# AGENDA

**November 14, 2019**

<table>
<thead>
<tr>
<th>Time/Session:</th>
<th>Panels/Topics</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:30 a.m. – 9:00 a.m.</td>
<td>Registration/Breakfast</td>
</tr>
</tbody>
</table>
| 9:00 a.m. – 9:30 a.m. | Welcome Remarks  
Current State of Energy Storage  
Speakers:  
- Richard F. McMahon, Jr., *Senior Vice President, Energy Supply and Finance*, Edison Electric Institute  
- Kelly Speakes-Backman, *Chief Executive Officer*, Energy Storage Association |
| 9:30 a.m. – 10:00 a.m. | Morning Keynote  
*By Congressman Mike Doyle (PA - 18)* |
| 10:00 a.m. – 10:15 a.m. | Networking Break |
| 10:15 a.m. – 11:15 a.m. | Lessons Learned Panel  
Experts discuss what works and what doesn’t in energy storage development.  
**Moderator:**  
- David Hattery, *Partner*, K&L Gates  
**Speakers:**  
- Michael Liu, *Director, Energy Storage*, BYD  
- Joshua Rogol, *Senior Vice President of Energy Storage*, Strata Solar  
- Nick Sangermano, *Managing Director*, Rubicon Capital Advisors |
| 11:15 a.m. – 11:30 a.m. | Networking Break |
11:30 a.m. – 12:30 p.m. **Energy Storage Regulatory Panel**
Speakers discuss the regulatory landscape around Energy Storage including FERC issues that may arise.

**Moderator:**

**Speakers:**
- Jason Burwen, Vice President, Policy, Energy Storage Association
- Ronald DiFelice, Ph.D., *Managing Partner*, Energy Intelligence Partners
- Michael Herbert, *Co-Founder/Managing Partner*, Delorean Power LLC
- Megan Vetula, *Associate General Counsel*, Edison Electric Institute
- Karen Wayland, Ph.D., *Chief Executive Officer*, KW Energy Strategies

12:30 p.m. – 1:15 p.m. **Lunch**

1:15 p.m. – 2:10 p.m. **“X” + Energy Storage**
Panelists discuss energy storage development in various markets including the solar power market, microgrids, transmission, and gas fired plants.

**Moderator:**

**Speakers:**
- Will Agate, *Vice President - Microgrid Services*, Ameresco
- Robert H. Edwards, Jr., *Managing Director, Policy, Business Development and Legal*, S3 Energy
- Chet Lyons, *Founder & Principal*, Energy Storage Development Partners

2:10 p.m. – 2:30 p.m. **Networking Break**
2:30 p.m. – 3:15 p.m.  
**Financing Panel**  
Panelists will discuss current financing models, insurance for storage, and prospects for the ITC.  

**Moderator:**  
- Elizabeth Crouse, *Partner*, K&L Gates

**Speakers:**  
- Jay Goldin, *Vice President, Green Tech Solutions*, Munich Reinsurance America, Inc.
- Kate McGinnis, *Managing Director, North America Utilities*, Fluence
- Jack Thirolf, *AVP, Head of Regulatory and Institutional Affairs North America*, Enel Green Power

3:15 p.m. – 3:30 p.m.  
**Networking Break**

3:30 p.m. – 4:15 p.m.  
**Distributed Energy Resources Panel**  
Panelists discuss distributed energy resources.  

**Moderator:**  
- Buck Endemann, *Partner*, K&L Gates

**Speakers:**  
- Adam Gerza, *Chief Operating Officer*, Energy Toolbase
- Susan Mora, *Director, Utility Initiatives*, Exelon Corporation
- CDR Joe Yates, *Deputy Director, Energy Security Program Office*, The Department of the Navy

4:15 p.m. – 4:30 p.m.  
**Closing Remarks**

4:30 p.m. – 6:30 p.m.  
**Networking Reception**  
*Drinks and hors d’oeuvres are provided*