



Jennifer Degotardi

Partner

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OVERVIEW

Jennifer Degotardi is a real estate lawyer with a particular focus on the government sector and the financial services sector. She has broad experience in real estate issues pertaining to transport infrastructure projects and also advises her diverse government clients on all types of contracts involving real estate, including statutory land acquisition processes, land access and title issues and property development.

Jennifer's clients benefit from her efficient and effective management of their legal matters, covering the range of sales and acquisitions, due diligence, property development, management and leasing. In drafting transaction documents, she focuses on succinct and plain language which has proven to avoid ambiguities and minimise disputes. Jennifer actively seeks opportunities to provide advice to her clients in a visual format to enhance understanding of the advice and meet the business needs of her clients.

Jennifer also recognises the increasing importance of technology in the delivery of legal services and works closely with her clients to identify and deliver efficient technological solutions.

PROFESSIONAL BACKGROUND

Prior to joining the firm, Jennifer was a partner in a leading national law firm.

ACHIEVEMENTS

- Recognised as a Band 5 lawyer for Real Estate by *Chambers Asia-Pacific* (2020)
- *Best Lawyers in Australia*, listed in Real Property Law (2014-present)
- Recommended as Leading Lawyer for Property & Real Estate NSW by *Doyles Guide* (2019)
- Recommended as Leading Lawyer for Leasing NSW by *Doyles Guide* (2019)
- Recognised Lawyer for Real Estate by *Legal 500 Asia-Pacific* (2018)

PROFESSIONAL / CIVIC ACTIVITIES

- Property Council of Australia, member
- Certified Legal Project Manager
- Sponsor in the Property Council of Australia's '500 Women in Property' initiative (2018)
- K&L Gates Innovation Committee, member

SPEAKING ENGAGEMENTS

- "Climate Change in Real Estate Transactions", Environmental Planning Lawyers Association National Conference, October 2018

EDUCATION

- LL.B., University of Sydney, 1989
- BEc, University of Sydney, 1987

ADMISSIONS

- Supreme Court of New South Wales

THOUGHT LEADERSHIP POWERED BY HUB

- 21 July 2020, COVID-19: Retail and Commercial Leasing Matrix (*Alerts/Updates*)
- 23 June 2020, COVID-19: Retail and Commercial Leasing Matrix (*Alerts/Updates*)
- 2 June 2020, COVID-19: (Australia) Queensland Regulations for Commercial Leases (*Alerts/Updates*)
- 1 May 2020, COVID-19: (Australia) Liability of Administrators for Rents During COVID-19 Crisis (*Alerts/Updates*)
- 29 April 2020, COVID-19: (Australia) NSW Regulation for Commercial Leases (*Alerts/Updates*)
- 24 April 2020, COVID-19: (Australia) QLD Parliament Introduces Code of Conduct Enabling Act: COVID-19 Emergency Response Act 2020 (Qld) (*Alerts/Updates*)
- 14 April 2020, COVID-19: (Australia) National Code of Conduct – Commercial Tenancies (*Alerts/Updates*)
- 9 April 2020, COVID-19: (Australia) Top 10 Principles - National Code set to Mandate Principles for Commercial Rent Relief (*Alerts/Updates*)
- 1 April 2020, COVID-19: (Australia): PM Morrison Announces Moratorium Laws to Prevent Tenant Evictions (*Alerts/Updates*)

NEWS & EVENTS

- 20 November 2017, K&L Gates Expands Real Estate Practice with Appointment of Sydney Partner (*Press Release*)

AREAS OF FOCUS

- Real Estate
- Commercial Ownership, Leasing, and Management
- Construction and Infrastructure
- Rail and Roads
- Real Estate Acquisitions and Dispositions
- Real Estate Development and Construction
- Real Estate Joint Ventures

REPRESENTATIVE EXPERIENCE

- Advised UrbanGrowth NSW in relation to the Riverstone Scheduled Lands project, a 3,300 lot subdivision in NSW which is intended to be made the subject of a subdivision order under the Scheduled Lands provisions of the *Environmental Planning and Assessment Act 1979*
- Advised Transport for NSW in relation to the Rail Reform Project, one of the most significant change management projects in government. Jennifer successfully devised an innovative structure which was sufficiently flexible to accommodate both the changing nature of an extensive and diverse rail property portfolio, as well as the emerging needs of the new operating entities
- Advised Sydney Airport in relation to the acquisition of Terminal 3 from Qantas, including negotiating the new lease arrangements for Qantas at the terminal and the transition arrangements for the other retail and commercial tenants within the terminal
- Advising an international hotel on leasing part of its premises to Fitness First
- Advised RailCorp on its tender for outsourcing the property management of its diverse and complex property portfolio Sydney Trains on the RFP for the outsourcing of the management of its property portfolio.
- Assisting NSW Land and Housing Corporation in relation to the implementation of its Neighbourhood Program for the delivery of social and affordable housing
- Advising Gazcorp on property issues related to its development of Fashion Spree, including leasing of all retail stores

- Advised Sydney Trains in relation to the Moorebank Intermodal Terminal, a significant infrastructure development which is a joint venture between the Commonwealth government and private interests.
- Advised NSW Police Force in relation to outsourcing agreement for the management of its property portfolio
- Advising NSW Police Force in relation to the complex negotiations for new leased premises for Polair
- Acting for RMS in relation to property issues associated with the road infrastructure works required for the Western Sydney Airport, including title due diligence, compulsory acquisitions and leasing transactions with the Commonwealth.
- Advised Sydney Fish Market on the relocation and redevelopment of the Sydney Fish Market in Blackwattle Bay, including providing strategic advice on the best delivery strategy for the proposed relocation and redevelopment, negotiating a project delivery agreement with UrbanGrowth, preparing a precinct management plan, acting on the retail and commercial leases, wharf access agreements and consultancy agreements, managing a data room and acting on disputes.
- Acting for Property NSW on the redevelopment of a site involving the relocation of the sitting tenant, funding for that tenant's redevelopment; and subdivision of the land with some to be vested to another government agency and some to be sold for private residential development
- Acting for Property NSW in relation to the development of a site in Lidcombe for residential, educational and health related purposes