



## Live, interactive CPD training delivered by experts direct to your desktop

Butterworths, the legal industry's leading publisher and training provider is delighted to bring you an innovative and effective way to stay up-to-date with the latest changes affecting real estate and qualify for CPD points – without the cost and inconvenience of having to leave your desk.

### Topics covered in 2008 will include:

- What's Hot in REITs
- Insolvency for Property Practitioners
- Commercial Leases
- Property Taxes Update
- Planning Law Update
- Impact of Environmental Law on Real Estate Transactions
- Dilapidations
- E-Conveyancing
- Real Estate Finance
- Property Litigation Update

### What makes Butterworths webinars an effective way to learn?

- They don't disrupt your working day
- You can make training fit around fee earning
- You don't waste time travelling to training
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- Multiple-booking discounts make them extremely cost effective
- With a 200-year heritage nobody knows real estate like Butterworths

### What's Hot in REITs

22nd February 2008

Speakers:

**Phil Nicklin**, Senior Partner, Real Estate Tax, Deloitte & Touche LLP,  
**David F Saleh**, Partner and **Adrian Levy**, Partner Clifford Chance LLP

- Leading experts review the practical impact of the latest developments
- The issues facing new REITs
- How are REITs changing the UK property industry?
- How are they stacking up in the international market?

### Insolvency for Property Practitioners

13th March 2008, 12:30-13:30

Speakers:

**James Ayliffe**, Barrister, Wilberforce Chambers and Panel TBC

- Expert analysis of latest developments
- Avoiding pitfalls when drafting property documentation
- The impact of insolvency on the landlord and tenant relationship
- Preventing challenges from insolvency practitioners

### Commercial Leases

29th April 2008, 12:30-13:30

Speakers:

**John Furber** QC, Wilberforce Chambers,  
**Eleanor Smith**, Associate, K&L Gates

- The latest best practice
- Impact of recent case law on commercial leases
- Problems, solutions and issues concerning break clauses

### Property Taxes Update

27th May 2008, 12:30-13:30

Speakers:

**Charles Beer**, Partner, Tax KPMG LLP (UK),  
**John Watson**, Partner, Ashurst

- Impact of new changes including 2008 Finance Bill and recent case law
- Outlook for the property industry in 2008
- Current tax planning opportunities

### Planning Law Update

24th June 2008, 12:30-13:30

Speakers:

**Mark Challis**, Partner, Bircham, Dyson Bell  
**Sebastian Charles**, Partner, K&L Gates

- Analysing the impact of 2008 developments
- The latest thinking in planning law
- Ensuring planning decisions and procedures are legally robust

### Impact of Environmental Law on Real Estate Transactions

15th July 2008, 12:30-13:30

Speaker: **Maria Cull**, Partner, K&L Gates

- Best practice from the leading experts
- Understanding the latest environmental regulations
- Full 2008 update

*We ensure our speakers have the most relevant and current experience possible, which is why they have yet to be confirmed for the following webinars:*

### Dilapidations

16th September 2008, 12:30-13:30

Speakers:

**Piers Coleman** and Panel

### E-Conveyancing

28th October 2008, 12:30-13:30

Speakers:

**Piers Coleman** and Panel

### Real Estate Finance

25th November 2008, 12:30-13:30

Speaker:

**Andrew V Petersen**, Partner, K&L Gates

### Property Litigation Update

16th December 2008, 12:30-13:30

Speakers:

**Piers Coleman** and Panel

## An introduction to some of our expert real estate speakers

**Phil Nicklin**, Real Estate Tax Partner, Deloitte

Phil is a senior partner in Deloitte's Real Estate tax group, specialising in large scale, complex real estate transactions for major real estate companies and funds. As a leading expert in real estate tax, the Government regularly consults Phil on fundamental issues affecting the property industry. Phil was closely involved with the Government in shaping the new property derivatives regime and leads the Treasury appointed technical group on REITs. He is also assisting the Government with the proposed Property Authorised Investment Funds regime.

**David F. Saleh**, Tax Partner, Clifford Chance LLP

David Saleh is a Partner in Clifford Chance's Global Tax Group specialising in all aspects of UK real estate taxation, Indirect Taxes, particularly VAT, Stamp Duty and Stamp Duty Land Tax and is a leading Partner in Clifford Chance's UK REITs Group which is a cross-practice group advising clients on the opportunities arising from the UK REIT regime and conversion into a UK REIT. David is a member of the BPF REITs Working Group and is recognised by Chambers as a leading expert in his field.

**Adrian Levy**, Corporate Finance Partner, Clifford Chance LLP

Adrian Levy is a Partner in Clifford Chance specialising in corporate finance transactions, including mergers and acquisitions, public takeovers, strategic investments and joint ventures with a particular focus on the real estate sector. He acts for listed and unlisted property companies, financial institutions and real estate funds. Adrian is a member of the BPF REITs Working Group as well as Clifford Chance's UK REITs Group.

**Piers Coleman**, Partner K&L Gates

Piers is a partner in K&L Gates Real Estate practice group in the London office.

Piers acts for a variety of real estate clients from the larger investor and occupier to the smaller landlord. He is experienced in larger transactions involving a range of disciplines. Many of his clients are either institutional investors or owner-managed investors and developers.

**John Furber** QC, Year of Call: 1973, QC 1995

John's practice is principally devoted to all areas of real property law and litigation, with a particular emphasis on commercial leases and issues related to property development. He also has many years of experience in the law and practice of town planning and compulsory acquisition of land.

In addition to his advisory and litigious practice, John is frequently instructed to act as an expert or legal assessor to assist in the determination of property disputes.