



Stacy J. Ettinger

Partner

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OVERVIEW

Stacy Ettinger is a partner in the firm's Washington, D.C. office and focuses her practice on international trade. Stacy advises U.S. and foreign companies operating across a diverse range of sectors including manufacturing, energy (LNG, solar, wind), infrastructure, and maritime, in various geographic regions including Asia and the Arctic.

Her practice covers international trade, investment and regulatory matters, including trade investigations, tariff actions (232, 301, 201), customs rulings, national security reviews of foreign acquisitions and investments (CFIUS), free trade zones, bilateral and multilateral negotiations, market access issues, international IP, and food/product standards. She has over 25 years of experience working with U.S. and foreign businesses and foreign governments on international trade, regulatory, investment, and policy matters.

Stacy joined the firm after serving for over nine years as senior legal and policy advisor to Senate Democratic Leader, Charles Schumer, on trade, investment, and regulatory matters.

Prior to her work in the United States Senate, Stacy served for 15 years as a trade negotiator, legal and policy advisor, and litigator at the U.S. Department of Commerce, where she represented the United States in bilateral and multilateral trade negotiations, investigated and litigated unfair trade practices (dumping, subsidies) involving industrial and agricultural products, and managed complex federal rulemaking projects. Stacy also represented the United States in more than 30 appearances in World Trade Organization (WTO) dispute settlement proceedings.

ACHIEVEMENTS

- Distinguished Alumni Award, American University, Washington College of Law, 2014
- U.S. Department of Commerce Bronze Medal, Silver Medal, and General Counsel awards

PROFESSIONAL / CIVIC ACTIVITIES

- Adjunct Professor of Law, Georgetown University, "International Trade Remedies & the WTO," 2007 to present

- Vice President, Trade Policy Forum, 2010 to present; Board Member, 2010 to present
- Member, Washington International Trade Association, Customs and International Trade Bar Association, and Women in International Trade

SPEAKING ENGAGEMENTS

- “Navigating Tariffs and Trade Policy,” SIDO Washington Forum 2020, February 10, 2020
- “USMCA - Implementation and Beyond,” Customs and International Trade Bar Association (CITBA) Winter Luncheon, January 29, 2020
- “Crisis at the WTO,” Washington International Trade Association, November 21, 2019
- “Trade Outlook,” XV Symposium on International Trade, American University Washington College of Law, November 5, 2019
- “U.S. China Trade – Views from Capitol Hill,” Georgetown University McDonough School of Business, November 4, 2019
- “Tariff Actions & Strategies for Navigating,” SC Department of Commerce | SC Manufacturers Extension Partnership, Columbia, South Carolina, October 24, 2019
- “Navigating Tariffs & New FDI Rules,” 2019 Economic Developer’s Workshop, South Carolina Department of Commerce, Columbia, South Carolina, October 24, 2019
- “Reform of the WTO - for a global level playing field,” 2019 WTO Public Forum, Geneva, Switzerland, October 9, 2019
- “EU-US Trade,” Trans-Atlantic Business Council Roundtable, Brussels, Belgium, October 8, 2019
- “Tariffs on Chinese Imports: Where Do Things Stand & What Can You Do,” 2019 American Pyrotechnics Association Annual Meeting, Naples, Florida, September 27, 2019
- “U.S. Trade Law & Remedies: AD/CVD/Safeguards,” Washington International Trade Association - 2019 Intensive Trade Seminar, September 24, 2019
- “Business Roundtable: International Trade,” Charleston (JP Morgan and K&L Gates), South Carolina, September 17, 2019
- “Trade in the Time of Trump,” 2019 Annual Lavender Law Conference, Philadelphia, Pennsylvania, August 7, 2019
- “Trade Remedies When Markets Are ‘Distorted’: Non-Market Economy Status and Alternative Approaches,” Georgetown Law and the Graduate Institute, Annual Conference on WTO and Global Economic Regulation, Geneva, Switzerland, June 7, 2019
- “EU-U.S. Trade Relations,” Trans-Atlantic Business Council, Brussels, Belgium, June 5, 2019

- “U.S. National Security Reviews Of Foreign Investment: Technology, Infrastructure & Real Estate,” Seattle (K&L Gates), May 21, 2019
- “Section 232 and the Congressional Role in Regulating Foreign Trade,” Washington International Trade Association, March 28, 2019
- “Trade Wars, Trade Sanctions and Investment Obstacles - Is Globalization Still Alive?,” International Bar Association Corporate Group Members' Summit, London, England, March 7, 2019
- “Developments in Trade: National, State, and Local Impacts,” Charleston (K&L Gates) & Columbia (Darla Moore School of Business, USC), South Carolina, February 13, 2019
- “Trade, Tariffs & Tax Considerations: What GCs Need to Know,” National Retail Federation General Counsels Forum, Los Angeles, California, January 24, 2019
- 2018 Arctic Circle Assembly, “The Cooperation of Arctic Science with Business and Industry”, October 2018
- “Navigating the Volatile Trade and Investment Landscape,” Turnaround Management Association, Charlotte, North Carolina, October 29, 2018
- “Foreign Investment in Arctic Resources and Infrastructure,” Arctic Circle Assembly, Reykjavik, Iceland, October 19, 2018
- “The Trade Law Toolbox: Trade Remedies, Washington International Trade Association - 2018 Intensive Trade Seminar, September 5, 2018
- “U.S.-China Crossroads: Trade & Investment Regulations in Action,” HYSTA Talk - Legal Series, Santa Clara, California, June 12, 2018
- “Foreign Investment and the CFIUS Process,” Trans Atlantic Business Council, May 9, 2018
- “LNG and U.S. Trade Developments,” Bank of America Merrill Lynch, April 20, 2018
- “Trump Administration Trade & Regulatory Actions: Impact On The Project Cargo Industry,” Exporters Competitive Maritime Council, April 18, 2018
- “Trade Litigation and Policy in the Trump Administration,” 2018 Federal Circuit Judicial Conference, March 16, 2018
- “Foreign Investment in the Arctic,” World Trade Center Meet & Brief Luncheon Series, Anchorage, Alaska, March 2, 2018
- “Foreign Investment in Arctic Resources and Infrastructure: Challenges and Opportunities,” UIC Arctic Business Development Tour, Barrow, Alaska, March 1, 2018
- “NAFTA, CFIUS, and Other Trade and Investment Issues,” Keidanren / Japan Business Federation, Tokyo, Japan, February 23, 2018
- “NAFTA Update,” Trans Atlantic Business Council, February 15, 2018

- “2018 Trade Policy Under the Trump Administration,” The US-China Business Council - Government Affairs Roundtable, February 6, 2018
- Bank of America Merrill Lynch, “LNG and U.S. Trade Developments,” 2018
- Washington International Trade Association, Intensive Trade Seminar, “Customs and Trade Law,” 2016
- The National Highway Transportation Administration, Symposium, “Retooling Recalls,” 2015
- Georgetown University, Institute of International Economic Law, Global Trade Academy, 2016, 2015, 2014, 2013
- Woodrow Wilson International Center, “The United States, Trade Remedies, and the WTO,” 2014
- National Conference of State Legislatures, “The View from Capitol Hill,” 2013
- Textile & Apparel Brands, Retailers, and Importers Symposium, “U.S. Trade Policy,” 2011
- Women in International Trade, “The U.S.-China Trade Relationship in Congress,” 2011
- Association of Independent Consumer Credit Counseling Agencies (AICCCA) Annual Conference, “Consumer Financial Protection and Debt Settlement,” 2010
- American Bar Association, “Litigating International Trade and Investment Disputes in Multiple Fora,” 2009
CIT 15th Judicial Conference, “Major Developments at the Court of International Trade,” 2008

EDUCATION

- J.D., American University Washington College of Law, (*Senior Editor, Journal of International Law and Policy*)
- B.A., University of Michigan

ADMISSIONS

- Bar of District of Columbia
- Bar of Maryland
- United States Court of International Trade

LANGUAGES

- French

THOUGHT LEADERSHIP POWERED BY HUB

- 19 November 2020, Election Briefing: Consumer Industry Outlook (*Webinar*)
- 10 November 2020, Election Briefing: Technology Outlook (*Webinar*)

- 22 October 2020, Policy 2021 and Beyond: What it Means for Businesses (*Webinar*)
- 4 September 2020, Trump Administration Significantly Enhances Export Control Supply Chain Restrictions on Huawei (*Alerts/Updates*)
- 12 August 2020, Biden Proposals - The Big Picture (*Alerts/Updates*)
- 7 May 2020, President Trump Moves to Secure U.S. Power Grid from Foreign Adversary Threats (*Alerts/Updates*)
- 6 May 2020, Trump Administration to Consider Whether Imports Pose a Threat to the U.S. Energy Infrastructure (*BlogPost*)
- 15 April 2020, COVID-19: New FEMA Rule Limits U.S. Export of Personal Protective Equipment (*Alerts/Updates*)
- 27 March 2020, COVID-19: Trade Outlook (*Webinar*)
- 20 March 2020, Recent Actions By CFIUS Underscore Importance of Review Process (*Alerts/Updates*)
- 24 January 2020, Treasury Issues Final Regulations Revamping CFIUS Authority (*Alerts/Updates*)
- 3 December 2019, Commerce Proposes Process to Evaluate Transactions Involving Information and Communications Technology and Services for National Security Concerns (*Alerts/Updates*)
- 27 September 2019, Treasury Proposes Regulations Implementing Nearly All of FIRRMA's Provisions (*Alerts/Updates*)
- 25 September 2019, In the Weeds: House Moves Toward Opening Banks to Cannabis-Related Legitimate Businesses (*Alerts/Updates*)
- 22 August 2019, U.S.-China Trade War Escalates: Time to Review the Effectiveness and Efficiency of Supply and Value Chains (*Alerts/Updates*)
- 19 August 2019, D.C. Circuit Upholds Foreign Banks' Contempt for Noncompliance with U.S. Subpoenas in North Korea Sanctions Investigation (*Alerts/Updates*)
- 14 August 2019, New U.S. Sanctions on the Government of Venezuela (*Alerts/Updates*)
- 19 July 2019, Do's and Don'ts When Diversifying Manufacturing Operations (*Alerts/Updates*)
- 27 June 2019, Origin Fraud – When “Made in Vietnam” is not made in Vietnam (*Alerts/Updates*)
- June 2019, Tightening Controls on Tech, Infrastructure and Real Estate Investments: Yes, CFIUS May Affect Your Business (*Webinar*)
- 7 May 2019, Prominent Divestiture Orders Demonstrate CFIUS's Focus on Access to Sensitive Personal Data as a National Security Concern (*Alerts/Updates*)
- 17 January 2019, OFAC Announces Intent to Remove Sanctions on UC Rusal plc, En+ Group plc, and JSC EuroSibEnergo (*Alerts/Updates*)

- 14 November 2018, Congressional Investigations 101 (*Alerts/Updates*)
- 30 July 2018, “Trump Majeure”: Managing Commercial Uncertainty in a New Age of Tariffs (*Alerts/Updates*)
- 13 June 2018, Is Agency “Buy American” Insight In Sight? (*Alerts/Updates*)
- 23 January 2018, President Trump Imposes Tariffs on Imported Solar Modules and Cells (*BlogPost*)
- 2 November 2017, ITC Commissioners Recommend Tariffs and Quotas on Imports of Solar Cells and Modules; President May Announce Final Remedy Decision before End of 2017 (*BlogPost*)
- 23 October 2017, Iran Nuclear Deal “Decertified” Although Impact Is Uncertain (*Alerts/Updates*)
- 16 October 2017, Comprehensive Embargo on Sudan Lifted, Although Some Restrictions Remain (*Alerts/Updates*)
- 22 September 2017, Suniva Injury Finding Announced: Solar Import Remedies Heading to a Political Decision (*BlogPost*)
- 28 August 2017, Significant New Russia, Iran and North Korea Sanctions Legislation Signed Into Law (*Alerts/Updates*)
- 18 July 2017, Compliance With “Buy American” Laws: Agency Reports Due September 15, 2017 (*Alerts/Updates*)
- 4 May 2017, “Buy American” – President Trump Orders Federal Agencies to Enforce Government Procurement Rules (*Alerts/Updates*)
- 2 May 2017, President Trump Prioritizes Investigations Regarding the Effects of Steel and Aluminum Imports on U.S. National Security (*Alerts/Updates*)
- 7 April 2017, Prepared for the Border Adjustment Tax? A U.S. and Global Perspective (*Alerts/Updates*)
- 21 March 2017, K&L Gates Boardroom Conversations: Export and Trade (*Presentations*)
- 19 January 2017, The Trump Presidency: What Could You Expect in the First 100 Days? (*Webinar*)
- 10 January 2017, Waking Up from a Long Winter’s Nap ... the Border Adjustment Tax is the Sleeper Issue in the House Republican Tax Reform Blueprint (*Alerts/Updates*)

OTHER PUBLICATIONS

- “What Biden Buy American Order Means For Gov’t Contracting,” *Law360*, 9 February 2021
- “How Agencies ‘Buy Foreign’ Under The Buy American Act,” *Law360*, 5 February 2019
- “The Arctic Report Exclusive: Foreign Investment in Arctic Resources and Infrastructure,” *The Arctic Report*, 19 January 2018
- “The Arctic Report Exclusive: A Look at NAFTA Renegotiation,” *The Arctic Report*, 28 August 2017

- “NAFTA Renegotiation: Are You Prepared?,” *Fabricating and Metalworking*, May 2017
- “How US Federal Elections Will Impact US-China Relations,” *Law360*, 14 November 2016

NEWS & EVENTS

- August 2020, K&L Gates Lawyers Provide Insights on Impact of COVID-19 Across Various Industries (*Media Mention*)
- 1 November 2016, Former Counsel to Sen. Charles Schumer Joins K&L Gates as Washington, D.C., Public Policy Partner (*Press Release*)

MEDIA MENTIONS

- Quoted in “Trump turmoil keeps K Street busy on trade,” *The Hill*, 4 June 2019

AREAS OF FOCUS

- Public Policy and Law
- Financial Services Policy
- Government and Public Procurement
- International Trade: CFIUS, Sanctions, and Export Controls
- Maritime Regulatory
- U.S. Congressional Investigations
- U.S. National Security Law and Policy