

DOL FINALIZES THE ERISA FIDUCIARY REGULATION -- WHAT IT MEANS FOR YOUR BUSINESS

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ERISA Alert

By: Robert L. Sichel, Ruth E. Delaney, Daniel F. C. Crowley, Karishma Shah Page, William P. Wade, Victoria K. Hamscho, David R McCandless, Shane C. Shannon, Kristina M. Zanotti

In the face of controversy and following thousands of comments from market participants and lawmakers, the Department of Labor (“DOL”) has finalized sweeping changes to the definition of “fiduciary” under the Employee Retirement Income Security Act of 1974 (“ERISA”) that will impact broad categories of market participants that provide investment advice. On April 6, 2016, the DOL issued Definition of the Term “Fiduciary”; Conflict of Interest Rule - Retirement Investment¹ (“Fiduciary Rule”) which will have the effect of greatly expanding the number of market participants that will be deemed ERISA fiduciaries and profoundly changing the provision of services to private sector employee benefit plans, primarily 401(k) plans and individual retirement accounts (“IRAs”). The DOL also issued new Prohibited Transaction Class Exemptions (“PTEs”), notably including the Best Interest Contract Exemption (“BIC Exemption”) and amendments to existing PTEs (together with the Fiduciary Rule, the “Package”).

The DOL has demonstrated remarkable persistence in finalizing a comprehensive change to the fiduciary definition. The DOL first proposed to change the definition of fiduciary in October 2010. In light of a heated public debate among lawmakers, the DOL withdrew its 2010 proposal and issued the reproposal in April 2015 with the strong support of the Obama White House.² Although it has only been one year since the DOL issued the reproposal, which was facilitated by expedited review by the Office of Management and Budget (“OMB”), DOL’s success in issuing the Fiduciary Rule has been nearly six years in the making. In the coming months, Congress will likely conduct significant oversight of the DOL and may pursue legislation to blunt the Fiduciary Rule or prevent the DOL from implementing or enforcing the Fiduciary Rule, though the prospects of such efforts are unclear.

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KEY CONTACTS



ROBERT L. SICHEL
PARTNER

NEW YORK
+1.212.536.3913
ROB.SICHEL@KLGATES.COM



DANIEL F. C. CROWLEY
PARTNER

WASHINGTON DC
+1.202.778.9447
DAN.CROWLEY@KLGATES.COM



WILLIAM P. WADE
OF COUNSEL

LOS ANGELES
+1.310.552.5071
WILLIAM.WADE@KLGATES.COM



RUTH E. DELANEY
PARTNER

LOS ANGELES
+1.310.552.5068
RUTH.DELANEY@KLGATES.COM



KARISHMA SHAH PAGE
PARTNER

WASHINGTON DC
+1.202.778.9128
KARISHMA.PAGE@KLGATES.COM



VICTORIA K. HAMSCHO
ASSOCIATE

WASHINGTON DC
+1.202.778.9137
VICTORIA.HAMSCHO@KLGATES.COM

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