



## Ian Furman

### Associate

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## OVERVIEW

Ian Furman is an associate in the firm's Houston office. He advises clients on domestic and international transactions, including mergers and acquisitions, joint ventures, and energy development projects. His primary area of focus is energy industry transactions, particularly liquefied natural gas (LNG) projects and upstream, midstream and downstream oil and gas transactions, including advising clients with respect to joint operating agreements, and pipeline acquisitions and divestitures. Ian has previously worked on secondment with two global energy companies focusing on commodities and energy trading, where his responsibilities included negotiating purchase and sale agreements for power, oil, gas, metals and chemicals, spot contracts, storage agreements, and related transactions.

Ian also advises clients on matters involving the development, operation, acquisition and disposition of renewable energy assets, including the construction and operation of solar, wind, and biomass facilities. He has experience representing clients in real property matters that arise in connection with project development of all types across the globe.

Ian maintains an active pro bono practice, handling immigration and asylum matters. He has served on the Houston Bar Association (HBA) Professionalism Committee and is a former chair of the HYL A/HYL F Adopt-an-Angel program. Ian previously served on the board of directors of the Houston Young Lawyers Association and is currently a fellow for the Houston Bar Foundation and the Houston Young Lawyers Foundation.

Ian is fluent in Spanish and previously studied in Mexico and Argentina. He is a member of the firm's Latin America energy practice group.

## PROFESSIONAL BACKGROUND

Prior to joining the firm, Ian was an associate at a global law firm where he concentrated his practice in corporate and business transactions, with a particular focus on energy industry transactions. Ian has previously worked on secondment in the Houston offices of two global companies with a focus on commodities and energy trading.

## PROFESSIONAL / CIVIC ACTIVITIES

- Board of Directors, Houston Young Lawyers Association (2014-2015)
- Board of Directors, Houston Lawyer Referral Service (2014-2016)
- Fellow, Houston Bar Foundation
- Fellow, Houston Young Lawyers Foundation
- Member, Association of International Petroleum Negotiators
- Member, Houston Bar Association

## EDUCATION

- J.D., Tulane Law School, 2011 (*magna cum laude*)
- M.B.A., Tulane University, 2011
- B.A., Rice University, 2005

## ADMISSIONS

- Bar of Texas

## LANGUAGES

- Spanish

## NEWS & EVENTS

- 17 August 2020, K&L Gates Advises Tokyo Gas America on Two Acquisitions (*Noteworthy Work*)

## AREAS OF FOCUS

- Oil and Gas
- Maritime
- Mergers and Acquisitions
- Renewables

## INDUSTRIES

- Energy

## REPRESENTATIVE EXPERIENCE

- Represented a Turkish individual investor in the acquisition of a \$40 million interest in oil and gas production in the Permian Basin.
- Represented an Australian private equity fund in the proposed \$400 million acquisition of a global mining company with operations in North America, Europe, Asia and Australia.
- Represented a U.S. energy company in the decommissioning of a nuclear power plant in California.
- Represented a global energy company in the divestiture of two solar power projects in California.
- Represented a major European energy company in the divestiture of its interest in four wind power projects in West Texas.
- Represented an international energy company in the proposed \$1 billion + divestiture of its U.S. wind power portfolio.
- Represented a global maritime transportation company on the commercial lease of an office building in Houston, Texas.
- Advised a California-based energy company on the acquisition of real property in Louisiana in connection with the expansion of LNG facilities.
- Represented a Japanese conglomerate on the \$350 million acquisition of commercial fruit plantations and related real property interests in six countries in Latin America and the Caribbean.
- Represented a major energy company in the unitization of an offshore oil field in Equatorial Guinea.
- Represented a European oil and gas company in the unitization of an offshore oil field in Suriname.
- Represented a global oilfield services company in the expansion of its directional drilling capabilities.
- Advised an international oilfield services company in the divestiture of certain testing and production services.
- Represented a Mexican oil and gas services company in the expansion of its U.S. line of business.
- Represented a U.S. oilfield services company in negotiations regarding a distribution agreement for charges, switches and related products.
- Represented a major oilfield services company in the acquisition of 3D seismic technology and associated patents.
- Represented a major energy company in a JOA contract dispute regarding royalty calculations in the Eagle Ford.
- Represented a European energy company in a JOA contract dispute regarding the application of “strip and gore” theory of Texas law in the transfer of real property interests in the Barnett.
- Represented an international energy company in a JOA contract dispute regarding an offshore oil field in Brazil.

- Represented a major energy company in JOA and farmout agreement negotiations in Brazil.
- Represented a Mexican energy company in the preparation and submission of an \$800 million bid to construct a natural gas pipeline.
- Represented a major energy company in the multi-billion dollar spin-off of its midstream and downstream oil and gas operations.
- Represented an international energy company in the \$400 million divestiture of its interest in a natural gas gathering system in the Utica.
- Represented a supermajor in a \$1.15 billion sale of its interest in a U.S. oil pipeline.
- Represented a British energy company in the greenfield construction and operation of an LNG liquefaction project in Tanzania.
- Represented a Spanish energy company in the acquisition of long-term U.S. liquefaction capacity for export to FTA and Non-FTA countries.
- Represented a major energy company in the greenfield construction and operation of an LNG liquefaction and export facility on the U.S. Gulf Coast.
- Represented an oil company in a variety of corporate governance and equity matters relating to an LNG project in Equatorial Guinea.
- Represented a U.S. company in a \$10.1 billion project to expand its existing U.S. regasification facilities to include liquefaction and LNG export capabilities.
- Advised a major energy company on matters pertaining to its LNG facility in Baja California, Mexico.
- Represented a global financial institution in a variety of labor and employment related issues in Mexico, Brazil, Argentina, Ecuador and the Dominican Republic.
- Represented a private equity fund focusing on Latin American assets in real estate development projects in Peru and Colombia.
- Represented a U.S. franchisor in the acquisition of a restaurant chain in the state of Jalisco, Mexico.
- Represented a Japanese conglomerate in the \$350 million acquisition of real property assets in Central and South America.
- Represented a Colombian private equity company in a joint venture real estate development in Uruguay.
- Represented an international energy company in the \$92.7 million sale of its stake in a natural gas pipeline between Bolivia and Brazil.
- Represented a Polish energy company in obtaining LNG offtake arrangements.
- Representing a U.S. based company on various ISDA's, including lien-based ISDAs, NAESBs, EEIs and ancillary documents

- Represented by way of secondment the U.S. affiliate of a U.K. power and utilities company with focus on the acquisition, transportation, storage and sale of gas, power and utility services in the United States and Canada.
- Represented a U.S. private equity fund in the acquisition of a 100% interest in a greenfield LNG project in Massachusetts.
- Advised a major aviation company on the ground lease of real property in Baja California, Mexico for the development of a satellite launch facility.
- Represented a Texas-based oilfield services company in the negotiation and closing of a \$25 million revolving loan facility to cover operating and company expansion costs.
- Representing a Texas-based oilfield services company in the negotiation of master services agreements
- Represented by way of secondment a global trading firm with focus on the acquisition, transportation, storage and sale of oil and gas resources, metals, and industrial chemicals.
- Representing an Alaskan municipality on the divestiture of real property interests to commercial developers and investors.
- Representing an Alaska-based company on the reconveyance and relinquishment of certain oil and gas leasehold interests in real property located in the Nenana Basin.
- Represented a U.S. energy company in the negotiation of a participation agreement with respect to oil and gas interests in Alaska.
- Represented a U.S. based company on the development, production, importation and marketing of a new entrant into the U.S. tequila industry
- Represented a Japanese energy company in the divestiture of oil and gas interests in the Barnett
- Represented a Japanese energy company in the acquisition of oil and gas interests in the Eagle Ford
- Represented a major Japanese energy company in the acquisition and tax equity financing of an interest in a greenfield 500 MW solar power project outside of Houston, Texas
- Represented a Japanese company in the acquisition of an interest in a 284 MW solar power project outside of Dallas, Texas
- Represented a publicly traded Brazilian company in the expansion of its U.S.-based environmental clean-up and remediation business
- Represented a publicly traded Japanese company in negotiations to acquire drilling and processing rights with respect to methane hydrate in Alaska