



## Robert P. Zinn

### Practice Area Leader - Corporate

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## OVERVIEW

Bob Zinn is a board-level strategic corporate legal advisor. He provides transactional and interdisciplinary advice on important business challenges and opportunities. Bob's experience includes M&A, financial restructuring (typically out of court), corporate finance (including strategic and venture capital investments, debt financings and public offerings), as well as corporate governance and commercial matters.

Bob's practice is global and includes private as well as public middle market and large companies, start-ups and other emerging growth companies. He also represents restructuring advisors, investment banks and private equity and other investors in transactions and financial restructurings. Industries served include manufacturing and industrials, technology, metals and mining, financial services (including fintech), healthcare, and events.

Bob has served as lead counsel on hundreds of domestic and cross-border transactions, from very small deals to those valued up to approximately \$5 billion. Publicly announced transactions in 2019 in which he was lead counsel include a € 2.25 billion restructuring of a global metals company, a carve-out divestiture of an advanced manufacturing company with operations on four continents, and a \$145 million cross-border sale of a leading events industry company.

Bob has particular experience with large family owned enterprises. Working with multiple stakeholders and other advisors, he regularly assists with the design and implementation of needed transitions and navigating challenging business and industry conditions.

Bob has represented numerous operating companies and investors, including private equity and hedge funds, in acquisitions and dispositions of distressed companies, including 363 sales. He has substantial experience in debt and equity restructuring, modification of executive compensation and employment arrangements, disclosure issues, tax planning, fraudulent conveyance, look-through and successor liability analysis and planning, including with respect to environmental, toxic tort and pension funding liabilities, director and officer liability issues, insurance coverage litigation (solely on behalf of companies), related party transactions, and fairness, solvency, and valuation opinions.

## ACHIEVEMENTS

Bob had been consistently recognized for the past two decades as a leading corporate lawyer by peer publications, including:

- *Legal 500*: “Hall of Fame” for M&A: Middle-Market (\$500-\$999mm), one of 11 lawyers in the United States recognized in 2020. Named as a “Leading Lawyer” in this category for 12 years prior.
- *Chambers and Partners*: “Notable practitioner” for Corporate/M&A & Private Equity. In its most recent edition, Mr. Zinn is described as “extremely knowledgeable, responsive and pragmatic” and “noted for his work across a range of matters including financings, acquisitions and restructurings.”
- *The Best Lawyers in America*, Corporate Law and Mergers & Acquisitions Law, 2013 - 2021
- *Mergers & Acquisitions* magazine's selection of K&L Gates as “Law Firm of the Year,” recognized the firm and Mr. Zinn for a leading global, middle market M&A practice.
- *Global M&A Network's* Top 50 North American M&A Lawyers, part of the Top 50 Americas Dealmakers List.

Bob is co-leader of the firm's corporate practice (since 2007), a former member of the firm's management committee (2007-2019), and co-leader of the firm's manufacturing/industrials and fintech industry groups. Bob is a frequent speaker and author on such topics as mergers and acquisitions, private equity and venture capital, and financial restructurings.

## EDUCATION

- Certificate, Stanford Graduate School of Business, Advanced Management College, 2002
- J.D., Yale Law School, 1982
- B.A., University of Michigan, 1978

## ADMISSIONS

- Bar of New York
- Bar of Pennsylvania

## THOUGHT LEADERSHIP POWERED BY HUB

- 1 January 2017, Top Five Legal Trends for FinTech in 2017 (*Articles*)
- 15 November 2016, FinTech in Canada – Towards Leading the Global Financial Technology Transition (*Research Surveys*)
- 28 October 2016, A guide to doing FinTech business in the U.S. and Germany (*Research Surveys*)
- 21 October 2016, Getting the Deal Through – Fintech 2017 (*Articles*)

## OTHER PUBLICATIONS

- "Fintech Guide Overview," *Chambers & Partners*, 2019
- FinTech in Canada, *Digital Finance Institute; McCarthy Tétrault LLP*, 2016
- 8 (Not So Innocent) Questions to Ask Your D&O Insurance Advisors, *NYSE's Governance Insights Newsletter*, 6 June 2016
- M&A Guru on What's Driving Deals, *Paybefore*, Spring 2015

## NEWS & EVENTS

- 6 July 2020, K&L Gates Corporate M&A Practice Again Among Top Rated in the United States by The Legal 500 with Rankings in Seven Categories and 34 Lawyers Recommended (*Rankings & Recognitions*)
- 25 June 2020, K&L Gates Practices and Lawyers Recognized in 2020 Legal 500 United States Guide (*Rankings & Recognitions*)
- 23 April 2020, K&L Gates, Lawyers Recognized in 2020 Chambers USA Guide (*Rankings & Recognitions*)
- 20 December 2019, K&L Gates Advises Shoptalk and Groceryshop Retail Conferences in Acquisition by Hyve Group (*Press Release*)
- 1 November 2019, *U.S. News* "Best Law Firms" Rankings Recognize K&L Gates as Corporate "Law Firm of the Year" (*Press Release*)
- 4 October 2019, K&L Gates Advises Evoqua Water Technologies on Memcor® Product Line Divestment (*Press Release*)
- 11 June 2019, K&L Gates Once Again Top Ranked in the United States in Middle Market M&A by *The Legal 500* (*Rankings & Recognitions*)
- 6 June 2019, K&L Gates Earns Practice and Lawyer Recognitions in 2019 *Legal 500 United States Guide* (*Press Release*)
- 26 April 2019, Chambers USA 2019 Guide Ranks K&L Gates, Lawyers Among Leaders (*Press Release*)
- 19 June 2017, K&L Gates Earns Tier 1 M&A, Six New Practice Rankings in 2017 The Legal 500 U.S. Guide (*Press Release*)
- 28 July 2016, K&L Gates Adds Leading FinTech Partners (*Press Release*)
- 23 June 2016, K&L Gates, Lawyers Recognized as Leaders in Chambers USA 2016 Guide (*Press Release*)
- 22 June 2016, Legal 500 Recognizes K&L Gates Among Leading Law Firms (*Press Release*)
- 20 May 2015, Chambers USA 2015 Guide Recognizes K&L Gates, Lawyers as Industry Leaders (*Press Release*)

## AREAS OF FOCUS

- Mergers and Acquisitions
- Capital Markets
- Corporate Governance
- Emerging Growth and Venture Capital
- Private Equity Transactions
- Restructuring and Insolvency

## INDUSTRIES

- Consumer Products
- Financial Services
- Fintech
- Higher Education Institutions