



Brett A. Durham

Partner

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OVERVIEW

Brett Durham is a partner in the Charlotte office and focuses his practice on business transactions and general corporate representation.

Brett represents clients in private equity, M&A, financing and other complex transactions, including the purchase and sale of private companies and divisions of public companies, recapitalizations, equity investments and the establishment of joint ventures. He also regularly acts as outside corporate counsel to a variety of businesses.

Brett has represented various parties to transactions, including financial and strategic buyers and sellers, equity investors, financial institutions and management teams. He has led transactions in, and represented companies involved in, a variety of industries, including distribution, logistics, manufacturing, technology, health care, building products and services and financial services.

PROFESSIONAL BACKGROUND

Prior to joining the firm, Brett worked as an analyst in the Human Resources Department of McKesson General Medical, a national medical supply distributor based in Richmond, Va.

ACHIEVEMENTS

- *Best Lawyers in America*, Leveraged Buyouts and Private Equity Law, 2012-2021; 2018 Lawyer of the Year, Leveraged Buyouts and Private Equity Law - Charlotte
- *Best Lawyers in America*, Mergers and Acquisitions, 2013-2021
- *Best Lawyers in America*, Venture Capital, 2012-2021; 2020 Lawyer of the Year, Venture Capital
- Selected to the North Carolina Rising Stars list, Mergers & Acquisitions, *Super Lawyers Magazine*, 2011-2014

PROFESSIONAL / CIVIC ACTIVITIES

- American Bar Association

- North Carolina Bar Association
- Habitat for Humanity

EDUCATION

- J.D., University of Virginia School of Law, 2000 (*Virginia Tax Review Association, Member; Order of the Coif*)
- B.S., University of Richmond, 1996 (*magna cum laude, Beta Gamma Sigma*)

ADMISSIONS

- Bar of North Carolina

THOUGHT LEADERSHIP POWERED BY HUB

- 2 March 2016, Carolinas Corporate Update (*Alerts/Updates*)

OTHER PUBLICATIONS

- "Credit market's turmoil may aid mezzanine debt," co-authored with David Batty, Charlotte Business Journal, November 2007

AREAS OF FOCUS

- Private Equity Transactions
- Corporate Governance
- Emerging Growth and Venture Capital
- Health Care and FDA
- Mergers and Acquisitions

REPRESENTATIVE EXPERIENCE

- Represented Red Ventures, LLC, a leading digital marketing services company, in various strategic investments and acquisition transactions, including its acquisition of Choose Energy, Inc.
- Represented Charlotte-based private equity firm Ridgemont Equity Partners in numerous transactions, including its leveraged acquisition and continuing ownership of Allied 100, LLC, a distributor of automated external defibrillators (AEDs) and ancillary parts and accessories.

- Represented Hickory, North Carolina-based Transportation Insight, LLC, a leading provider of asset-lite enterprise logistics and transportation brokerage services, in various corporate and transactional matters, including multiple add-on acquisitions and its sale to affiliates of Gryphon Investors.
- Represented Saussy Burbank, LLC, a Carolinas-based residential home builder in various corporate and transactional matters, including joint ventures, financing transactions and commercial contract negotiations.
- Represented Canfor Southern Pine, Inc., a manufacturer of high-quality dimension lumber and related products and a subsidiary of Canfor Corporation, in various acquisitions and divestitures of companies and facilities in the United States.
- Represented The Cook & Boardman Group, LLC, a leading supplier of commercial doors, hardware, electronic access control and related products and services, in various corporate and transactional matters, including multiple add-on acquisitions and its sale to affiliates of Littlejohn & Co.