



Marisa Murillo

Partner

Chicago
+1.312.807.4225

Marisa.Murillo@klgates.com

OVERVIEW

Marisa Murillo is a partner in the firm's Finance practice with more than 20 years of experience in negotiating and documenting complex finance transactions for top-tier commercial lending institutions, private and public companies, debt funds and private equity groups. Her practice covers all aspects of finance, including secured and unsecured credit facilities, leveraged buyout financings, refinancings, commitment papers, subordination and intercreditor agreements, mezzanine loans, debt and equity restructurings, stimulus loans, art and other specialty collateral loans, green loans, joint ventures and general working capital facilities. Marisa also assists equity and debt funds in raising fund-level financings. She has led finance deals ranging in size from US\$5 million to several billion dollars, and encompassing a full spectrum of industries including manufacturing, automotive, retail, technology, consumer brands, health care, telecommunications, media and entertainment, energy, and professional services. During the credit crisis, she worked as in-house finance counsel at a multinational automotive manufacturer, advising them on corporate and finance matters in the world of TARP.

Marisa has been recognized for her successes by Crain's Chicago Business and the Kayo Conference Series, and her deals have been featured in The Wall Street Journal. Apart from her finance work, Marisa devotes time to the boards of several esteemed art museums, where she assists these organizations with fundraising for exhibitions for diverse artists. She is one of the youngest people to serve as a Regional President for the Hispanic National Bar Association, an organization that empowers members of the Hispanic legal community.

PROFESSIONAL BACKGROUND

Prior to joining the firm, Marisa served as a partner at an international law firm, where she focused her practice on debt finance, corporate, private equity and venture capital, art law and energy. Additionally, she has acted as lead counsel to senior and mezzanine lenders and borrowers - especially in the middle market - in negotiating debt finance transactions, where she managed diverse legal teams to reach efficient and desirable outcomes for each client. Marisa also served as the lead in-house finance counsel at General Motors Company in Detroit where she advised the company on many high-profile transactions after its initial public offering.

ACHIEVEMENTS

- Selected for Notable Women in Law, *Crain's Chicago Business*, 2022
- Kayo Conference Series - Top 22 in '22: Leaders in Credit and Debt Finance
- Kayo Conference Series – Top 22 in '11: Leaders in Credit and Debt Finance

PROFESSIONAL / CIVIC ACTIVITIES

- Board of Directors for MCA Women's Board (present)
- Advisory Board for Gene Siskel Film Center (2019-present)
- Board of Directors for MOCAD (Museum of Contemporary Art Detroit) (2013-present)
- Member, Friends of the Triennial, New Museum of New York (present)
- Member, Luminary Committee, Art Institute of Chicago (2017-present)
- Former Regional President, Hispanic National Bar Association

SPEAKING ENGAGEMENTS

- Presenter, COVID-19 Legal Issues for Employers, Rossdale Seminars, 9 September 2021
- Moderator, Middle Market Outlook, Kayo Midwest Private Markets Forum, October 2021
- Moderator, Spinning Out: Shoshana Vernick, Avathon Capital, Kayo Midwest Private Markets Forum, October 2021
- Virtual Speaker, ESG Considerations for Financing Your Deal, American Law Institute Continuing Legal Education, 25 May 2022
- Moderator, Evolution of Structured Credit Market, Kayo Women's Private Equity Summit, 14 June 2022
- Panelist/Speaker, ESG: Everything You Say Can and Will Be Used Against You, 42nd Annual Ray Garrett Jr. Corporate Securities Law & 61st Annual Corporate Counsel Institute, Northwestern Pritzker School of Law, 22 September 2022

EDUCATION

- J.D., University of Southern California Gould School of Law, 2002
- B.A.E. (Bachelor of Arts in Economics), Yale University, 1998

ADMISSIONS

- Bar of Illinois
- Bar of Michigan
- Bar of North Carolina

LANGUAGES

- Spanish

THOUGHT LEADERSHIP *POWERED BY HUB*

- 17 May 2023, Is a Lender "Worthy" of Direct Payment on Accounts Receivable Owing to Its Debtor? The New York Court of Appeals Settles This Question
- February 2022, February 2022 Accolades
- 14 July 2021, ESG – Recent Developments in Global Sustainable Finance

NEWS & EVENTS

- 2-3 November 2021, ESG for Renewable Energy Financing, hosted by Infocast Master Class
- 9-12 October 2021, National Summit for Middle Market Funds, hosted by the Small Business Investor Alliance
- 2-3 June 2021, SBIA Deal Summit & DeaLinx
- 12 April 2021, K&L Gates Advises Evoqua on Two Financing Facilities
- 19 January 2021, K&L Gates Boosts Banking and Asset Finance Practice with Chicago Partner Addition

AREAS OF FOCUS

- Corporate and Acquisition Finance

INDUSTRIES

- Consumer Products
- Fine Art and Cultural Property

REPRESENTATIVE EXPERIENCE

- Represented a private holding company that provides financial investment and operating services to companies in a diverse set of industries, but with a focus on insurance, financial services, and the technologies that support them in connection with two secured term loan facilities totaling \$23 million the proceeds of which will be used to fund an independent capital raising and advisory firm that specializes in providing customized and highly focused fundraising services the borrower, ongoing working capital needs, and to effectuate a corporate reorganization of the borrower.