



## Tom R. Wallace

### Partner

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## OVERVIEW

Tom Wallace is a partner in the corporate and transactional practice group.

Tom advises on a broad range of transactions, including public and private fundraisings, public and private acquisitions, joint ventures and private equity and venture capital investments.

Tom has experience acting for leading global corporations, capital markets participants and ambitious mid-market and emerging high-growth companies in a range of sectors, including, in particular, financial services and technology. In particular, Tom leverages K&L Gates's global platform to advise high-growth technology businesses on raising capital and expanding their businesses globally.

Tom is recognised by *The Legal 500 United Kingdom* 2023 and 2024 for M&A: lower mid-market deals, £100M-£750M, and notes his experience in the financial services and technology space.

## PROFESSIONAL BACKGROUND

Prior to joining the firm, Tom worked in the legal department of Ashanti Goldfields Corporation in Accra, Ghana.

Tom qualified as a lawyer in 2006.

## ACHIEVEMENTS

- Recognised by *The Legal 500 United Kingdom* edition as a Recommended Lawyer for M&A: lower mid-market deals, £100m-£750m in London, 2024
- Recognised by *The Legal 500 United Kingdom* edition as a Recommended Lawyer for M&A: lower mid-market deals, £50m-£500m in London, 2023

## ADDITIONAL BACKGROUND

**Pro bono**

Tom has given pro bono advice to The Citizen Organising Foundation, Medical Aid Films, Tourism for All, British Rowing and Bliss on various corporate, commercial and governance matters.

## Certifications

- FinTech: Future Commerce Programme, Massachusetts Institute of Technology, 2016

## EDUCATION

- Corporate Finance Programme, London Business School, 2009
- Legal Practice Course, College of Law, London, 2003
- LL.B., University of Exeter, 2002

## ADMISSIONS

- Solicitor of the Senior Courts of England and Wales

## THOUGHT LEADERSHIP *POWERED BY HUB*

- 13 December 2017, Materials from the 2017 London Investment Management Conference
- 25 May 2017, RegTech as a Competitive Advantage
- April 2017, London Capital Markets Forum In Texas
- 20 February 2017, The Age of Blockchain
- 5 January 2017, UK FCA to Publish Consultation Paper on New Rules for Investment and Loan-based Crowdfunding Platforms
- 20 July 2016, Impact of Brexit on UK FinTech
- 2016, The Impact of FinTech on Financial Services Businesses
- 4 March 2016, Payment Services and Money Transfer in the FinTech Space: What is Next?
- 23 February 2016, Payment Services and Money Transfer in the FinTech Space: What is Next?

## OTHER PUBLICATIONS

- Law and the FinTech order, *finnCap Ambition Nation*, 2018
- "Aon Risk Solutions Hosts 'Mega Trends' Discussion Panel with Industry Leaders," *The Risk Universe*, June 2016

## NEWS & EVENTS

- 27 April 2023, K&L Gates Advises Stratos on Acquisition of Magi Aviation Capital
- 27 May 2021, K&L Gates Advises Dianomi PLC on AIM Admission and Fundraising
- 28 October 2020, K&L Gates AIM Update
- 13 October 2020, K&L Gates Advises Fonix Mobile plc on AIM Admission and Fundraising
- 29 October 2019, K&L Gates Advises Confluence Technologies, Inc., on Acquisition of StatPro Group plc
- 25 March 2019, K&L Gates Advises Tax Systems plc on £114 Million Recommended Cash Acquisition by Bowmark Capital
- 20 November 2018, K&L Gates is Advising ZEAL Network on Lotto24 Exchange Offer
- 3 July 2017, K&L Gates Advises VTG on EUR780 Million Purchase of Nacco Group
- 12 May 2017, K&L Gates Advises CLX Communications on Cross-Border Acquisition of Dialogue Group Ltd.

## AREAS OF FOCUS

- Mergers and Acquisitions
- Capital Markets
- Emerging Growth and Venture Capital
- Private Equity Transactions
- Public Companies
- Technology Transactions and Sourcing

## INDUSTRIES

- Artificial Intelligence
- Financial Services
- Fintech
- Private Equity
- Technology

## REPRESENTATIVE EXPERIENCE

### Financial Services & Technology

- Acted for Fiserv, Inc. (NASDAQ: FISV), the global fintech and payments company on its acquisition of NetPay Solutions Group Limited, a multichannel, payment service provider offering a range of online processing, payment terminal, and merchant services through strategic partners.
- Advising Confluence Technologies, Inc., a global leader in investment data management automation reporting technology, on its recommended cash acquisition of StatPro Group plc (LON: SOG), a global provider of cloud-based analytics and data management tools for the asset management industry.
- Advising an end-to-end, fully integrated biopharmaceutical solutions company, on its acquisition of Kinapse, a UK-based provider of consulting and outsourcing services to the life sciences industry, from Hg Capital, a UK-based private equity firm.
- Advising First Data Corporation, a global payment technology solutions company, on its joint venture with AIB to acquire consumer payments network Payzone.
- Advising First Data Corporation, a global payment technology solutions company, on the sale of its card processing business in Central Eastern Europe and South Eastern Europe to SIA S.p.A and the sale of its business in the Baltic region to Worldline SA.
- Advising a leading US-based global supplier of value-added, technology-based products and services for freight rail, passenger transit, and select industrial markets worldwide on its acquisition of a UK-based manufacturer and supplier of precision engineered turbochargers.
- Advising Sinch AB (XSTO: SINCH), a cloud communication technology company, on its acquisition of Dialogue Group Limited.
- Advising the shareholders of iiPay, a leading cloud-based payroll services company delivering global technology solutions to multinational businesses, on its acquisition by Teakwood Capital, a Dallas, Texas private equity firm.
- Advising EnerNOC, Inc., a US-based leading provider of energy intelligence software, on its acquisition of EnTech, the leading provider of global utility bill management software.
- Advising Capita Asset Services on its acquisition of Western Mortgage Services, the co-operative bank's mortgage administration business.
- Advising Tax Systems plc (LON: TAX), a leading corporation tax technology and services business, on its IPO in 2016 and takeover in 2020 by Stripes Bidco, a wholly owned subsidiary of funds managed by Bowmark Capital, a UK-based private equity firm.
- Advising Fonix Mobile plc (LON: FNX), the mobile payments and messaging provider, on its listing on the AIM market of the London Stock Exchange and placing of existing shares.
- Advised Dianomi PLC (LON: DNM) on its listing on the AIM market of the London Stock Exchange and a £36 million placing of both existing and new shares. Dianomi is a leading provider of native digital advertising services to premium clients in the financial services and business sectors and operates from offices in London, New York, and Sydney.

- Advising Electrical Geodesics Inc., a medical technology company, on its IPO, subsequent fundraisings, and sale to Philips Holding USA Inc.
- Advising the investment banks to MaxCyte Inc., a US-based global medical technology company, on its IPO and subsequent fundraisings.
- Advising a global leader in AI and analytics software on its acquisition of a privately held, UK-based technology company specializing in low-code/no-code application deployment and analytic workload management.
- Advising Payscale, Inc., the US-based leading provider of compensation data, software, and services, on its acquisition of CURO Compensation Ltd, a global leader in pay equity and compensation management technology.
- Advising Firewood Marketing Inc., Silicon Valley's largest digital marketing agency, on its acquisition by S4Capital plc (LON: SFOR), a digital advertising and marketing services business.
- Advising Daqri, a US-headquartered developer of augmented reality headsets, on its acquisition of Two Trees Photonics, a UK-headquartered leader in holographic projection displays.
- Advising Warsaw Stock Exchange on its investment in Aquis Exchange, a UK-based alternative trading system.
- Advising Ipsos SA, a global market research company, on the UK aspects of its acquisition of GfK's Custom Research Business.
- Advising MXLG, a joint venture between technology-focused investor MXC Capital and TV and broadband giant Liberty Global, on its acquisitions of SICL, an IT infrastructure and network specialist, and 365 ITMS, a leading UK IT support and service provider.
- Advising Axonics Modulation Technologies Inc. (Nasdaq: AXNX), a medical technology company, on its acquisition of Contura Ltd, a privately held, UK-based medical product business.
- Advising Sealaska Corporation on its acquisition of New England Seafood International Ltd, a UK seafood importer and processor.
- Advised a technology company in its investment in a UK-based developer of a cloud-based operating platform aimed at transforming asset managers' operations technology.
- Advising Inivata Limited, a UK-based commercial-stage liquid biopsy platform provider, on a Series C fundraising and subsequent acquisition by NeoGenomics Inc. (NASDAQ: NEO), a leading provider of cancer-focused genetic testing and contract research.
- Advising a US fund on its Series H investment in a London-based digital bank.
- Advising a US venture fund on its Series C investment in a London-based fintech business.
- Advising a US venture fund on its participation in a secondary share sale by a London-based foreign exchange technology business.

- Advising Oazo Apps Limited (t/a Summer.fi), a DeFi platform, on its spin-out from Maker Foundation and financing by UDHC.
- Advising Oazo Apps Limited (t/a Summer.fi), a DeFi platform, on its Series A financing led by Libertus Capital.
- Advising Arab National Bank on its Series A investment in Cashee, a UAE-based digital banking platform for teenagers.
- Advising AutomatePro Ltd, a UK-based DevOps software provider, on its Series A funding from UK investor YFM Equity Partners.