



Dennis D. Kiely

Partner

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OVERVIEW

Dennis Kiely is partner in the New York office and focuses on the acquisition, disposition, financing, joint venturing, leasing and development of domestic and international real estate interests. His clients include U.S. and non-U.S. corporations, funds, real estate investment trusts, insurance companies, commercial and investment banks, non-bank lenders and private developers. Dennis has expertise in debt and equity transactions in the hospitality, office, retail, multifamily, industrial, telecommunications, sports and specialty real estate sectors. He has advised clients on the structuring, formation and governance of real estate funds and joint ventures and the real property aspects of real estate transactions. His financing work includes secured and unsecured, traditional and securitized debt and preferred equity transactions. Dennis also has experience with distressed situations, workouts, foreclosures and the arbitration and litigation of real property disputes.

PROFESSIONAL BACKGROUND

Prior to joining the firm, Dennis was counsel at an international law firm in New York.

PROFESSIONAL / CIVIC ACTIVITIES

- Urban Land Institute, Full Sustaining Member
- New York State Bar Association, Real Property Law Section
- American Bar Association, Section of Real Property, Trust & Estate Law
- Commercial Real Estate Finance Council (CREFC)

EDUCATION

- J.D., Columbia Law School, 1996
- B.A., Columbia University, 1993

ADMISSIONS

- Bar of New York

THOUGHT LEADERSHIP *POWERED BY HUB*

- 16 July 2020, COVID-19: Tips for Prenegotiation Letter Agreements in Loan Workouts (*Alerts/Updates*)
- 16 October 2017, Costly Thy Habit As Thy Purse Can Buy: Implications of the Proposed HVADC Rules for Borrowers and Lenders of Acquisition, Development and Construction Loans (*Alerts/Updates*)
- 6 January 2016, PATH Act Presents Opportunities for Tax-Efficient Non-U.S. Investment in U.S. Real Estate (*Alerts/Updates*)

OTHER PUBLICATIONS

- "We Can Work It Out – A Pre-Negotiation Letter Agreement Primer," *ABA RPTE eReport 2020 Fall Issue*, 4 December 2020
- "Hunger Games: How Competing HVCRE Policy Proposals May Affect Competition Between Banks and Non-Bank Lenders," *CRE Finance World*, 8 January 2018
- "Sale-Leasebacks Gain in Popularity as Financing Option," *New York Law Journal*, June 2003

NEWS & EVENTS

- 22 August 2017, K&L Gates Advises Healthcare Trust of America, Inc., on \$2.3 Billion Acquisition of 72 Medical Office Buildings (*Noteworthy Work, Press Release*)

AREAS OF FOCUS

- Real Estate
- Construction and Infrastructure
- Debt Capital Markets
- Distressed Real Estate
- Fintech Lending
- Private Equity Transactions
- Real Estate Acquisitions and Dispositions
- Real Estate Finance
- Real Estate Joint Ventures

- Securitization and Structured Finance

INDUSTRIES

- Consumer Products
- Resort, Hospitality, and Leisure