



Stan Lewandowski

Partner

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OVERVIEW

Stan Lewandowski counsels domestic and international companies on optimal structuring, financing, operations, development and other strategic transactional issues, primarily in the artificial intelligence, fintech, aerospace, education, travel, cybersecurity, gaming and renewable energy sectors.

His work involves:

- **Financing, M&A and Strategic Growth.** He represents emerging growth companies at every stage of the pipeline—from start-up to liquidity. He works on a variety of strategic growth issues including venture capital and private equity financing, private offerings, joint ventures and M&A transactions. He also helps clients monetize their intellectual property through licensing.
- **Project Finance for Renewable Energy Development.** He has significant experience advising developers, their affiliates and investors, and financial institutions in connection with commercial and industrial distributed and utility-scale solar and wind projects, valued in the hundreds of millions of dollars.
- **Cross-Border Transactions.** Combining his experience representing international companies with his Silicon Valley background, Mr. Lewandowski has worked closely with investors and companies on domestic, in-bound and out-bound transactions, as well as on-shore and off-shore structures.
- **Contracts and Operations.** His work includes not only advising on the major corporate milestones but also deep involvement in day-to-day operations and strategic business issues such structuring and formation, governance, and a myriad of commercial agreements.

PROFESSIONAL BACKGROUND

Prior to joining K&L Gates, Stan was an associate with national firms in California.

PROFESSIONAL / CIVIC ACTIVITIES

- American Bar Association
- New York Bar Association

- U.S.-Polish Trade Council, Board of Directors
- Polish-American Chamber of Commerce, Founder, Chairman and CEO

SPEAKING ENGAGEMENTS

- Idea to IPO, How to Get Seed Funding for Your Early Stage Startup, San Francisco, February 25, 2020
- GABA California, K&L Gates' Founders Seminar Series: The Founders' Toolkit, Part I, February 13, 2020
- Idea to IPO, How to Prepare Your Startup for Venture Capital Funding, San Francisco, January 7, 2020
- NEDO & 10X Innovation Lab, Setting Up Shop in the United States, San Francisco, December 9, 2019
- Silicon Valley Forum, Halt & Catch Failure: Startup Mistakes and How to Avoid Them, Webinar, October 8, 2019
- Silicon Valley Forum's Startup Pitch Night: Focus on Sports and Gaming, San Francisco, September 18, 2019
- Idea to IPO, How to Avoid Deadly Common Startup Mistakes, San Francisco, June 13, 2019
- Cybersecurity and Privacy, Panelist, Stanford University, May 1, 2019
- Silicon Valley Forum's Startup Pitch Night: Focus on Transportation and Mobility, San Francisco, March 28, 2019
- Idea to IPO, How to Negotiate with Venture Capitalists and Win, San Francisco, March 26, 2019
- First Steps by Global Startups in Silicon Valley, Start Alliance Breakfast Series with Berlin Partner of Economics and Technology GmbH, Berlin, March 14, 2019
- Venture Capital Panel, Investment and Latest Innovations in AI Startups, Santa Clara, January 29, 2019
- Idea to IPO, Seed Funding for Early Stage Startups, San Francisco, September 26, 2018
- Mission2Mars Academy, How to Prepare Your Startup for Angel and Venture Capital Funding, San Francisco, September 18, 2018
- Campus Warsaw, U.S. Flip: Why, What and When, July 19, 2018
- Idea to IPO, Blockchain, Bitcoin and Virtual Currencies: Overview of Legal Issues, San Francisco, July 12, 2018
- Idea to IPO, Fireside Chat with SC Moatti, San Francisco, May 24, 2018
- Silicon Valley Forum's Startup Pitch Night: Focus on Artificial Intelligence and Robotics, San Francisco, May 2, 2018
- Idea to IPO, How to Split Founders Equity, San Francisco, March 28, 2018
- Campus Warsaw, Raising Capital from U.S. Investors, July 25, 2017

- Mind the Bridge, Le Marriage: Eight Issues When Aligning Corporates and Startups (with an international twist), San Francisco, July 6, 2017
- Idea to IPO, How to Build Your Startup for a Successful Acquisition - A Legal View, Sunnyvale, May 18, 2017
- Idea to IPO, Funding for Early Stage Startups, Sunnyvale, January 26, 2017
- Silicon Valley Forum's Startup Pitch Night: Focus on Artificial Intelligence, San Francisco, January 18, 2017
- Campus Warsaw, How and When to Find, Approach and Close a Deal with a U.S.-based VC, July 26, 2016
- Silicon Valley Forum's Startup Pitch Night: Focus on Healthtech, San Francisco, July 13, 2016
- Idea to IPO, Understanding Terms in Venture Capital Financing, Sunnyvale, June 23, 2016
- Idea to IPO, Pre-Series A Funding Vehicles (Convertible Notes, SAFE, KISS, etc.), Sunnyvale, March 31, 2016
- Silicon Valley Forum's Startup Pitch Night: Focus on Internet of Things, San Francisco, January 13, 2016
- Chamber of Commerce and Industry, Select Legal Issues Related to Entering U.S. Market, Katowice, December 18, 2015

EDUCATION

- LL.M., University of California Hastings College of the Law, 2003
- Diploma, Nicolaus Copernicus University, 2001 *Jean Monnet Centre for European Studies*
- Diploma in Law, University of Cambridge, 2001 *British Centre for English and European Legal Studies*
- LL.M., Nicolaus Copernicus University, 2001 *Faculty of Law and Administration*

ADMISSIONS

- Bar of California
- Bar of New York
- Solicitor, England and Wales (non-practising)
- United States Court of Appeals for the Ninth Circuit
- United States District Court for the Northern District of California

LANGUAGES

- Polish

THOUGHT LEADERSHIP POWERED BY HUB

- 20 November 2019, Energy Storage Handbook Vol. 5 (*Alerts/Updates*)
- 12 April 2019, Energy Storage Handbook Vol. 4 (*Articles*)
- 6 December 2018, Energy Storage Handbook Vol. 3 (*Articles*)
- April 2018, Energy Storage Handbook Vol. 2 (*Articles*)
- 7 February 2018, EDGE Advisory: Energy Finance Report (*Alerts/Updates*)
- October 2017, Energy Storage Handbook (*Alerts/Updates*)

OTHER PUBLICATIONS

- "Financing and Monetizing Energy Storage," *Project Finance International*, November 2017
- "The Importance of Solar Project Site Control Issues," *Climate Change Report*, November 2011

AREAS OF FOCUS

- Emerging Growth and Venture Capital
- Capital Markets
- Corporate Energy Sourcing and Sustainability
- Corporate Governance
- Corporate, Acquisition, and Asset-Based Finance
- Energy Finance
- Energy Storage and Distributed Resources
- Fintech Lending
- Mergers and Acquisitions
- Power
- Private Equity Transactions
- Renewables