



## Farah Al-Nabulsi

### Special Counsel

Dubai  
+971.4.427.2703

Farah.Al-Nabulsi@klgates.com

## OVERVIEW

Farah Al-Nabulsi is special counsel at the firm's Dubai office. She is a member of the mergers and acquisitions practice group.

## PROFESSIONAL BACKGROUND

Prior to joining the firm, Farah trained and, upon qualification, practised as a corporate commercial and transactional lawyer at a global multinational law firm in its Amman, London and Dubai offices. Farah then joined an international law firm based in Dubai as a senior associate in the corporate practice.

Farah has substantial experience in drafting and negotiating transaction documents in both English and Arabic. She advised some of the Middle East's leading corporations, governments, capital ventures and multinationals on their operations in the region. Farah regularly advises on M&A transactions, investment and joint venture arrangements, market entry, restructurings and disposal transactions, corporate governance, and other corporate commercial and advisory matters.

## EDUCATION

- LL.M., New York University, 2010 (*Hauser Global Scholar*)
- LL.B., University of Jordan, 2008 (*magna cum laude*)

## ADMISSIONS

- Bar of Jordan
- Solicitor of the Senior Courts of England and Wales

## LANGUAGES

- Arabic

- English

## THOUGHT LEADERSHIP POWERED BY HUB

- 26 January 2021, Amendments to UAE Companies Law – Update on Foreign Direct Ownership and Investment in the UAE (*Alerts/Updates*)
- 26 January 2021, Time to Rethink Strategy: The New Foreign Investment Rules in the UAE (*Alerts/Updates*)
- 5 January 2021, The New UAE Economic Substance Regulations (*Alerts/Updates*)

## AREAS OF FOCUS

- Mergers and Acquisitions
- Corporate Governance
- Private Equity Transactions

## REPRESENTATIVE EXPERIENCE

- Advising a UAE-based mining business on the restructuring of its operations, including the sale of assets and business, and the risk exposure concerning its interests from potential claims by creditors.
- Advising a global port operator on the acquisition and operations of a strategic warehousing facility, including negotiating and drafting a full suite of transaction documents, comprising the joint venture agreement, SPA, operating agreement, service agreement, investment agreement, and loan facility and other supporting documents.
- Advising a global industrial conglomerate on the re-organisation of its operation in Saudi Arabia and negotiating the new joint venture arrangement with a prominent Saudi business for the supply of heavy industrial equipment in Saudi Arabia.
- Advising one of the largest business groups in Saudi Arabia on the joint venture arrangement concerning its interests in a business specializing in precast panels for housing projects.
- Advising the majority shareholder of a UAE-based logistics and transportation business on a rescue investment financing arrangement.
- Advising a Middle Eastern state-owned company on its proposed investment in the logistics sector, including on its joint venture arrangement and regulatory restrictions arising from investing in a courier business.
- Advising a leading Indian healthcare group on its acquisition of a majority stake in a pharmaceutical chain in Jordan, including negotiating and drafting the SPA, SHA and other transaction documents.
- Advising a Middle Eastern venture capital firm on its acquisition of a minority shareholding stake in a hospitality group operating a hotel and multiple iconic restaurants in Jordan.

- Advising a PE house on its acquisition of a blocking minority stake in a health and fitness chain in Jordan, including negotiating and drafting the SPA and SHA.
- Advising the founders of a multimedia organisation in Jordan on the sale of their entire shareholding interests, including drafting and negotiating the SPA and the employee retention scheme that was implemented post acquisition.
- Advising the sponsors of the shortlisted bidders involved in Phase 2 Solar Projects (50 MW) in Jordan, including drafting the SPA and other transaction documents for the disposal of their majority stake in their respective project companies, as well as representing the clients before the authorities in relation to regulatory approvals.
- Advising a KSA-based developer on its investment in a consortium relating to a waste water project in Kuwait, including drafting and negotiating the joint venture agreement.
- Advising a multinational ports group on its investment in two UAE ports, including preparing a due diligence report, and advising on the concession agreement and other corporate matters.