



## Arturo Meglio

### Partner

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## OVERVIEW

Arturo Meglio is a partner in the firm's Milan office. He concentrates his practice on corporate matters, with particular focus on M&A transactions and corporate litigations.

Arturo focuses his practice on assisting public and privately held companies as well as private equity funds and financial institutions in a number of domestic and international mergers and acquisitions and private equity transactions. He also handles reorganization issues of family-owned groups.

In recent years, Arturo has assisted, in addition to Italian based companies, corporations from Japan, Brazil, France, the U.S., Greece, and the Czech Republic, and has been particularly active with the pharmaceutical, manufacturing, logistics/transportation, gaming, and food industries, assisting in their entry in the Italian markets and following daily activities.

Arturo leads the growth team of the Milan office focused on assistance to start-up and scale-up companies in the establishment of their operations and following growth whether via acquisitions, internationalization and/or internal growth. The growth team operates through the worldwide platform of the firm with a variety of practice groups within the firm, including the fashion and luxury group, to meet client's needs and expectations all over the world.

Arturo is admitted to the legal practice in Italy and in the state of New York.

## PROFESSIONAL BACKGROUND

Arturo began his career working in London, New York, and Milan for major U.S. firms. Before joining K&L Gates, Arturo was a partner at major UK firms working mainly out of their Milan offices for over 8 years.

Whilst at Georgetown Law for his LL.M. degree, Arturo was selected for a stage at the Securities and Exchange Commission in the Division of Enforcement.

## SPEAKING ENGAGEMENTS

- March 10, 2021 - Arturo Meglio, Pierluigi Vingolo and Luca Nardello held a seminar on investment agreements dedicated to the students of the Master in Corporate & Business Law (Luiss Guido Carli University).
- January 27, 2021 - Arturo Meglio attended as a speaker at the “IM Entrepreneurial Lab project” dedicated to the students of *Istituto Marangoni Fashion School*. The seminar had the aim to show those main legal aspects to be considered at the start of a new business: organizational processes, regulations, IP and some practical advices for fashion and design start-ups.
- 15 January, 2021 - Arturo Meglio attended as a speaker in a webinar organized together with Elite - Italian Stock Exchange and Invitalia on start-up financing, aimed at the training of innovative SMEs and with a focus on the following topics: Governance, Shareholder Relations, Investment Agreements, Privacy and Data Protection, Intellectual Property and Stock Option Plan
- 1 December, 2020 - Arturo Meglio moderated the roundtable “How to address companies' international expansion challenges”, during the Endeavor Digital Event.

## EDUCATION

- J.D., University of Rome La Sapienza
- LL.M., Georgetown University Law Center

## ADMISSIONS

- Bar of New York
- Milan Bar

## LANGUAGES

- English
- Italian

## THOUGHT LEADERSHIP POWERED BY HUB

- 8 August 2017, Update: Italian Parliament approves the new National Merger Filing Thresholds (*Alerts/Updates*)
- 29 March 2017, The Italian Council of State Provides Welcome Clarifications Regarding the Standard of Proof That the Italian Competition Authority Must Discharge (*Alerts/Updates*)

- 22 February 2017, OECD: Italy Should Approve its Proposed Competition Legislation ‘Swiftly’, Including the Reform of the National Merger Filing Thresholds (*Alerts/Updates*)
- 23 January 2017, Italy Implements EU Directive on Damages for Breaches of Competition Law (*Alerts/Updates*)
- 16 November 2016, Italy to Implement EU Directive on Damages for Breaches of Competition Law (*Alerts/Updates*)
- 5 July 2016, Update: Senate Committee Approves Significant Changes to the Italian Merger Filing Thresholds (*Alerts/Updates*)
- 18 March 2016, Italy May Review its Merger Filing Threshold (*Alerts/Updates*)

## OTHER PUBLICATIONS

- “Applicazione del foro del consumatore per il fideiussore persona fisica” - Diritto 24 - Il Sole 24 Ore, 12 May 2021
- “Canone di locazione e pandemia, gli ultimi orientamenti giurisprudenziali” - Diritto 24 - Il Sole 24 Ore, 1 April 2021
- “Violazione del patto parasociale: come si risolve la questione di giurisdizione se la società è straniera ma i soci sono italiani?” - Diritto 24 - Il Sole 24 Ore, 11 February 11 2021
- “Banche e diamanti: luce sugli ultimi orientamenti della giurisprudenza di merito” - Diritto 24 - Il Sole 24 Ore, 25 November 2020
- “Primi "contrast" giurisprudenziali in materia di locazione commerciale, affitto di azienda e ramo di azienda in epoca covid-19” - Diritto24- Il Sole 24 Ore, 21 September 2020
- “Ripartenza dell'Economia – Fase 2: alcuni spunti giuridico-economici” - Gobeyond.it, 26 June 2020
- “Primi orientamenti giurisprudenziali post COVID-19 in materia di locazione commerciale, affitto di azienda e ramo di azienda” - Diritto24 - Il Sole 24 Ore, 15 June 2020
- “La ricapitalizzazione delle imprese tra benefici e insidie”, Diritto24 - Il Sole 24 Ore, 21 May 2020
- “Inadempimenti contrattuali nel contesto emergenziale dovuto al COVID-19”, Diritto24 - Il Sole 24 Ore, 14 May 2020

## NEWS & EVENTS

- 8 October 2020, K&L Gates Advises Roboze SpA on German Growth (*Noteworthy Work*)
- August 2020, K&L Gates Lawyers Provide Insights on Impact of COVID-19 Across Various Industries (*Media Mention*)

## AREAS OF FOCUS

- Mergers and Acquisitions
- Emerging Growth and Venture Capital
- Estate Planning and Trusts & Estates
- Private Equity Transactions

## REPRESENTATIVE EXPERIENCE

### Corporate M&A

- Assisting a UK based PE owned group in the acquisition of a controlling participation into an Italian company operating in the textile printing sector.
- Assisting a US based, Nasdaq listed, company in the acquisition of a controlling participation into an Italian medical device company.
- Assisted a primary Italian radio company in the acquisition of two minority participations in Italian based radio companies in the context of a bankruptcy procedure.
- Assisted a private individual entrepreneur in the acquisition of 100% of the corporate capital of a football team.
- Assisted a Japanese industrial company in the acquisition of 51% of an Italian competitor in the turnkey original coating plants for the automotive industry sector.
- Assisted a Brazilian multinational Food & Beverage company in the acquisition of 50% of an Italian competitor.
- Assisted the client, the founder of an Italian company that designs and produces custom jewelry and jewelry bags, in connection with the sale of a controlling stake to a private equity fund specialized in the fashion & luxury industry.

### Start-up

- Assisted the client, a start-up company that produces custom-designed airports security trays, in contracts drafting and negotiation, in labor law advices and in various corporate issues.
- Assisted the founders and investors in the set-up of a digital platform operating in the real estate market in drafting contractual standards and in data protection matters.
- Assistance to the founding partners of a start-up in the satellite telecommunications service sector (including assistance to clients with their satellite operations), in their capital increase dedicated to a venture capital investor.

- Assistance to the founding partner of an Italian biotech company (developing topical non-pharmacological and non-steroidal treatment for dermatological diseases) in the entry into its corporate capital of two venture capitals.
- Assisted to the founding partners of an innovative start-up that designed a solution for video monitoring of vital data and movements of patients in healthcare facilities, in their capital increase dedicated to angel Investors.
- Assisted a company active in the gaming and betting sector that provides state-licensed interactive lotteries and offers a leading technical platform that is designed for both B2C and B2B, in their capital increase dedicate to an industrial player.
- Assisted a start-up that optimizes recurring expenses (utilities, insurance, digital content subscriptions, etc.) in drafting contractual standards and in data protection and privacy matters.
- Assisting founders and investors in the set-up of a company active in the nutraceutical sector and in drafting relevant shareholders' agreements.
- Assisted a start-up company that manages a platform active in the food and beverage sector, in relation to the drafting of contractual standards and different corporate and labour issues.
- Assisted a food & beverage company, in drafting contractual standards, in litigation activities, in various corporate issues and in other issues related to the entry of the group in the French market.
- Assisted the client, a SME innovative company in the 3D printing industry, in various corporate issues and in its growth in Germany.