

# Representative Project Development, Project Finance and Public Private Partnership (PPP) Engagements

\*listed alphabetically by industry sector

Location	Industry	Value	Project	Description
United States	Art Museum	\$600 million	Site acquisition; design and construction of new Seattle Art Museum in downtown Seattle	Served as counsel to the Museum Development Authority in connection with the original development
United States	Art Museum and Commercial Tower		Expansion of downtown art museum and construction of office tower	Served as counsel to the Museum Development Authority and to the Art Museum in connection with the expansion.
United Kingdom	Education	£60,000,000	Swindon Schools PPP Project	Adviser to the design and construct contractor on this PP project for six new schools in Swindon.
Panama	Energy – Generation	\$90,000,000	Electric Generation Facility	Represented a multilateral development bank in the first limited recourse project financing of an electric generation facility in Panama. Among other things, the project employed customized credit and collateral mechanisms to accommodate a "shaped" amortization schedule that was agreed to address potential short-term changes in off-take commitments and regulatory uncertainties arising out of the then new regulatory system.

Note: Engagements include some matters handled by lawyers now at K&LNG while they were at other firms.

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United States	Energy – Generation	\$3,000,000,000	Mid-Atlantic Wholesale Electric Generation Company	Serving as primary legal counsel for project development efforts involving investments of more than \$3 billion in the Mid-Atlantic States alone – many of them keyed to "fast-track" development schedules. Several of these projects have involved innovative redevelopment of "brownfield" sites, including state and federal processes to obtain required clearance with respect to possible contamination issues.
United States	Energy – Generation	\$300,000,000	Springdale Power Plant Project	Advised an equity participant and liquidity provider in connection with a synthetic lease for the financing of \$300,000,000 of power generating equipment using a commercial paper structure.
Colombia	Energy – Generation – Coal-Fired	\$750,000,000	Termobarranquilla Project	Closed the acquisition for a European bank of a participating interest in the US\$750 million, 600 MW coal-fired Termobarranquilla Project.

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Kenya	Energy – Generation – Diesel-Fired	\$100,000,000	Electric Generation Facility	Advised the sponsor of this power generation project in project development and financing matters. This innovative limited recourse project financing was achieved using novel structures for developing credit support through the power purchase agreement and by mitigating risks associated with elaborate fuel transportation logistics.
Dominican Republic	Energy – Generation – Gas-Fired	\$135,000,000	AES Andres Project	K&LNG represents the agent and lead lender on an approximately \$135 million international project finance transaction, in which the borrower is a special purpose subsidiary of a major U.S. power company. The project involved the construction of an approximately 300 megawatt power plant, natural gas pipeline and related facilities. K&LNG continues to be involved in the negotiation and execution of various amendments and waivers in connection with this project financing transaction. In addition, K&LNG has represented the agent and lead lender in providing approximately \$26 million in additional financing to an affiliate (another electric generation facility) of the borrower.

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Mexico	Energy – Generation – Gas-Fired	Various	Mexican Gas-Fired Generation Facilities	Advised a major Mexican industrial company in connection with the regulation, development, and finance of natural gas-fired projects in Mexico, including modifications to proposed laws and regulations concerning purchases from independent generation facilities and drafting and negotiating the gas purchase and power sales contracts.
United States	Energy – Generation – Gas-Fired	\$330,000,000	Purchase of LSP Power Batesville Facility	Currently represent the purchaser of an approximately 830-megawatt gas-fired combined-cycle electric generating facility for approximately \$330 million in cash and assumed debt. In addition to conducting due diligence and drafting and negotiating the purchase agreement and related documents, K&LNG is involved in obtaining all governmental approvals required in connection with the transaction, including HSR and FERC approvals.

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Greece, Turkey, Spain, Germany	Energy – Generation – Wind-Powered	Various	International Wind-Powered Generation Facilities	Represented a Southern California-based wind energy development company in the development and financing of significant wind energy projects in Greece, Turkey, Spain, and Germany.
United States	Energy – Generation – Wind-Powered	\$65,500,000	Wind-Powered Generation Facility	Represented the developer of a \$65.5 million, 43.4 MW, repowering wind energy project using parts of four SO4 PPAs. The project involved the preparation and review of all project documents, including agreements for the sharing of PPAs, loan agreements, construction contracts, equity investment agreements, equipment purchase and warranty agreements, and all real property documents and three substation interconnection documents.

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Trinidad & Tobago	Energy – Liquefied Natural Gas	\$1,500,000,000	Trinidad & Tobago LNG Facility	Served as special project finance counsel to a major multinational oil company in connection with the development and financing of an LNG liquefaction and port facility.
Dominican Republic	Energy - Utility	\$188,000,000	Edesur/Edenorte	Represented multilateral development bank in the \$188 million structured financing of two electric distribution companies in the Dominican Republic.
Mexico	Energy—Liquefied Natural Gas	\$86,000,000	Gas Litocal Project	Adviser to Banco Bilbao Vizcaya Argentaina S.A. in connection with performance bond facilities.

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Mexico	Government	\$50,000,000 (capital investment for first phase, additional investments to follow)	Government of Mexico—customs accommodation	Adviser to the Hacienda (the Mexican Treasury) on a PPP accommodation project for the Mexican customs agency, AGA.
United Kingdom	Government Accommodation	£311,000,000	Home Office Accommodation PPP Project	Advised the Account Bank on complex account structuring arrangements in connection with the bond financing of new headquarters for the UK home office.
United Kingdom	Health	£500,000,000	Birmingham Hospitals PFI Project	Advising the construction joint venture on a £500 million PFI project for the development of a new teaching hospital and a new psychiatric hospital at Birmingham, U.K.

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United Kingdom	Health/Social Services	£25,000,000	Greenwich Social Services PFI Project	Advised the London Borough of Greenwich on the first fully integrated health and social care PFI project. The project, to develop three neighborhood resource centers for the care of older persons, is a joint venture between the London Borough of Greenwich and the Greenwich Primary Care Trust (part of the U.K. National Health Service). We drafted an innovative agreement between the two public sector bodies that enables them to work together on procuring this PFI project with the Council as "lead commissioner".
Nigeria	Industrial - Cement	Not disclosed	Ewekoro Project	Advised West African Portland Cement Company on the design and construction of a new cement works at Ewekoro (near Lagos) together with associated power plant. This represents the largest private sector investment in Nigeria outside the oil and gas industry.
Russia	Manufacturing	\$100,000,000	Dansk A/S - Project Financing	Adviser to Dansk Funding A/S (Danish company) on the financing of a manufacturing facility in Russia with funding from the European Bank for Reconstruction and Development.

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United States	Retail	\$500 million +	Pacific Place Shopping Center and related development	Served as counsel to the private developers.
United Kingdom	Science/Research	£250,000,000	Diamond Synchrotron Project	Adviser to the Department of Trade and Industry on the establishment of a joint venture between the UK Government and the Wellcome Trust to build and operate a new scientific research facility, the "Diamond Synchrotron", in Oxfordshire. The project's capital value (first phase) is approximately £235 million. We also serve as adviser to the joint venture company (Diamond Light Source Limited) on the design and construction contracts, and on ongoing operational arrangements.
United Kingdom	Social Services	£3,000,000,000	DSS Prime	Advised Compass Management and Leasing, one of the two private sector facilities management companies retained by the PRIME (now Trillium) consortium, on this £3 billion accommodation project for the Department of Social Security.

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United States	Sport - Entertainment	\$500 million +	New football stadium – Seahawks Stadium	Served as special counsel to the stadium authority. Assisted the authority in organizing its governance structure and environmental review.
United States	Sport - Entertainment	\$200 million +	Pacific Northwest Speedway to be developed by the International Speedway Corporation (track development arm of NASCAR)	Serve as counsel to the International Speedway Corporation
United States	Sports Entertainment	\$500 million +	New baseball stadium – Safeco Field	Served as counsel to the Public Facilities Districts developer.
United States	Transportation	\$2 billion	Citywide elevated transit system	Served as outside general counsel to Seattle Monorail Project, providing organizational and governance legal services; advice on public law issues, including procurement under State enabling statute; transactional support; and litigation. Also served as bond counsel. We also counseled predecessor public entity on successful access to ballot to secure voter approval of financing and formation of Seattle Monorail Project and represented it in related litigation.

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United States	Transportation	\$1 billion +	Three public/private highway infrastructure projects	Represent an Australian- based toll road developer in pre-development services agreements with the Oregon Department of Transportation and will counsel implementation projects for each of the highway projects – setting the stage to design, build and maintain each of the projects.
United States	Transportation	\$800 million	Tacoma Narrows Bridge	Served as counsel to United Infrastructure of Washington and provided full range of legal services necessary for the project including negotiation of basic transactional agreements and fast track entitlement and successful defense of challenges.
Mexico	Transportation—Roads	\$400,000,000	Nuevo Necaxa to Tihuatlan PPP road project	Adviser to the Mexican Transportation Ministry on a toll road project northeast of Mexico City

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Florida, United States	Water Supply	\$84 MM capital ~\$9.8 MM annual	60 million gallon per day surface water treatment plant for major multi-county regional water supply agency.	Advised and represented multinational integrated infrastructure company in successful negotiation of a 20-year design/build/operate and maintain contract, in one of the then largest PPP projects in the U.S.
Connecticut, United States	Wastewater Treatment	~\$17 MM capital	City wastewater treatment plant and sludge incinerator project	Represented multinational infrastructure company in structuring and negotiation of a major and innovative PPP project, involving a 20-year lease, finance, design, build, operate, and maintain project for a wastewater treatment sludge incinerator providing regional services, and a 20-year design/build/operate and maintain contract for a significant municipal wastewater treatment plant.
Massachusetts, United States	Wastewater Treatment		Citywide combined sewer overflow/stormwater sewer improvement project	Represented multinational infrastructure company in negotiation and implementation of a major PPP project involving rehabilitation and replacement of a municipal stormwater system, including a 20-year design, build, operate and maintain contract for the entire stormwater system.

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California, United	Wastewater Treatment	~ \$700,000 per	Municipal wastewater	Advised multinational infrastructure
States		year	treatment plant	company in structuring and implementation of one of
				California's first PPP projects,
				involving a long-term
				design/build/operate and maintain
				arrangement to upgrade and replace
				a small municipality's wastewater
				treatment facilities.