



Arturo Meglio

Partner

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OVERVIEW

Arturo Meglio is a partner in the firm's Milan office and leads the Italian Corporate/M&A practice. He concentrates his practice on corporate matters, with a particular focus on M&A transactions and corporate litigations.

Arturo focuses his practice on assisting public and privately held companies as well as private equity, venture capital funds, and financial institutions in a number of domestic and international mergers and acquisitions and private equity transactions. He also handles reorganization issues of family-owned groups.

In recent years, Arturo has assisted, in addition to Italian based companies, corporations from Japan, Brazil, France, the U.S., Greece, and the Czech Republic, and has been particularly active with the pharmaceutical, manufacturing, logistics/transportation, gaming, fashion, and food industries, assisting in their entry in the Italian markets or in their internationalization paths and following daily activities.

Arturo leads the growth team of the Milan office focused on assisting start-up and scale-up companies in the establishment of their operations and following growth whether via acquisitions, internationalization, and/or internal growth. The growth team operates through the worldwide platform of the firm with a variety of practice groups within the firm to meet client's needs and expectations all over the world.

Arturo is admitted to the legal practice in Italy and in the state of New York.

PROFESSIONAL BACKGROUND

Arturo began his career working in London, New York, and Milan for major U.S. firms. Before joining K&L Gates, Arturo was a partner for over 8 years at major UK firms working out of their Milan offices.

Whilst at Georgetown Law for his LL.M. degree, Arturo was selected for a stage at the Securities and Exchange Commission in the Division of Enforcement in Washington, D.C.

ACHIEVEMENTS

- Recognized by *The Legal 500 EMEA* as a Recommended Lawyer for Commercial, corporate and M&A in Italy, 2024

SPEAKING ENGAGEMENTS

- 27 June 2023, Arturo Meglio attended as a speaker in the workshop "What are the challenges and strategies for companies that want to become international?" organized by Elite - Italian Stock Exchange.
- 19 May 2023 - Arturo Meglio was a speaker at the event "Equity Funding Transactions and Partnership Agreements for Startups" organized by Confindustria (Italian Industrial Federation) of Bari.
- 26 January 2023 - Arturo Meglio attended as a speaker in the workshop "The new Code of the business crisis: responsibilities of directors and auditors" organized together with Endeavor.
- 6 October 2022 - Arturo Meglio attended as a speaker in the workshop "Private Capital for Enterprise Development" organized by Elite - Italian Stock Exchange.
- 28 March 2021 - Arturo Meglio attended as a speaker in the webinar "The M&A process: external growth strategies" organized by Elite - Italian Stock Exchange.
- 15-16 September 2021 - Arturo Meglio participated as a speaker in the webinar "Legal Marketing: new frontiers" organized by MOPI, the Italian legal marketing association.
- 19 May 2021 - Arturo Meglio participated as a speaker in the webinar "Entry in the German market: a candid conversation about how to start a business in Germany" organized together with Endeavor.
- 10 March 2021 - Arturo Meglio, Pierluigi Vingolo and Luca Nardello held a seminar on investment agreements dedicated to the students of the Master in Corporate & Business Law (Luiss Guido Carli University).
- 27 January 2021 - Arturo Meglio attended as a speaker at the "IM Entrepreneurial Lab project" dedicated to the students of *Istituto Marangoni Fashion School*. The seminar had the aim to show those main legal aspects to be considered at the start of a new business: organizational processes, regulations, IP and some practical advices for fashion and design start-ups.
- 15 January 2021 - Arturo Meglio attended as a speaker in a webinar organized together with Elite - Italian Stock Exchange and Invitalia on start-up financing, aimed at the training of innovative SMEs and with a focus on the following topics: Governance, Shareholder Relations, Investment Agreements, Privacy and Data Protection, Intellectual Property and Stock Option Plan
- 1 December 2020 - Arturo Meglio moderated the roundtable "How to address companies' international expansion challenges", during the Endeavor Digital Event.

EDUCATION

- J.D., University of Rome La Sapienza
- LL.M., Georgetown University Law Center

ADMISSIONS

- Bar of New York
- Milan Bar

LANGUAGES

- English
- Italian

THOUGHT LEADERSHIP *POWERED BY HUB*

- 8 August 2017, Update: Italian Parliament approves the new National Merger Filing Thresholds
- 29 March 2017, The Italian Council of State Provides Welcome Clarifications Regarding the Standard of Proof That the Italian Competition Authority Must Discharge
- 22 February 2017, OECD: Italy Should Approve its Proposed Competition Legislation 'Swiftly', Including the Reform of the National Merger Filing Thresholds
- 23 January 2017, Italy Implements EU Directive on Damages for Breaches of Competition Law
- 16 November 2016, Italy to Implement EU Directive on Damages for Breaches of Competition Law
- 5 July 2016, Update: Senate Committee Approves Significant Changes to the Italian Merger Filing Thresholds
- 18 March 2016, Italy May Review its Merger Filing Threshold

OTHER PUBLICATIONS

- "Applicazione del foro del consumatore per il fideiussore persona fisica" - Diritto 24 - Il Sole 24 Ore, 12 May 2021
- "Canone di locazione e pandemia, gli ultimi orientamenti giurisprudenziali" - Diritto 24 - Il Sole 24 Ore, 1 April 2021
- "Violazione del patto parasociale: come si risolve la questione di giurisdizione se la società è straniera ma i soci sono italiani?" - Diritto 24 - Il Sole 24 Ore, 11 February 11 2021
- "Banche e diamanti: luce sugli ultimi orientamenti della giurisprudenza di merito" - Diritto 24 - Il Sole 24 Ore, 25 November 2020
- "Primi "contrasti" giurisprudenziali in materia di locazione commerciale, affitto di azienda e ramo di azienda in epoca covid-19" - Diritto24- Il Sole 24 Ore, 21 September 2020
- "Ripartenza dell'Economia – Fase 2: alcuni spunti giuridico-economici" - Gobeyond.it, 26 June 2020

- “Primi orientamenti giurisprudenziali post COVID-19 in materia di locazione commerciale, affitto di azienda e ramo di azienda” - Diritto24 - Il Sole 24 Ore, 15 June 2020
- “La ricapitalizzazione delle imprese tra benefici e insidie”, Diritto24 - Il Sole 24 Ore, 21 May 2020
- “Inadempimenti contrattuali nel contesto emergenziale dovuto al COVID-19”, Diritto24 - Il Sole 24 Ore, 14 May 2020

NEWS & EVENTS

- 22 June 2023, Nearly 50 K&L Gates Lawyers Throughout Europe Recognized in 2024 Best Lawyers, Ones to Watch Editions
- 8 October 2020, K&L Gates Advises Roboze SpA on German Growth
- August 2020, K&L Gates Lawyers Provide Insights on Impact of COVID-19 Across Various Industries

MEDIA MENTIONS

- Mentioned, “GOP and K&L Gates in the sale of Crea.re Digital and Vivoqui.it to Cloud Care SpA,” *Il Sole 24 Ore*, 19 April 2024
- Mentioned, “Tacita electric motorcycles closes the extraordinary capital operation, as well as an important loan with a project bank, and prepares a second round of investment.,” *Il Sole 24 Ore*, 13 February 2024

AREAS OF FOCUS

- Mergers and Acquisitions
- Emerging Growth and Venture Capital
- Estate Planning and Trusts & Estates
- Private Equity Transactions

INDUSTRIES

- Financial Services
- Private Equity

REPRESENTATIVE EXPERIENCE

Corporate M&A

- Assisted one of the world's leading manufacturers of electric water pumps based in Italy in acquiring a majority stake in an Italian company based in Brendola, Vicenza, specializing in the production and submersible motors.
- Assisted in the recapitalization of a company controlled by an Indian tycoon whose principal asset is a five-star luxury hotel in Florence.
- Assisted a company investing in real estate trading, development, and repositioning in the purchase of two fine properties in the heart of Turin.
- Assisted one of the largest industrial companies in the Northeast and a global leader in water handling, energy transformation, and applied technology, recognized as one of the world's leading manufacturers of electric pumps-in acquiring the capital of a Spanish company specializing in the design, manufacture, and distribution of swimming pool pumps.
- Assisted a closed-end real estate alternative investment fund (AIF) in the acquisition of a 10,000-square-meter ground-sky property located at Corso Stati Uniti 21-23 in Turin, Italy.
- Assisting a UK based PE owned group in the acquisition of a controlling participation into an Italian company operating in the textile printing sector.
- Assisting a US based, Nasdaq listed company in the acquisition of a controlling participation into an Italian medical device company.
- Assisted a primary Italian radio company in the acquisition of two minority participations in Italian based radio companies in the context of a bankruptcy procedure.
- Assisted a private individual entrepreneur in the acquisition of 100% of the corporate capital of a football team.
- Assisted a Japanese industrial company in the acquisition of 51% of an Italian competitor in the turnkey original coating plants for the automotive industry sector.
- Assisted a Brazilian multinational food & beverage company in the acquisition of 50% of an Italian competitor.
- Assisted the client, the founder of an Italian company that designs and produces custom jewelry and jewelry bags, in connection with the sale of a controlling stake to a private equity fund specialized in the fashion & luxury industry.
- Assisted a leading Italian supplier of plastic components to the corrugated industry in the sale of its majority stake to a French company, owned by a private equity fund, operating mainly in the corrugated cardboard industry.
- Assistance to a leading Italian manufacturing company that operates in the sectors of water handling, energy transformation, applied technology, and production of electric pumps in its acquisition of 70% of a company based in Minneapolis, Minnesota, that is active in the design, manufacture, and marketing of residential and commercial water pumps.

Start-up

- Assisted an innovative SME active in the world of eyewear in the preliminary operations of corporate reorganization and the negotiation and execution of agreements with the lead investor and the MamaCrowd platform.
- Assisting an Italian startup, whose mission is to eliminate single-use packaging waste in food delivery through a smart solution of reusable containers, in its capital raise.
- Assisted an innovative Italian SME that developed and published the first digital platform dedicated to content creation for all people who love to sing, in managing the entry of other investors (private and institutional), and the incentive plan deliberated by the company.
- Assisting a European venture capital manager (EuVECA) as lead investor in entering the share capital of a start-up company that has developed a B2B self-driving micro-mobility platform for indoor and pedestrian transportation.
- Assisted an Italian company active in the design, production, and sale of electric motorcycles, has completed a corporate restructuring operation that has led both to the redefinition of its original corporate structure and to the entry of new investors into its capital, with a total increase in share capital of approximately €2 million.
- Assisted the client, a start-up company that produces custom-designed airports security trays, in contracts drafting and negotiation, in labor law advices and in various corporate issues.
- Assisted the founders and investors in the set-up of a digital platform operating in the real estate market in drafting contractual standards and in data protection matters.
- Assistance to the founding partners of a start-up in the satellite telecommunications service sector (including assistance to clients with their satellite operations), in their capital increase dedicated to a venture capital investor.
- Assistance to the founding partner of an Italian biotech company (developing topical non-pharmacological and non-steroidal treatment for dermatological diseases) in the entry into its corporate capital of two venture capitals.
- Assisted to the founding partners of an innovative start-up that designed a solution for video monitoring of vital data and movements of patients in healthcare facilities, in their capital increase dedicated to angel investors.
- Assisted a company active in the gaming and betting sector that provides state-licensed interactive lotteries and offers a leading technical platform that is designed for both B2C and B2B, in their capital increase dedicate to an industrial player.
- Assisted a start-up that optimizes recurring expenses (utilities, insurance, digital content subscriptions, etc.) in drafting contractual standards and in data protection and privacy matters.
- Assisting founders and investors in the set-up of a company active in the nutraceutical sector and in drafting relevant shareholders' agreements.

- Assisted a start-up company that manages a platform active in the food and beverage sector, in relation to the drafting of contractual standards and different corporate and labour issues.
- Assisted a food & beverage company, in drafting contractual standards, in litigation activities, in various corporate issues and in other issues related to the entry of the group in the French market.
- Assisted the client, a SME innovative company in the 3D printing industry, in various corporate issues and in its growth in Germany.