



Alexander E. Kaplan

Associate

Washington DC
+1.202.778.9413

Alex.Kaplan@klgates.com

OVERVIEW

Alex Kaplan represents real estate clients across an array of high-stakes transactions, including acquisitions, dispositions, financings, leases, ground leases, and joint ventures. Alex has particular experience representing cross-border investors acquiring fee, debt, and equity interests in trophy office and retail properties located in New York City, Washington, D.C., and Dallas, as well as acquirers, developers, and tenants of sports stadium and arena facilities. Alex has also advised clients in the pharmaceutical, hospitality, health care, retail, and self-storage industries with their real estate transactional needs, and in corporate governance matters in connection with real estate development and ownership.

PROFESSIONAL BACKGROUND

Prior to joining the firm, Alex was a real estate and corporate associate at another international law firm, where his practice also included advising clients in the defense contracting, banking, and pharmaceutical industries on mergers and acquisitions.

PROFESSIONAL / CIVIC ACTIVITIES

- Urban Land Institute, Member
- District Architecture Center, Member

EDUCATION

- J.D., Yale Law School, 2013 (*Submissions Editor, Yale Journal on Regulation*)
- A.B., Dartmouth College, 2008 (*summa cum laude*)

ADMISSIONS

- Bar of District of Columbia

- Bar of Pennsylvania

NEWS & EVENTS

- 1 December 2020, K&L Gates Advises The Goldfield Corporation on Merger with First Reserve (*Noteworthy Work*)

AREAS OF FOCUS

- Real Estate
- Commercial Ownership, Leasing, and Management
- Corporate Governance
- Real Estate Acquisitions and Dispositions
- Real Estate Development and Construction
- Real Estate Finance
- Real Estate Joint Ventures
- U.S. National Security Law and Policy

INDUSTRIES

- Consumer Products
- Resort, Hospitality, and Leisure
- Sports

REPRESENTATIVE EXPERIENCE

- Represented a New York private investment firm in acquiring The Resort at Coco Beach in Puerto Rico for \$78 million.
- Represented a non-U.S. investor in its acquisition of a \$190 million mezzanine loan with respect to One Worldwide Plaza in New York City.
- Represented the District of Columbia Government in the negotiation of the development agreement and ground lease for the development of the new 4,200 seat entertainment and sports arena on the St. Elizabeth's East campus to be occupied by the Washington Wizards and the Washington Mystics.
- Represented a non-U.S. investor in acquiring a \$125 million mezzanine note with respect to the hotel and retail property located at 20 Times Square.