



Chiara Del Frate

Special Counsel

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OVERVIEW

Chiara Del Frate is special counsel at the firm. She focuses her practice on real estate investment, development, and finance. She has a wide range of experience advising on luxury retail, restaurant and entertainment, logistics, student housing, and high value residential in UK and Italy. Chiara has extensive experience representing corporate clients and prime luxury brands on cross border asset and corporate deals. She acts for owners, purchasers, lenders, borrowers, landlords, and tenants.

Chiara has been repeatedly ranked by *The Legal 500*.

Of Chiara they say, "Chiara Del Frate is available, accurate, skilled, and commercial with great communication and management skills. She is able to anticipate our needs and support our business." "Chiara Del Frate is experienced with an excellent commercial and practical sense. She is a skilled negotiator, very responsive, able to deal with complex cross-border matters, accurate and well organised."

Chiara is also a member of the firm's pro bono committee and undertakes a wide range of real estate pro bono work.

PROFESSIONAL BACKGROUND

Chiara is qualified in Italy and UK. She qualified at the Italian Bar in 2001 and worked at various Milan firms. She qualified as a solicitor in the UK in 2010. Chiara has been representing international clients on a whole range of property matters and has extensive experience in handling high value and complex real estate transactions.

ACHIEVEMENTS

- Recognised by *The Legal 500 United Kingdom* edition as a Rising Star for Commercial property: corporate occupiers in London, 2024
- Recognised by *The Legal 500 United Kingdom* edition as a Recommended Lawyer for Commercial property: investment and Commercial property: development in London, 2024

EDUCATION

- Master Degree LL.M. at, Queen Mary University of London, School of Law
- NY summer programme, Columbia University
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- LL.B., University of Rome La Sapienza

ADMISSIONS

- Italian Bar
- Solicitor of the Senior Courts of England and Wales

LANGUAGES

- Italian
- English
- French

NEWS & EVENTS

- 4 October 2023, K&L Gates Practices, Lawyers Recognized in *The Legal 500 UK 2024* Edition
- 30 September 2022, K&L Gates Ranked in 30 Categories in *The Legal 500 UK 2023* Edition
- 6 October 2021, K&L Gates Ranked in Nearly 30 Categories in the 2022 Legal 500 UK Guide
- 26 May 2016, K&L Gates, Lawyers Earn Honors in Chambers Global, Regional Guides
- 6 May 2015, K&L Gates, Lawyers Recognized as Leaders in Chambers Global Guides

AREAS OF FOCUS

- Real Estate
- Distressed Real Estate
- Land Use, Planning, and Zoning

REPRESENTATIVE EXPERIENCE

- Corporate reorganization and financing in relation to an international restaurant business trading as "Crazy Pizza"

- Advising the Toll Global Group in relation to their needs of new logistics space with two new leases in the Feltham Industrial Estate near Heathrow Airport for approximately 18K sq ft / rent of £286K pa
- Advising global e-commerce platform's Italian entities in relation to their real estate distribution centers needs across Italy.
- Advising Diesel in relation to a new lease in the Cheshire Oaks Designer Outlet near Liverpool.
- Advised in relation to new leases for their shops in London.
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- Advised the UK entity of the group in relation to the renewal of their London flagship store at 96 Mount Street.
- Advised the UK entity of the group in relation to the letting of their London Showroom in Kensington and its renewal.
- Advise in relation to the lease of their flagship store in London in the context of the negotiations with the landlord.
- Drafting complete set of contractual documentation to let the units to the students and advise on new potential asset acquisition to expand the business in Italy and in the UK.
- Advising on the real estate aspects of various financing transactions, including the Queens Hotel in Leeds and a residential development of approx 80K sq ft in West London.