



## Clive Cachia

### Partner

Sydney  
+61.2.9513.2515

[clive.cachia@klgates.com](mailto:clive.cachia@klgates.com)

## OVERVIEW

Clive Cachia is a corporate transaction and project lawyer with a wealth of experience in various industries including energy, infrastructure and natural resources projects.

His experience includes corporate and securities advice to meet the capital demands of participants in these sectors, and the negotiation and preparation of project documentation such as company and asset mergers and acquisitions, incorporated and unincorporated joint venture and operating agreements, in-bound and out-bound investment arrangements, farm-in agreements, offtake and logistics agreements, royalty and split commodity agreements, drilling agreements and other service and operational arrangements.

His industry knowledge enables him to assess and provide practical and commercial responses to the multitude of legal risks affecting such projects.

Clive also provides mergers and acquisitions, corporate and commercial advice to multi-national clients in the health, education and aviation sectors.

## PROFESSIONAL BACKGROUND

Prior to joining the firm in 2010, Clive spent nine years working in the corporate group of a large national Australian law firm.

## ACHIEVEMENTS

- Recognised as a recommended lawyer by *The Legal 500 Asia Pacific* for Energy (Transactions and Regulatory) in Australia, 2024
- Listed in *The Best Lawyers in Australia*™ for Energy Law, 2020-2024

## PROFESSIONAL / CIVIC ACTIVITIES

- Regional Development Australia (Sydney Region) Executive Committee member

- Law Society of NSW member
- Australian Institute of Company Directors member
- Australian Mining and Petroleum Law Association member
- Australian Institute of Energy member
- Financial Services Institute of Australia

## SPEAKING ENGAGEMENTS

Clive is regularly interviewed and presents seminars and training on energy and resources issues including disclosure obligations, foreign investment rules and project regulation.

## EDUCATION

- Grad Diploma of Applied Finance, Kaplan Professional, 2006
- LL.B., Macquarie University, 1998
- Bachelor of Economics, Macquarie University, 1995

## ADMISSIONS

- Supreme Court of New South Wales

## THOUGHT LEADERSHIP *POWERED BY HUB*

- 16 April 2024, ESG—Australia – Consultation Material for the 5th Edition of the Corporate Governance Council Principles and Recommendations Released
- 28 March 2024, March 2024 ESG Policy Update—Australia
- 27 February 2024, February 2024 ESG Policy Update—Australia
- 22 February 2024, New South Wales Anti-Slavery Commissioner Publishes Guidance on Managing Modern Slavery Risks
- 22 February 2024, Distressed M&A in 2024 – Time to Get Ready
- 19 February 2024, Climate-Related Financial Disclosures: What Are They and What Do They Mean?
- 21 December 2023, December 2023 ESG Policy Update—Australia
- 22 November 2023, November 2023 ESG Policy Update—Australia
- 27 October 2023, ESG Policy Update—Australia

- 26 October 2023, Is '*Freedom-Washing*' the New Greenwashing, and What are its Legal Consequences?
- 28 September 2023, JORC Code Update
- 19 September 2023, ESG Policy Update–Australia
- 23 August 2023, ESG Policy Update–Australia
- 12 July 2023, Australia's Pitch in a Net-Zero Future: Critical Minerals Strategy
- 29 May 2023, Australia's Modern Slavery Act - A 'Stroll to Slightly Higher Ground' Rather than a 'Race to the Top?' The Final Report of the Modern Slavery Act Review Weighs In
- 15 March 2023, Tendering? Be Ready to Identify, Assess, and Address Your Modern Slavery Risks
- 15 December 2022, The State of ESG Reporting in Australia
- 2 June 2021, A Novel Duty of Care? Recent Developments in Australian and International Climate Change Law
- May 2021, May 2021 Accolades
- 4 May 2021, Hydrogen Alert - Updates to Hydrogen Policy and Funding in Australia
- 1 April 2021, Risks to Your Supply Chains – Vulnerability in an Uncertain World
- March 2021, Hydrogen: Working Towards a Low Carbon Future
- 10 February 2021, LNG and LH2 Exports: Potential Challenges, Opportunities, and Lessons Learned
- 14 January 2021, Australian Productivity Commission Releases Final Report into Regulation of the Resources Sector
- 16 December 2020, Incentives and Tax Issues Impacting the Australian Hydrogen Sector
- 10 December 2020, Takeaways for Liquid Hydrogen From the Global Liquefied Natural Gas Trade
- 2 December 2020, Takeaways for Liquid Hydrogen From the Global Liquefied Natural Gas Trade
- 6 May 2020, COVID-19: (Australia) Modern Slavery in a Time of Unprecedented Disruption
- 27 March 2020, COVID-19: Doctrine of Frustration: Implications for Contracts in Australia
- 23 March 2020, COVID-19: (Australia) What to Do About Your Supply Chains?
- 26 September 2019, Australian Government releases Guidance on Modern Slavery – Welcome Clarification for Some Foreign Entities Operating in Australia
- 24 September 2019, Releasing the Hand Brake – the Productivity Commission's Review Into Resources Regulation
- 26 April 2019, Commonwealth Modern Slavery Act - Some Welcome Clarity

- March 2019, The New Modern Slavery Law(s) and Your Ethical Supply Chain: Are You Prepared?
- 18 January 2019, Cleared to Land: Aviation Newsletter
- 26 September 2018, New Planning Framework for the Western Sydney Aerotropolis
- 29 June 2018, Ethical Supply Chain and the Modern Slavery Act 2018 – Are You Ready?
- 18 June 2018, Western Sydney Aerotropolis: the call for private investment
- 18 June 2018, Western Sydney Aerotropolis: the call for private investment
- 11 August 2017, Public, Private Must Link to Fund Project
- 18 May 2016, Infrastructure Reforms in 2016 – Pulling in the Same Direction?
- 15 February 2016, Overhaul of the Australian Foreign Investment Rules: A Summary
- 11 August 2015, Australian Infrastructure – The Challenges to 2031

## OTHER PUBLICATIONS

- "ESG Around the World", *Law360*, September 2023
- "ASX reforms to boost capital raising in listed small to mid-cap and resources sectors" *Corporate LiveWire*, May 25, 2012

## NEWS & EVENTS

- 2 March 2022, K&L Gates Advises Squadron Energy on Purchase of Clarke Creek Wind, Solar and Battery Farm Project
- 02 December 2021, K&L Gates Assists Biripi Capital With Investment In Aboriginal Business
- 10 August 2021, K&L Gates Acts for Dicker Data in AU\$68 Million Acquisition
- 20 April 2021, K&L Gates Acts for VISA Global Logistics Owners in Mondiale VGL Merger
- 8 October 2020, Hydrogen Online Conference
- 7 October 2020, K&L Gates Energy Practice Releases First-of-Kind Hydrogen Handbook to Help Clients Capitalize on Growing Global Hydrogen Sector
- 24 February 2020, K&L Gates Names 41 New Partners Across Global Platform
- 31 May 2019, K&L Gates Advises RATCH-Australia on 226MW Collector Wind Farm

## AREAS OF FOCUS

- Mergers and Acquisitions

- Benefits and ESOPs
- Capital Markets
- Construction and Infrastructure
- Corporate Sustainability
- Liquefied Natural Gas
- Mining and Metals
- Oil and Gas
- Private Equity Transactions
- Public Companies
- Restructuring and Insolvency

## INDUSTRIES

- Energy

## EMERGING ISSUES

- Environmental Social Governance (ESG)
- Hydrogen

## REPRESENTATIVE EXPERIENCE

- Acted for Verve Superannuation Holdings Pty Limited, one of the first Australian superannuation fund led by women and tailored for women, in relation to its acquisition by Future Group Australia Holdings Pty Limited, a Queensland based Australian Private Company.
- Advised the receivers and managers of Queensland, Australia-based Scooter Group on the sale of its commercial cabinetry and panel painting businesses.
- Acted for Dicker Data Limited (ASX: DDR) in respect of its purchase of the security and IT distribution business and related assets of Hills Limited (ASX: HIL), an industrial conglomerate with branches across Australia and New Zealand.
- Advised Manuka Resources Limited (ASX:MKR) in its acquisition of all of shares in the New Zealand-based vanadiferous titanomagnetite iron ore producer Trans-Tasman Resources Limited via the issue of 176,938,295 shares in MKR.

- Advising an NYSE-listed oil & gas exploration and production company in relation to its upstream and midstream petroleum exploration and refining projects and LNG developments including project and investment agreements with joint venturers and the State
- Advising InterOil Corporation on its proposed acquisition of midstream and downstream refining and distribution businesses located through the South Pacific including relevant supply, handling and distribution arrangements.
- Advising Hampton Mining Ltd on its equity arrangements with Metminco Ltd and Takoradi Ltd
- Advising on and coordinating the merger between Emperor Mines Limited and DRD Gold Limited and integration issues in Australia, Papua New Guinea and Fiji.
- Acting for the vendors in respect of the sale of its hospitality education school in Blue Mountains (west of Sydney), Australia to Laureate Education Inc.
- Acting for a property developer in respect of its equity and debt financing arrangements for the tourism and hospitality development of the former Quarantine Station site at North Head, Manly, NSW, Australia.
- Advising on project finance and acquisition of the base metal Endeavour mine in Cobar, New South Wales for CBH Resources and various operational contracts including shiploading agreements with Newcastle Port Corporation
- Advising r2p GmbH in respect of its acquisition of Open Access – a major provider of intelligent digital public transport solutions
- Advised Karoon Gas Australia in respect of its sale of Browse Basin assets to Origin Energy
- Advising Heerema Marine Contractors in respect of Australian offshore petroleum legislation and likely regulatory developments.
- Advising Beadell Resources Limited in respect of its joint operating, iron ore concentrate off take, and gold/iron ore split commodity arrangements in Amapa State, Brazil from Anglo American plc
- Advising Port of Brisbane with respect to its proposed integrated pipeline network with BP
- Advising NSW Ports on the proposed expansion of below and above rail terminal facilities at Port Botany including funding contribution obligations and ownership of relevant assets.
- Acting on the sale of the British Movietone Newsreel Archive to Associated Press.
- Advising Australian Council of Private Education & Training in respect of its statutory role as a tuition assurance administrator, governance documentation and contractual arrangements with the Commonwealth
- Acting for Pangaea Impact Investments in respect of its purchase of a minority interest in Maths Pathway and Mastery Learning
- Advising MailPlus owners in respect of its leveraged management buyout of Australia Post's equity interest



- Advising Catalyst Education on its regulatory requirements and funding arrangements with Commonwealth and State Governments
- Advising Dateline Resources in respect of its acquisition of various interests in Colorado mining exploration and processing assets including royalty arrangements.
- Advising Australian Meat Processor Corporation in respect of its governance arrangements, relationships with key industry stakeholders and regulatory reform process.
- Advising Ensign Energy Inc. and its subsidiaries in relation to oil and gas drilling operational contracts for its rigs located throughout the world and ensuring Australian regulatory compliance.
- Advising on an incorporated joint venture between an Australian Securities Exchange (ASX) listed logistics provider, and three multi-national grain traders and exporters for the development of a multi-user grain handling facility in Port Kembla, New South Wales.
- Advising an ASX-listed labour hire and mining services provider on its joint venture with a recruitment services provider throughout North America and Asia.
- Advising Australis on its acquisitions of various Australian and South East Asian RTOs including regulatory advice, and ongoing commercial arrangements for the acquired companies
- Advising on an incorporated joint venture between Qube, and three multi-national grain traders and exporters for the development of a multi-user grain handling facility in Port Kembla, New South Wales.
- Advising Qube in respect of its road haulage agreements and Stockyard Management and Vessel Loading Agreements with various customers at Utah Point, Port Hedland, Western Australia including Atlas Iron and Process Minerals International.
- Advising Malabar Coal in respect of its unincorporated joint venture arrangements and management contracts with respect to the Spur Hill coal project in advance of its successful listing on ASX
- Advising Qube on its acquisitions of a variety of heavy haulage road transport companies servicing various mining sectors throughout Australia including Giacci Group (WA), Oztrans (WA), Australian Heavy Logistics (QLD), Beaumont Transport (QLD) and Crane's Bulk Haulage business (WA)
- Advising Qube in respect of its berthing agreements for a new vessel transhipment facility at Port Hedland with Yara Australia
- Advising Americold Logistics in respect of its road haulage and warehousing operations including in respect of Chain of Responsibility, OHS and environmental laws compliance
- Acting for a Big 4 accounting firm in order to conduct a detailed analysis of the complex equity structure of a major energy metering service provider and which culminated in a trade sale.
- Advising Gulf Energy Limited on potential Chinese equity investments in its upstream exploration acreage, joint operating agreements with Indian investors and service arrangements with seismic providers.

- Advising Falcon Oil & Gas in respect of its investment arrangements with its Australian subsidiary including review and advice regarding its unincorporated joint venture arrangements with a major U.S. petroleum producer in the Northern Territory, Australia.
- Advising a Bermuda incorporated ASX-listed entity and its investors in respect of the acquisition of a corporate group including iron ore projects in Mongolia. This also included advising upon equity and convertible note investments pre-IPO and preparing offtake and logistics agreements with a major Chinese buyer.
- Advising Tierra Resources in respect of its acquisition of various copper and gold projects in Argentina including incorporated joint venture arrangements and amendments to operational agreements including offtake agreements..
- Acting for owners in respect of the divestment of the Independent Private Hospitals of Australia Trust, the owner and operator of a portfolio of private hospital facilities in New South Wales and Victoria, Australia.
- Advising Carabella Resources in respect of the effective acquisition of competing exploration permits for coal applications in Queensland.
- Advising DP World in respect of its acquisition of 50% of AWH which provides exporters and importers with warehousing, marketing, bonded, broking and freight forwarding services. AWH handles 50% of the nation's wool clip and 20% of the nation's cotton and citrus production
- Advising DP World in respect of its joint ventures with Toll Holdings and Tasmanian Ports Corporation for intermodal facilities
- Advising a Dubai-based infrastructure and logistics services provider on the acquisition of a joint venture interest in an Australian logistics and warehousing company.
- Advising ATEC Rail Group in respect of its acquisition of a 56% interest in Intermodal Terminal Services operating out of Geraldton Port
- Acting for the bidder of a retail electronics chain of stores throughout New South Wales
- Acting for Platinum Partners in respect of its investment in a major coal project in Kalimantan, Indonesia including advising on offtake and marketing arrangements with lenders in the U.S., Australia and Indonesia
- Acted for Permobil, Inc. on its acquisition of two New Zealand distributors of wheelchair and assisted movement devices. Headquartered in Tennessee, USA, Permobil, Inc. is a leading global company of advanced rehab technology, with a strong focus on improving the daily lives of people with disabilities.
- Currently advising on the redevelopment of the Sydney Fish Market with the NSW Government in a AU\$250m+ project. The market is one of the leading markets in the world and is a top ten tourist destination in Australia attracting over 3 million visitors each year.
- Advising UCW Limited, an ASX-listed entity operating in the private education sector, on the acquisition of a 100% interest in the IKON Institute of Australia, a private higher education, international education and vocational education provider.



- Acted on behalf of the vendors of the VISA Global Logistics group of companies, Australia's leading privately owned international freight forwarder, in respect of its merger with New Zealand's, Mondiale Freight Services. The transaction was supported by prominent New Zealand based private equity firm, Direct Capital. The combined entity, with a revenue of ~\$1.2bn will be the leading freight forwarder and integrated wharf transport company in Australasia, handling over 500,000 containers per annum, through over 70 offices globally and employing more than 1,500 staff.