



## Jason Putnam Gordon

### Partner

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## OVERVIEW

Jason Putnam Gordon is a partner in the firm's San Francisco office. He is a member of the Emerging Growth and Venture Capital practice group.

## PROFESSIONAL BACKGROUND

Prior to joining the firm Jason served as principal at the San Francisco office of an AmLaw 100 firm. Jason's practice focuses on venture capital and emerging growth companies. As such, Jason regularly represents companies through the entirety of their life cycle in matters related to venture capital financings, strategic corporate relationships, corporate formations, complex mergers and acquisitions, sales, and divestitures. Similarly, he frequently represents angel, strategic, and venture-fund investors on matters related to their portfolio companies. In that capacity, Jason concentrates his practice primarily in the life sciences and health technology verticals, but he also has experience in a wide range of other verticals, including artificial intelligence, autonomous vehicles, virtual reality, augmented reality, software, hardware, the Internet of Things, and agricultural technology.

## ACHIEVEMENTS

- Named a Super Lawyer Rising Star (2015, 2017-2020)
- Served as an instructor of Business Law at U.C. Berkley Extension
- Served as a Supervising Attorney at the Startup Legal Garage at the Institute for Innovative law at Hastings College of Law

## PROFESSIONAL / CIVIC ACTIVITIES

- Bar Association of San Francisco
  - Chair of the Barristers Solo & Small Firm Section, 2013-2015
- American Bar Association

## SPEAKING ENGAGEMENTS

- Speaker, "How to Do a Venture Capital Financing," Silicon Valley Startup: Idea to IPO, 13 January 2022

## EDUCATION

- J.D., Villanova University School of Law, 2005 (*magna cum laude*)
- B.A., Wake Forest University, 2002

## ADMISSIONS

- Bar of California
- Bar of District of Columbia
- Bar of Massachusetts
- Bar of New Jersey
- Bar of Pennsylvania
- United States District Court for the Central District of California
- United States District Court for the Northern District of California

## NEWS & EVENTS

- 14 December 2023, Venture Capital Panel: Investment & Innovations in Energy & Climate Tech, Hosted by Silicon Valley Startup: Idea to IPO
- 25 May 2023, Venture Capital Panel: Investment and Innovations in Energy and Climate Tech, Hosted by Silicon Valley Startup: Idea to IPO
- 11 May 2023, How to Do a Venture Capital Financing, Hosted by Silicon Valley Startup: Idea to IPO
- 20 April 2023, Venture Capital Panel: Investment and Latest Innovations in AgTech, Hosted by Silicon Valley Startup: Idea to IPO
- 30 March 2023, Venture Capital Panel: Investment and Latest Innovations in Fintech, Hosted by Silicon Valley Startup: Idea to IPO
- 23 March 2023, How to Raise Seed Funding for Your Startup: Convertible Notes and SAFEs, Hosted by Silicon Valley Startup: Idea to IPO
- 23 February 2023, Venture Capital Panel: Investment and Latest Innovations in Health Tech, Hosted by Silicon Valley Startup: Idea to IPO
- 9 February 2023, How to do a Venture Capital Financing, Hosted by Silicon Valley Startup: Idea to IPO

- 19 January 2023, How to Position Your Startup for Venture Capital Funding, Hosted by Silicon Valley Startup: Idea to IPO
- 12 January 2023, Venture Capital Panel: What to Expect in 2023, Hosted by Silicon Valley Startup: Idea to IPO
- 22 December 2022, How to Raise Seed Funding for Your Startup: Convertible Notes and SAFEs, Hosted by Silicon Valley Startup: Idea to IPO
- 14 December 2022, Venture Capital Panel: Investment and Innovations in Energy and Climate Tech, Hosted by Silicon Valley Startup: Idea to IPO
- 28 September 2022 , How to Raise Seed Funding for Your Startup: Convertible Notes and SAFEs, Hosted by Silicon Valley Startup: Idea to IPO
- 28 September 2022, How to Raise Seed Funding for Your Startup: Convertible Notes and SAFEs, Hosted by Silicon Valley Startup: Idea to IPO
- 11 August 2022, Venture Capital Panel: Investment and Innovations in Energy and Climate Tech, Hosted by Silicon Valley Startup: Idea to IPO
- 21 July 2022, Venture Capital Panel - Investment and Latest Innovations in Fintech Hosted by Silicon Valley Startup: Idea to IPO
- 25 May 2022, Venture Capital Panel: Investment and Latest Innovations in Health Tech, Hosted by Silicon Valley Startup: Idea to IPO
- 17 February 2022, Venture Capital Panel: Investment and Innovations in Energy and Climate Tech, hosted by Silicon Valley Startup: Idea to IPO
- 9 February 2022, How to Raise Seed Funding for Your Startup: Convertible Notes and SAFEs, hosted by Silicon Valley Startup: Idea to IPO
- 26 January 2022, Venture Capital Panel: Investment and Innovations in Health Tech, Hosted by Silicon Valley Startup: Idea to IPO
- 19 January 2022, Venture Capital Panel: What to Expect in 2022, Hosted by Silicon Valley Startup: Idea to IPO
- 9 December 2021, K&L Gates Continues California Growth with Addition of Emerging Growth and Venture Capital Partner to San Francisco Office

## AREAS OF FOCUS

- Emerging Growth and Venture Capital

## INDUSTRIES

- Life Sciences

## REPRESENTATIVE EXPERIENCE

- Represented an autonomous-vehicle company in its \$65,000,000 Series B financing.
- Represented a plant-based food ingredients company in a \$226,000,000 Series B financing.
- Represented an autonomous-vehicle company in its \$40,500,000 Series A financing.
- Represented an autonomous-vehicle company in its \$8,500,000 Series Seed financing.
- Represented the lead strategic investor in a \$3,160,000 Series B investment in a diagnostic company.
- Represented an HR SaaS company in its \$2,500,000 Series Seed financing.
- Represented a virtual-reality-software company in \$2,000,000 Series A Preferred financing from a strategic investor.
- Represented a consumer-product company in a \$2,500,000 Series Seed financing.
- Represented a strategic investor deploying \$4,000,000 out of \$12,700,000 Series A investment in a Medtech company.
- Represented an inside strategic investor with a board seat in a digital-health company in an outside-led \$40,000,000 Series C investment with a post-closing tender offer.
- Represented a diagnostics startup in a \$5,000,000 Series Seed investment.
- Represented a medical-device startup in a \$575,000 convertible note financing.
- Represented an IoT company in \$2,000,000 convertible note financing.
- Represented an IoT company in a \$750,000 convertible note financing.
- Represented a FinTech company in a \$2,000,000 interim SAFE financing.
- Represented a FinTech company in a \$500,000 SAFE financing.
- Represented a FinTech company in a \$2,800,000 Series Seed financing.
- Represented a fashion-tech startup in a \$5,000,000 Series Seed financing.
- Represented a consumer-product company in a \$2,000,000 SAFE financing.
- Represented an inside strategic investor in a recap, providing approximately \$100,000,000 in liquidity to existing shareholders and \$20,000,000 in new working capital.
- Represented a software company in a share reclassification to free up working capital for reinvestment into the company.

- Represented many startup companies in bridge financings in amounts less than \$500,000.
- Represented a full-service creative and consumer-insights agency when acquired in a \$35 million acquisition by a publicly-traded digital-services business.
- Represented a clean-tech target in \$29 million all-cash merger by a publicly traded company.
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- Represented a satellite-scheduling software business in a strategic acquisition by its sole customer.
- Represented a \$5 billion privately-held commercial real estate lender in a joint venture with a software startup.
- Represented a US-based cybersecurity company in an exclusive technology license and asset acquisition for \$1 million in stock and cash.
- Represented a software client in acquiring target in asset deal for \$1.5 million in stock, cash, and assumption of debt.
- Represented an IoT company in corporate inversion from a Greek to a Delaware corporation.
- Represented a medical transportation company in the acquisition of a senior-transport startup.
- Incorporated dozens of startups based both domestically and internationally. When appropriate, worked with other advisors to ensure that tax, transfer-pricing, immigration, and intellectual-property issues were optimized.
- Conducted diligence and worked with founders, executives, and other stakeholders to document otherwise improperly documented or undocumented corporate actions, as well as restructure suboptimal corporate structures. This included converting LLCs to corporations, documenting issuance of stock, and correcting improperly documented mergers.