



## Oded Green

### Partner

Pittsburgh  
+1.412.355.6584

[oded.green@klgates.com](mailto:oded.green@klgates.com)

## OVERVIEW

Oded Green focuses his practice on a wide range of corporate and transactional matters related to mergers and acquisitions, venture capital investments, joint ventures, and technology related transactions. In addition, Oded serves clients in a broad array of commercial needs, including licensing, supply, distribution and operating arrangements.

Oded's clients include companies in a diverse range of industries, including information technology, biotechnology, medical device, chemicals and other traditional industries. Prior to joining K&L Gates, Oded practiced corporate law in Israel, and gained substantial experience in cross border related transactions. Oded is fluent in Hebrew.

## PROFESSIONAL / CIVIC ACTIVITIES

- Pennsylvania Bar Association
- New York State Bar Association
- American Bar Association
- Israeli Bar Association

## SPEAKING ENGAGEMENTS

- Podcast Host, "M&A in the U.S. during the Coronavirus Era," Calcalist, March 31, 2020.

## EDUCATION

- J.D., Chicago-Kent College of Law, Illinois Institute of Technology, 2005 (*with honors*)
- Certificate, Northwestern University, 2001 (*Certificate in Business Administration, Kellogg Graduate School of Management*)
- LL.M., Northwestern University Pritzker School of Law, 2001 (*with honors*)

- LL.B., Tel Aviv University School of Law, 1995

## ADMISSIONS

- Bar of Israel
- Bar of New York
- Bar of Pennsylvania

## LANGUAGES

- Hebrew

## THOUGHT LEADERSHIP POWERED BY HUB

- 05 April 2017, Structures and Investments for Socially Responsible Entities (*Video*)

## NEWS & EVENTS

- 12 October 2020, K&L Gates Advises AI Health Startup Abridge on \$15 Million Fundraising and Mobile App Global Launch (*Noteworthy Work*)

## AREAS OF FOCUS

- Emerging Growth and Venture Capital
- Capital Markets
- Mergers and Acquisitions
- Private Equity Transactions

## REPRESENTATIVE EXPERIENCE

### MERGERS AND ACQUISITIONS

- Represented Singapore Technologies Kinetics, a public company, in its acquisition of Aethon, a developer of autonomous mobile robots for manufacturing environments, hospitals and other commercial settings.
- Represented CardiacAssist dba Tandem Life, a medical device company, in its sale to LivaNova, a British public pharmaceutical company (\$250 million).
- Represented Jvion, a software company in the AI healthcare space, in connection with a growth equity investment of JMI.
- Represented W.G. Saterlee and Sons, a wholesale fule distributor, to Cleopatra Resources.

- Represented Knopp Neurosciences Inc. in its \$355 million strategic license with Biogen Idec, Inc. for Knopp's ALS Drug.
- Represented a developer of a drug for the treatment of colon cancer (located in China and the U.S.) in its negotiations with a leading pharmaceutical company for an investment and a related option to acquire the Company.
- Represented a university in the sale of its portfolio of software, education, internet and technology companies.
- Represented Sunbury Textile Mills, a producer of fabrics, in its sale to Glen Raven Inc.
- Represented Atlantic Plywood Corporation, a wholesale supplier of hardwood plywood and panel products, in its sale to Parksite Inc.
- Represented a credit card processing company in a series of acquisitions.
- Represented Universal Stainless, a publicly-held company, in its acquisition of a metal forging facility and a related bank financing.
- Represented a chain of supply consulting company in connection with the sale of its assets.
- Represented a construction software company in connection with the sale of its business.
- Represented a developer of lane departure warning systems in connection with the sale of its business to a publicly-held company.

## **VENTURE CAPITAL TRANSACTIONS; STRATEGIC INVESTMENTS**

- Represented a drug discovery company in connection with various rounds of equity raise (over \$85 million) and convertible debt raise (over \$30 million).
- Represented a public benefit corporation that transforms plastic waste from the developing world into socially and environmentally responsible fabric, in connection with several rounds of offering to a venture capital fund, foundations and non-for-profit organizations.
- Represented an insurance company in its \$150 million investment in a fund.
- Represented a U.S. foundation in its investment in a Singapore company.
- Represented a company in the healthcare AI space, in its Series A round of financing.
- Represented a developer of a personal air quality monitor in a strategic investment by a U.S. company, and a related Joint Development Agreement.
- Structured the formation and fundraise of a fund for the purchase and reconstruction of distressed real estate properties.
- Represented a high-tech baby gear company in connection with two venture capital investments in the aggregate amount of \$60 million.

- Represented a technology company in the railroad industry in connection with several rounds of private offerings, and a related joint venture arrangement with a public railroad company.
- Represented an academic institution in connection with its structuring of an early stage accelerator for life sciences companies.

## COMMERCIAL CONTRACTS

- Represented an organ regeneration company in its licensing of technology, clinical trials, research and development, and other commercial needs.
- Advised a global company in connection with its contract lifecycle management (distribution, sales, and supply).
- Represented a high-tech baby gear company in the license of its technology to a global toy manufacturer (\$215 million).
- Represented a technology company in the railroad industry in connection with several rounds of private offerings, and a related joint venture arrangement with a public railroad company.
- Represented a developer of an OTC drug for the treatment of opioid overdose in its development, clinical testing and production arrangements.
- Represented a company that develops a set of health tools using behavioral decision science/machine learning to engage patients in their clinical care in the company's joint venture with a leading hospital.
- Represented a diagnostic company in a Joint Development Agreement related to the development, production and supply of molecularly imprinted nanoparticles (nanoMIPs).
- Drafted a full set of commercial contracts for a provider of a SaaS-based online fraud detection platform and a provider of a SaaS-based automated translation platform.
- Represented a company that develops RFID storage and tracking solutions for healthcare providers in connection with its commercialization and marketing agreement with a multinational pharmaceutical and life sciences company.
- Represented a video games company in its negotiations of a joint development and commercialization agreement with an education toy company.

## ISRAELI RELATED MATTERS

- Represented TDJ Pitango Ventures, a Polish-Israeli venture capital, in its investment in Cosmose, a marketing software company.
- Represented TDJ Pitango Ventures, a Polish-Israeli venture capital fund, in its investment in Neptune.ml, a developer of machine learning models.
- Represented a venture capital firm focusing on ophthalmology in connection with its investment in an Israeli company (Series B round).

- Represented a Chinese venture capital fund in its investment in an Israeli company that develops and supplies ceramic and metal additive manufacturing technologies and solutions.
- Represented a Chinese venture capital fund in its investment in an Israeli company that develops a quick charging battery for the use with phones, electric cars and other non-wired devices.
- Represented a U.S. company in connection with its on-going relationship with the Israeli Railroad Company.