



Dr. Thilo Winkeler

Partner

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OVERVIEW

Dr. Thilo Winkeler is a partner in the Berlin office and a member of the emerging growth and venture capital practice group. He provides comprehensive advice in the areas of venture capital/emerging growth and private equity, in particular in connection with tech and digital transactions (fintech, health tech, SaaS).

Thilo accompanies established start-ups as well as international VC funds, family offices and corporates. He advises on the structuring of start-ups, their financing rounds, management participations, acquisitions and sales. He also advises on international real estate and energy transactions. The majority of his transactions have an international context.

PROFESSIONAL BACKGROUND

Thilo joined K&L Gates in October 2016. He has been a lawyer since 2001 and was a partner in a US law firm in Frankfurt from 2007 to 2016.

PROFESSIONAL / CIVIC ACTIVITIES

- German American Chamber of Commerce
- American Council on Germany

EDUCATION

- Second Legal State Exam, Higher Regional Court of Frankfurt/Main, 2001
- Dr. iur., Ernst-Moritz-Arndt-University of Greifswald, 1999
- First Legal State Exam, University of Passau, 1997

LANGUAGES

- English

- German

OTHER PUBLICATIONS

- SPACS on the advance, *Börsenzeitung*, 2 April 2008, with Marc V. Kramer
- SPACS - In Search: Are SPACS an Alternative to Private Equity Investors?, *Finance*, March 2008
- What is a deadlock with a shoot-out?, *Finance*, April 2006
- What is a Basket, actually?, *Finance*, November 2005
- Due Diligence - Hidden - Concealed contributions in kind in share deals, *Finance*, March 2005
- One step forward - News on the taxation of private equity funds, *Finance*, February 2005
- On the criminal liability of issuing audit certificates with incorrect content, Nomos Verlag, 1999

NEWS & EVENTS

- 23 February 2021, K&L Gates Advises Sinch AB on \$1.14 Billion Acquisition of U.S. Telecom Provider Inteliquent (*Noteworthy Work*)
- 12 November 2020, K&L Gates Advises Sinch AB on Acquisition of SAP Digital Interconnect (*Noteworthy Work*)
- 14 May 2020, K&L Gates Advises Vintage Investment Partners on €27 Million Series-B Fundraising for Software Company Zeitgold (*Press Release*)
- 6 January 2020, K&L Gates Advises KKR on Sale of European Locomotive Leasing (*Press Release*)
- 22 November 2019, K&L Gates Advises Arena Holdings on Celonis Series C Financing (*Press Release*)
- 12 May 2017, K&L Gates Advises CLX Communications on Cross-Border Acquisition of Dialogue Group Ltd. (*Press Release*)
- 4 October 2016, K&L Gates Bolsters Corporate, Venture Capital Practices with Berlin Partner Addition (*Press Release*)

AREAS OF FOCUS

- Emerging Growth and Venture Capital
- Mergers and Acquisitions

REPRESENTATIVE EXPERIENCE

Emerging Growth and Venture Capital

- Arena Holdings in connection with a Series C financing round to Celonis SE.
- Vintage, one of Israel's largest VC funds, in connection with a Series B financing round to Zeitgold GmbH.
- Direct Energy in connection with various financing rounds to GreenCom AG.
- Continental AG in connection with a financing round to Blickfeld GmbH.
- IEG Investment Banking Group on the investment in Doctorbox GmbH.
- IEG Investment Banking Group in connection with investments in Zeoptap GmbH.
- IEG Investment Banking Group in connection with investments in TK Ride GmbH, a young cycling studio.
- Lekker Strom Beteiligungs GmbH in connection with a financing round to Mieterengel GmbH.
- SMACC GmbH, an AI-based accounting platform, in connection with its legal set-up, various convertible loans and financing rounds.
- DiaMonTech GmbH in connection with a Series A financing round.
- Berliner Berg, a craft beer brewery, in connection with its legal set-up and a convertible loan.
- Civey GmbH in connection with their establishment and financing.
- Little Sun GmbH in connection with a Series A financing round.
- Vantik GmbH, an online platform for pension sales, in connection with the establishment of a venture structure and first financing rounds.
- Family Office in connection with the investment in the start-up company Optiopay GmbH, an online platform for payment processing.
- Family Office in connection with the investment in the start-up company Movinga GmbH, a European platform for apartment removals.
- Family Office in connection with the investment in the German FinTech start-up company Figo GmbH.
- Family Office in connection with the investment in the German FinTech start-up company Fincompare GmbH.
- Family office in connection with the investment in the start-up companies Finiata GmbH and future demand GmbH.

Mergers and Acquisitions

- KKR on the sale of ELL European Locomotive Leasing.
- Chembio Systems Inc. in connection with the acquisition of OpTricon GmbH.
- Sinch AB in connection with the acquisition of the global communication unit SAP Digital Interconnect.
- Avenue Europe International Management LP in connection with the acquisition of the global Schletter Group.
- German law aspects of the merger between II-VI Incorporated and Finisar Corporation.

- CLX Communications AB in connection with the acquisition of Xura Secure Communications GmbH.
- Immobilien Scout GmbH in connection with the sale of classmarkets GmbH to Kimeta GmbH.