



Daniel M. Glassman

Partner

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OVERVIEW

Daniel Glassman is a partner in the firm's Orange County office. He is a member of the Commercial Disputes practice group.

PROFESSIONAL BACKGROUND

Dan has over 23 years of experience as a trial attorney in private practice and as in-house counsel for a large health system. Dan focuses on complex commercial litigation in the areas of health care, hospitality and leisure, commercial class actions, real estate, products liability, and business torts. Prior to joining the firm, Dan served as senior counsel in the Orange County office of an international law firm. Before that, Dan was vice president and associate general counsel of a large health system.

PROFESSIONAL / CIVIC ACTIVITIES

- Board Member, Orange County Bar Association Charitable Fund
- Co-Chair, Orange County Bar Association Mandatory Fee Arbitration Committee
- Board Member, Orange County Constitutional Rights Foundation
- Arbitrator, Orange County Bar Association Mandatory Fee Arbitrations
- Former Board Member, United Cerebral Palsy of Orange County
- American Health Lawyers Association, Former Vice Chair of Litigation & Liability section
- Former Board Member, Friends of Santa Ana Zoo

SPEAKING ENGAGEMENTS

- "Tips and Tricks to Avoid Mistakes in Commercial Contracts," Association of Corporate Counsel Orange County Chapter Annual In-House Counsel Conference, Anaheim, CA (January 29, 2020).

- “It’s a Trap: Tools and Tips to Avoid Mistakes in Commercial Contracts,” Association of Corporate Counsel San Francisco Chapter, Santa Clara, CA (November 7, 2019).
- “Do You Know What To Do When the Unexpected Occurs? How In-House Counsel Can Effectively Manage a Crisis,” Association of Corporate Counsel Southern California Chapter, Los Angeles, CA (May 3, 2017).

EDUCATION

- J.D., University of Southern California Gould School of Law, 1995
- B.S.B.A., Bucknell University, 1992

ADMISSIONS

- Bar of California
- United States Court of Appeals for the Ninth Circuit
- United States District Court for the Central District of California
- United States District Court for the Eastern District of California
- United States District Court for the Northern District of California
- United States District Court for the Southern District of California

NEWS & EVENTS

- 18 August 2022, More Than 350 K&L Gates Lawyers Named Among 2023 Best Lawyers in America, Ones to Watch
- 17 May 2021, K&L Gates Enhances Litigation Practice with Orange County Partner Addition

AREAS OF FOCUS

- Commercial Disputes
- Health Care Payor-Provider Disputes (U.S.)

REPRESENTATIVE EXPERIENCE

- Won trial for manufacturer in action brought by customer in connection with supply contract.
- Won summary judgment for major hotel management company in multi-million dollar dispute with real estate investment company over failed hotel sale transaction.

- Won summary judgment for health insurance plan relating to claim by provider seeking excessive charges for services provided to plan member.
- Won multi-week jury trial on behalf of health insurance plan relating to claim by home infusion provider seeking excessive charges for its provision of drugs to plan member. Jury returned unanimous defense verdict on breach of contract and fraud claims. Verdict affirmed on appeal.
- Won jury trial for movie theater chain in action for professional negligence against former accountants.
- Won arbitration for securities broker-dealer for professional negligence against former accountants.
- Represented securities broker-dealer in unfair competition action against former employees.
- Represented securities broker-dealer in action against former partner involving the sale of partner's business to client.
- Represented movie theatre chain in lease dispute against shopping center re-developer.
- Represented major land owner/developer in lease dispute against shopping center tenant who had abandoned the premises.
- Represented international law firm in multiple malpractice actions brought by former clients.
- Represented health system and other providers in numerous payment dispute actions against contracted and non-contracted health insurance plans.
- Represented health system and other providers in numerous actions regarding a variety of business torts.
- Represented health insurance plans in numerous contractual and payment disputes with health care providers.
- Represented air conditioner manufacturer in statewide class action in Nevada alleging product defects in air conditioning units installed in over 60,000 homes throughout the state.