

K&L GATES AND THOMSON REUTERS: DEVELOPING PANORAMIC, A GAME-CHANGING LEGAL WORKFLOW SOLUTION

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K&L Gates' leadership in innovation and commitment to client service are featured in this Thomson Reuters Legal Current article regarding the partnership between the firm and the legal tech business unit of Thomson Reuters to develop Panoramic, a "game-changing" new cloud-based legal workflow system that connects the practice and business of law and enables firms to predict profitability and provide better service and transparency to their clients.

K&L Gates' "reputation for embracing innovation" and "superior client service," the article states: "K&L Gates' commitment to putting innovation at the forefront by using technology to increase efficiency and deliver more value to their clients made them an ideal partner for co-designing a workflow solution that enables users to better plan, manage and execute legal matters."

Over the course of three years, K&L Gates' lawyers and business leads helped to drive the development of the Panoramic product by providing input on everything from the visual design, functionality, and user experience of Panoramic's key features, such as the revenue dashboards, budgeting interface, and task dashboards. This included numerous feedback sessions with partners, associates, and firm allied professionals, and beta usage and testing and ROI journey mapping.

The article also praises K&L Gates' "commitment to maintaining strong client relationships," "understanding of how technology adds value for clients," and "emphasis on exceeding clients' expectations."

To hear more about the firm's partnership with Thomson Reuters to create this innovative solution, please view these videos.