



David C. Boyer

Of Counsel

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OVERVIEW

David Boyer is an of counsel in the firm's Real Estate practice. He works on a range of transactional matters, including purchase and sale agreements, joint venture arrangements, and leasing. David's experience working with lenders, servicers, and credit institutions provides him with the ability to assist both borrowers and lenders through commercial debt financing in a variety of areas of real estate finance. David also works closely with family offices throughout the US to acquire, develop, and build strategic partnerships as part of their larger portfolio. Working with family offices, David serves as a strategic growth partner to assist in portfolio growth and management by establishing generational transition plans and investing in long-term growth.

David has worked with developers on projects throughout the US with an emphasis in the Pacific Northwest. Notable matters include the representation of the developer of the largest sale of a ground-up development in downtown Portland.

In the retail sector, David has represented real estate investment trusts (REITs) focused on shopping centers and shopping malls. David has assisted numerous REITs acquire over \$1 billion in shopping centers throughout California, Oregon, Washington, Idaho, and Nevada. Further, he advises clients on operational issues specific to retail, warehousing, and hospitality matters.

David has worked with developers, landowners, and family offices in complex transactions that involve title and survey challenges, environmental concerns, or the purchase of distressed assets in bankruptcy, forfeiture, or foreclosure proceedings. David understands what it takes to address and manage a Distressed Real Estate project that involves digging into the details, managing third-party advisors, and working with his client's team, as well as his colleagues with specialty knowledge to address the given issue.

As an entrepreneur and investor in his own right, David knows what it takes to grow and manage a real estate portfolio. Whether an individual or a large commercial entity, David works with his clients to limit their exposure, strengthen business ties, and to close deals with an eye toward the bottom line.

PROFESSIONAL BACKGROUND

Prior to joining the firm, David served as a member of the Real Estate and Business practice groups at a large regional law firm based in Portland, Oregon. Through this role, David focused on structuring, drafting, and

negotiating successful business and real estate deals. He worked with individuals and commercial business to obtain favorable agreements in complex residential, commercial, and industrial transactions. In addition, David steered numerous complex real estate matters in public and political environments.

ACHIEVEMENTS

- Named to the Oregon Super Lawyers List, 2017-2023
- Recognized as 2021 Pro Bono Champion by Small Business Legal Clinic
- Recognized as 2020 Attorney of the Year by Small Business Legal Clinic

PROFESSIONAL / CIVIC ACTIVITIES

- Lewis and Clark Law School Alumni Board, Director
- Multnomah Bar Association, Member

EDUCATION

- J.D., Lewis & Clark Law School, 2012
- B.A., University of Colorado, 2006

ADMISSIONS

- Bar of Oregon
- Bar of Washington

NEWS & EVENTS

- 6 October 2022, K&L Gates Welcomes Real Estate Of Counsel in Portland

AREAS OF FOCUS

- Real Estate

REPRESENTATIVE EXPERIENCE

- Representation of a private equity firm in the acquisition of over 35,000 acres of farmland in over five US regions covering numerous seasonal and farm varietals. Coordinated all phases of negotiation,

documentation, and due diligence (including all vendor support), from letter of intent through closing and post-close leasing.

- Representation of a family office in the acquisition of multiple Pacific Northwest vineyards, and the integration of strategic development projects for licensing and global distribution.
- Representation of the owner/developer in the disposition of a 26-story mixed-use LEED certified tower in downtown Portland, Oregon for a sale price of \$206 million.
- Representation of publicly traded REIT in purchase and sale of large and mid-sized shopping centers throughout California, Oregon, and Washington.
- Representation of the developer of mixed-use commercial high-rise in Portland, Oregon from site acquisition, zoning and permitting, through lease-up and sale, including a \$90 million equity raise.
- Representation of a shopping center developer for all commercial and retail leasing in the suburban Portland, Oregon metropolitan area.
- Representation of a retail investment group in the acquisition and disposition of retail projects throughout Oregon, Washington, and Arizona, including development strategies through construction of all building improvements.
- Representation of a publicly traded REIT in leasing corporate 21 corporate office towers in Oregon and Washington (leases, subleases, assignments, and other transfers), including national headquarters for multiple tech companies and national retailers.
- Representation of commercial developer of more than 180 acres of land in separate acquisition sites, and negotiation of architectural, construction, and development contracts through lease-up.
- Representation of general contractor in the construction of a Portland mixed-use development with over 150,000 square feet of retail and 175+ residential units.
- Representation of a buyer in the purchase of an \$8 million annual revenue manufacturing business in Yamhill County (performed all due diligence, negotiated new lease terms, and equity financing).
- Serve as general counsel to a local General Contractor with annual revenues in excess of \$20 million (corporate governance, contract negotiation and drafting, employment and construction dispute resolution, joint-venture agreements, and public works contracting).