



Emanuel Penklis

Senior Associate

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OVERVIEW

Emanuel Penklis is a senior associate in the Sydney Corporate team focusing on mergers and acquisitions, venture capital investments, general corporate advisory work and corporate structuring.

Emanuel has advised emerging and growth companies and their founders, as well as many recognisable investment and venture capital funds and corporates. His experience covers the full cycle of investment work, from incorporation and early stage investments, convertible note rounds and venture debt facilities to major funding rounds and exit events.

PROFESSIONAL / CIVIC ACTIVITIES

- Law Society of NSW

EDUCATION

- J.D., The University of New South Wales, 2018 (*with Distinction*)
- Bachelor of Political, Economic and Social Sciences, University of Sydney, 2015 (*Government and International Relations*) (*Economics*)

ADMISSIONS

- Supreme Court of New South Wales

LANGUAGES

- Greek

THOUGHT LEADERSHIP POWERED BY HUB

- 1 April 2021, Risks to Your Supply Chains – Vulnerability in an Uncertain World

NEWS & EVENTS

- 25 April 2024, K&L Gates Advises on the Establishment of US\$100 Million Web3 Gaming Fund

AREAS OF FOCUS

- Mergers and Acquisitions
- Emerging Growth and Venture Capital
- Private Equity Transactions

REPRESENTATIVE EXPERIENCE

Mergers and Acquisitions

- Acted for the sellers on the sale of Rex Labs Holdings to Potentia.
- Acted for the sellers on the sale of ActivePipe to MoxiWorks.
- Acted for Five Elms Capital in its acquisitions of a marketing operations platform and Skedda.
- Acted for Amber Electric in its acquisition of Powerpal.
- Acted for the sellers on the sale of Healthy Mummy Holdings to Halo Food Co.
- Acted for Titan Cloud Software in its acquisition of Environmental Monitoring Solutions.
- Acted for the sellers on the sale of The Optical Company to Healthia.
- Acted for the sellers on the sale of a telecommunications service provider to an internally managed real estate investment trust.

Venture Capital

- Advised Immutable on its US\$240 million Series C financing led by Temasek.
- Advised Accel on its AU\$63 million investment into Dovetail Research.
- Advised Lexer on its AU\$33.5 million Series B financing led by King River Capital.
- Advised Spaceship on its AU\$24 million Series B financing led by Grok Ventures.
- Advised a venture capital firm on various portfolio investments including investments into an animal-free dairy product manufacturer, a fabless semiconductor company, and a smart carbon data platform.
- Advised a global investment firm on various portfolio investments including investments into a financial institution, a real estate agency and a household and personal care product company that focuses on reducing single use plastic.

- Advised AirTree Ventures on various portfolio investments including investments into Athena, Chemist2U and Milkrun.
- Advised Blackbird Ventures on various portfolio investments including into Fable, SunDrive Solar, and Rarity Punks.
- Advised Folklore on various portfolio investments including into HealthMatch, SimConverse and a provider of wellbeing software for education providers.
- Advised Aliavia Ventures on various portfolio investments including into Neighbourlytics and Flow of Work.

Venture Debt

- Advised Splend Group Pty Ltd as borrower under a AU\$40 million venture debt facility made available by Partners for Growth and related security documentation.
- Advised numerous clients as borrowers multi-million dollar venture debt facilities made available by lenders (including a commercial loan brokerage company and a innovative debt solution provider for emerging growth companies) and related security documentation.

Projects and Infrastructure

- Advised Canadian Solar on the approximately AU\$400 million project financing of the Suntop and Gunnedah Solar Farm projects.