



Joanna Williams

Special Counsel

London

+44.20.7360.8126

Joanna.Williams@klgates.com

OVERVIEW

Joanna Williams is a special counsel in the firm's Real Estate practice. She has experience in investment, development and management.

Joanna has experience in public sector investment and development advising on both investment and development for local councils. She has acted as the lead real estate lawyer setting up the structure of these deals, and has been instrumental in the drafting and completion of these matters including assisting local councils in increasing their provision of affordable rented homes.

Joanna has experience in private sector investment advising on purchases, sales, and long leasehold interests of a range of properties including the sale of airports and the purchase and sale of large-scale shopping centres, the purchase of London and regional office buildings, and the sales and purchases of warehouses and residential properties. She has worked with a wide range of clients including, institutional investors, joint ventures, international investors, and high net worth individuals. She also has experience in the corporate purchase of companies with significant value in their real estate assets including retail chains and solar panel companies.

Her work has included the drafting and negotiation of sale and purchase agreements and associated documentation, the drafting of certificates of title for sales of properties and carrying out due diligence and drafting reports on title and advising on the risks involved on purchases.

Joanna has development experience of consideration of the title issues facing the redevelopment of sites and advising on adverse possession and overage. Her work has included drafting development agreements and leasing arrangements for developments.

Joanna has experience with the management of shopping centres, working for institutional landlords on their assets throughout the UK, and has acted for tenants in the securing of important office space.

PROFESSIONAL BACKGROUND

Prior to joining the firm, Joanna trained in London with an international firm and qualified in 2008, she remained there as a Senior Associate within the commercial real estate team.

ACHIEVEMENTS

- Recognised by *The Legal 500 United Kingdom* edition as a Recommended Lawyer for Commercial property: corporate occupiers, Commercial property: investment, and Commercial property: development in London, 2024

PROFESSIONAL / CIVIC ACTIVITIES

- Law Society Member
- INTO University Volunteer

SPEAKING ENGAGEMENTS

- Workshop for agents on heads of terms and commercial points in lease negotiations due to be held February 2015.
- Educational workshops for graduate surveyors 2013-2014.
- Part of the internal education team for trainees 2011-2014.

EDUCATION

- Legal Practice Course, BPP Law School, 2006
- Graduate Diploma in Law, College of Law, 2005
- B.A., Durham University, 2003

ADMISSIONS

- Solicitor of the Senior Courts of England and Wales

THOUGHT LEADERSHIP POWERED BY HUB

- 28 June 2023, A New Consideration for Developers: The Tate Modernises the Law of Private Nuisance
- 6 April 2020, COVID-19: Local Authority Execution of Registrable Deeds and S.106 Agreements in England and Wales During the COVID-19 Crisis

AREAS OF FOCUS

- Real Estate
- Commercial Ownership, Leasing, and Management
- Real Estate Acquisitions and Dispositions
- Real Estate Development and Construction
- Real Estate Joint Ventures