



Andreas Menge

Partner

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OVERVIEW

Andreas Menge is a partner in the firm's Berlin office and part of the corporate and transactional practice group. He advises well-known national and international companies on corporate law, in particular mergers and acquisitions.

In addition, he focuses on contractual matters of civil and commercial law, including drafting and negotiating distribution, procurement, R&D, and other commercial contracts. He advises particularly clients in the pharma and healthcare, industrial, automotive and tech industries.

Andreas possesses extensive experience in advising legal departments of international companies on corporate law and commercial contracts. He also worked in legal departments of high profile companies, including the M&A team of a prominent tier-1 automotive supplier and the legal department of an industrial and aviation supplier.

PROFESSIONAL BACKGROUND

Andreas joined the firm in January 2012. After passing his First State Examination in 2008, he worked as a legal assistant at a leading German law firm and as a legal clerk in the Berlin offices of two leading international law firms, among others. He is a participant in the Master's degree (M. Sc.) program Clinical Trial Management and successfully completed Drug Regulatory Affairs at the University of Augsburg in 2017.

PROFESSIONAL / CIVIC ACTIVITIES

- Member of the German Bar Association (*Deutscher Anwaltverein*)
- Member of the FORUM of Young Lawyers in the German Bar Association (*Arbeitsgemeinschaft FORUM Junge Anwaltschaft im Deutschen Anwaltverein (DAV) e.V.*)
- Voluntary legal guardian (*Vormund*) for Syrian minor seeking refugee status in Germany

EDUCATION

- Second Legal State Exam, Higher Regional Court of Berlin, 2011
- First Legal State Exam, Humboldt University of Berlin, 2008

LANGUAGES

- English
- German

THOUGHT LEADERSHIP POWERED BY HUB

- 9 April 2020, COVID-19: European Commission Details Plans to Postpone EU Medical Device Regulation and European Derogation Procedure to Get Medical Devices to Market Faster
- 27 March 2020, COVID-19: Application of EU Medical Device Regulation to Be Postponed Amidst COVID-19 Outbreak
- 11 January 2018, CJEU Confirms: Supplemental Protection Certificate Application Requires Issued Marketing Authorization

OTHER PUBLICATIONS

- Commentary on the Judgment of the Federal Court of Justice dated September 18, 2012 – II ZR 50/11 – “Special Payments to Silent Partners as a Performance causa societatis and Amendments to Enterprise Agreements”, *Gesellschafts- und Wirtschaftsrecht (GWR)*, Edition 3/2013, p. 43

NEWS & EVENTS

- 24 February 2020, K&L Gates Names 41 New Partners Across Global Platform
- 5 July 2018, K&L Gates Advises Mölnlycke on Acquisition of German Medical Technology Company SastoMed
- 3 July 2017, K&L Gates Advises VTG on EUR780 Million Purchase of Nacco Group
- 26 July 2016, K&L Gates Advises Luye Pharma Group Ltd. on European Market Entry

AREAS OF FOCUS

- Mergers and Acquisitions
- Food, Drugs, Medical Devices, and Cosmetics (FDA)

- International Trade: CFIUS, Sanctions, and Export Controls

INDUSTRIES

- Automotive
- Digital Health
- Health Care Sector
- Manufacturing
- Pharmaceuticals, Biologics, and Medical Devices
- Transportation and Logistics
- Transportation Infrastructure

REPRESENTATIVE EXPERIENCE

Life Science

- Advising leading medical device company Mölnlycke Health Care AB on the acquisition of SastoMed GmbH with its oxygen-based wound care products from SanderStrothmann GmbH.
- Advising Chembio Diagnostics (Nasdaq: CEMI) in its European market entry, the acquisition of OpTricon GmbH and the establishment of Chembio's new European hub.
- Advising a German privately-financed, clinical-stage biopharmaceutical company on all aspects of its clinical trials and its medicinal product development, including - among others - licensing and supply agreements and clinical trial agreements.
- Advising a European specialty biopharmaceutical group, in its R&D cooperation with a German university.
- Luye Pharma Group on its European market entry and the acquisition of Acino's transdermal drug delivery systems consisting of patches and biodegradable subcutaneous implants.
- Ongoing legal corporate and commercial law advice to the European and German practice of a listed Chinese pharmaceutical group, in particular license, R&D, clinical trial and supply agreements.
- A U.S.-based pharmaceutical manufacturer and supplier on its market entry in Europe and Germany.
- Ongoing legal advice to a French global specialty-driven pharmaceutical group regarding commercial contracts, in particular R&D and clinical trial agreements.
- A U.S.-based manufacturer of nasal irrigation systems on its market entry in Germany.

Transport & Logistics

- Advising an international bidding consortium in the proposed acquisition of Toll Collect GmbH, the operator of the German highway tolling system for trucks, from the Federal Republic of Germany.

- VTG AG in its EUR 780 million purchase of Nacco Group.
- Ongoing legal advice regarding commercial contracts to a listed German rail wagon hire and rail wagon logistics company, including supply, procurement and sales agreements.
- VTG AG in a pan-European joint venture with Kühne + Nagel merging the rail logistics activities.

Automotive & Engineering/Manufacturing

- Advising automotive supplier Minebea Mitsumi Technology Center Europe GmbH, a subsidiary of listed Minebea Mitsumi, in its acquisition of German Mast Kunststoffe GmbH & Co.KG, a company active in designing and manufacturing power train and precision components.
- A U.S. listed manufacturer and supplier of industrial and aerospace equipment on its acquisition of a German mid-size company, that designing and manufacturing precision miniature ball bearings.

Technology

- Microsoft on the acquisition of the crash analytics and beta distribution service HockeyApp.
- Verivox on the acquisition of TopTarif.
- Tipp24 SE (now Zeal Networks) on the cross-border transfer of its registered office while maintaining its status in the regulated market on the Frankfurt Stock Exchange.