



Nam Nguyen

Lawyer

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OVERVIEW

Nam Nguyen is a lawyer in the firm's Finance practice. He focuses on acquisition and funds financing, including general corporate finance, and has experience assisting lenders and borrowers in a variety of complex legal and commercial transactions, including cross border matters.

PROFESSIONAL BACKGROUND

Prior to joining the firm, Nam worked at various international and boutique law firms. At K&L Gates, he has also worked in the litigation & dispute resolution, and policy & regulatory teams.

PROFESSIONAL / CIVIC ACTIVITIES

- Law Society of New South Wales member

EDUCATION

- LL.B., University of Sydney, 2021
- Bachelor of International and Global Studies, University of Sydney, 2019

ADMISSIONS

- Supreme Court of New South Wales

LANGUAGES

- English
- French
- Vietnamese

AREAS OF FOCUS

- Corporate and Acquisition Finance

REPRESENTATIVE EXPERIENCE

Corporate and Acquisition Finance

- Advising a multinational investment bank and a liquidation and restructuring firm on an AU\$215 million asset-based financing for Myer, comprising an AU\$150 million revolving credit facility and AU\$65 million first-in last-out (FILO) term loan facility.
- Advising a US chemical manufacturing company on its terms sheet and commitment documents and the financing aspects of its bidder statement for its US\$3.7 billion bid for Liontown Resources Limited, consisting of US\$2.95 billion private placement and US\$1 billion unsecured term loan facility.
- Advising a leading global asset management firm on an AU\$105 million unitranche facility provided to Permaconn (a portfolio company of Norland Capital).
- Advising a leading global asset management firm as lender on a refinancing by way of a multi-currency unitranche facility to Simulation Software, a member of US-based energy market simulation software provider Energy Exemplar (a portfolio company of The Riverside Company).
- Advising a global insurance company on a revolving credit facility obtained from a venture capital firm to support the company's working capital requirements. This involved a US loan agreement and security from Australian, English, United States, and Dutch jurisdictions.
- Acting for an Australian customer data platform provider for retailers in obtaining an AU\$7.5 million venture capital growth and working capital facility provided by Marshall Investments.
- Acting for an Australian wearable technology company in obtaining an AU\$5 million venture capital growth funding obtained from Pure Asset Management.
- Advising the Australian entities of Plutora, a US value stream technology management platform, on an US\$2.96 million venture capital facility with Espresso Capital Ltd.
- Acting for an Australian wealth management platform in obtaining acquisition funding from Beaconsfield Capital Management Ltd for the acquisition of Morrison Securities Pty Ltd.
- Acting for a forex, CFD, and crypto trading platform provider in the selective buy back of its shares by Tronman Holdings.
- Acting for an Australian online discount fashion retailer in obtaining venture capital working capital from investors.

Limited Partner and General Partner Fund Financing

- Advising a Japanese bank on an AU\$125 million capital call bridge facility to an investment banking company managed-fund.

- Advising an Australian private debt fund on an AU\$125 million secured 'Net Asset Value' revolving credit facility provided by an American multinational investment banking company.
- Advising an Australian investment management firm on an AU\$30 million fund finance facility provided by Macquarie Bank Limited.
- Advising a private debt fund on various fund financing facilities provided by Macquarie Bank Limited.

Property Finance

- Advising a German investment fund manager on the sale of the unit trust that owns the Geosciences Australia property to funds managed by Charter Hall for AU\$363.5 million.
- Advising an Australian investment fund manager in an AU\$50 million bid to purchase distressed property finance loans from Investec Australia.
- Advising an Australian property development, investment, and funds management group on its AU\$52 million facility from eCap Australia to finance its AU\$80 million purchase and ongoing development of an industrial site in Ipswich, Queensland.
- Advising a leading Australian property group on its AU\$75 million facility for the acquisition of a development property at Surfers Paradise, Queensland.
- Advising an Australian investment management firm in its financing arrangements of pubs and hotels on the east coast of Australia owned by a large Australian hospitality group.

Projects & Resources

- Advising a natural resources company on a long-term Gasoil Supply Agreement and Invoices Deferral Agreement with Noble Clean Fuels Limited (UK) as the supplier and financier.
- Acting for an Australian investment management firm in its arranging and syndication of a senior secured term loan facility to Australian Gasfields Limited to finance its pre-production Eromanga gas project.

Restructuring

- Advising a large Australian bank on provision of rescue financing to Creativemass, a software services company used by wealth management companies.