted to an overseas licensee of its technology.
- Represent a specialty chemicals and advanced materials manufacturer in defense of an environmental putative class action and individual actions in US federal and state courts.
- Represent a Japanese clothing manufacturer in connection with a dispute with one of its US-based distributors related to the supply of alleged defective products.
- Represent a US private investment management company in a AAA arbitration involving a dispute over executive compensation.

- Represent an industrial chemicals manufacturer in connection with insurance claims for property damage at its manufacturing facility resulting from an industrial accident.
- Represent an aluminum manufacturer in defense of breach of contract claims in US federal court arising out of an international mining services contract.
- Represent a specialty metals manufacturer in a AAA arbitration involving a land-sharing dispute with neighboring industrial landowners.
- Represent a specialty chemicals manufacturer in obtaining insurance coverage for asbestos product liabilities.
- Represent an industrial equipment manufacturer in connection with asbestos liabilities arising from assets purchased in a bankruptcy sale.
- Represent a municipality in obtaining insurance coverage for environmental liabilities.

Labor and Employment

- Advise the Japan branch of a German medical device company on labor law issues in connection with performance-based dismissal.
- Advise the Japan branch of a Taiwan-based entertainment company in connection with an internal investigation for allegations of employee misconduct.
- Advise a Netherlands-based global logistics company on labor law issues in connection with redundancy dismissals at its Japan branch.
- Advise an Australia-based global medical device manufacturer on labor law issues in connection with redundancy dismissals at its Japan branch.
- Represent a global health and security firm in connection with an internal investigation for allegations of harassment involving its Japanese subsidiary.