



Tom R. Wallace

Partner

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OVERVIEW

Tom Wallace is a partner in the corporate and transactional practice group.

Tom advises on a broad range of transactions, including public and private fundraisings, public and private acquisitions, joint ventures and private equity and venture capital investments.

Tom has experience acting for leading global corporations, capital markets participants and ambitious mid-market and emerging high-growth companies in a range of sectors, including, in particular, financial services and technology. In particular, Tom leverages K&L Gates's global platform to advise high-growth technology businesses on raising capital and expanding their businesses globally.

Tom is recognized by Chambers UK as “Up and Coming” in the area of Corporate/M&A: Mid-Market where he has been noted for his corporate finance, acquisitions and cross-border mergers advice. In 2018, Chambers UK notes that “*Tom Wallace is considered 'one of the best young partners in the City' by clients, who continue to laud his very calm and very pragmatic demeanour*” and, in 2017, Chambers UK noted that “*Tom is described by clients as being 'very pragmatic and practical in helping find workable solutions.'*”

Tom has advised on over 50 completed and disclosed public and private corporate acquisitions, investments and disposals with an aggregate consideration of approximately \$5 billion.

Tom has advised on over 47 completed transactions on the equity capital markets. Tom advises issuers, underwriters, nominated advisers and brokers on Main Market and AIM IPOs, associated and secondary fundraisings, corporate transactions and continuing obligations, with a particular focus on U.S. issuers accessing the UK markets and UK issuers and capital markets participants accessing U.S. investors.

PROFESSIONAL BACKGROUND

Prior to joining the firm, Tom worked in the legal department of Ashanti Goldfields Corporation in Accra, Ghana.

Tom qualified as a lawyer in 2006.

ADDITIONAL BACKGROUND

Pro bono

Tom has given pro bono advice to The Citizen Organising Foundation, Medical Aid Films, Tourism for All, British Rowing and Bliss on various corporate, commercial and governance matters.

Certifications

- FinTech: Future Commerce Programme, Massachusetts Institute of Technology, 2016

EDUCATION

- Corporate Finance Programme, London Business School, 2009
- Legal Practice Course, College of Law, London, 2003
- LL.B., University of Exeter, 2002

ADMISSIONS

- Solicitor of the Senior Courts of England and Wales

THOUGHT LEADERSHIP *POWERED BY HUB*

- 13 December 2017, Materials from the 2017 London Investment Management Conference (*Presentations*)
- 25 May 2017, RegTech as a Competitive Advantage (*Presentations*)
- April 2017, London Capital Markets Forum In Texas (*Presentations*)
- 20 February 2017, The Age of Blockchain (*Articles*)
- 5 January 2017, UK FCA to Publish Consultation Paper on New Rules for Investment and Loan-based Crowdfunding Platforms (*BlogPost*)
- 2016, The Impact of FinTech on Financial Services Businesses (*Presentations*)
- 20 July 2016, Impact of Brexit on UK FinTech (*Alerts/Updates*)
- 4 March 2016, Payment Services and Money Transfer in the FinTech Space: What is Next? (*BlogPost*)
- 23 February 2016, Payment Services and Money Transfer in the FinTech Space: What is Next? (*Webinar*)
- 6 October 2015, Alternative Finance – Shadow Banking and Crowdfunding (*Presentations*)

OTHER PUBLICATIONS

- Law and the FinTech order, *finnCap Ambition Nation*, 2018
- “Aon Risk Solutions Hosts 'Mega Trends' Discussion Panel with Industry Leaders,” *The Risk Universe*, June 2016

NEWS & EVENTS

- 28 October 2020, K&L Gates AIM Update (*Practice & Regional News*)
- 13 October 2020, K&L Gates Advises Fonix Mobile plc on AIM Admission and Fundraising (*Noteworthy Work*)
- 29 October 2019, K&L Gates Advises Confluence Technologies, Inc., on Acquisition of StatPro Group plc (*Press Release*)
- 25 March 2019, K&L Gates Advises Tax Systems plc on £114 Million Recommended Cash Acquisition by Bowmark Capital (*Noteworthy Work*)
- 20 November 2018, K&L Gates is Advising ZEAL Network on Lotto24 Exchange Offer (*Press Release*)
- 3 July 2017, K&L Gates Advises VTG on EUR780 Million Purchase of Nacco Group (*Press Release*)
- 12 May 2017, K&L Gates Advises CLX Communications on Cross-Border Acquisition of Dialogue Group Ltd. (*Press Release*)

AREAS OF FOCUS

- Mergers and Acquisitions
- Capital Markets
- Emerging Growth and Venture Capital
- Private Equity Transactions
- Public Companies
- Technology Transactions and Sourcing

INDUSTRIES

- Financial Services
- Fintech
- Technology

REPRESENTATIVE EXPERIENCE

Financial Services & Technology

- Advising Confluence Technologies, Inc., a global leader in investment data management automation reporting technology, on its recommended cash acquisition of StatPro Group plc (LON:SOG), a global provider of cloud-based analytics and data management tools for the asset management industry
- Advising Tax Systems plc, (LON:TAX), a leading corporation tax technology and services business, on its IPO in 2016 and takeover in 2020 by Stripes Bidco, a wholly owned subsidiary of funds managed by Bowmark Capital, a UK-based private equity firm
- Advising Syneos Health Inc., an end-to-end, fully integrated biopharmaceutical solutions company, on its acquisition of Kinapse, a UK based provider of consulting and outsourcing services to the life sciences industry, from Hg Capital, the UK-based private equity firm
- Advising First Data Corporation, a global payment technology solutions company, on the sale of its card processing business in Central Eastern Europe and South Eastern Europe to SIA S.p.A and the sale of its business in the Baltic region to Worldline SA
- Advising Wabtec Corporation, a leading supplier of value-added, technology based products and services for freight rail, passenger transit and select industrial markets worldwide, on its acquisition of Melett Limited, a UK based manufacturer and supplier of precision engineered turbochargers
- Advising Electrical Geodesics Inc., a medical technology company, on its IPO, subsequent fundraisings and sale to Philips Holding USA Inc.
- Advising the investment banks to MaxCyte Inc., a U.S.-based global medical technology company, on its IPO and subsequent fundraisings
- Advising Sinch AB, a cloud communication technology company, on its acquisition of Dialogue Group Limited
- Advising the shareholders of iiPay, a leading cloud-based payroll services company delivering global technology solutions to multi-national businesses, on its acquisition by Teakwood Capital, a Dallas, Texas private equity firm
- Advising EnerNOC, Inc. a leading provider of energy intelligence software, on its acquisition of EnTech, the leading provider of global utility bill management software
- Advising Capita Asset Services on its acquisition of Western Mortgage Services, the co-operative Bank's mortgage administration business