



Brian Santos

Senior Associate

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OVERVIEW

Brian Santos focuses on aviation asset finance and has extensive knowledge of transactions in the aviation industry, particularly having worked as in-house counsel for an airline company. He advises leasing companies, financial institutions, institutional lenders and airlines on structured and asset finance, operating lease, sale and lease back transactions and general corporate finance.

In addition to his asset finance experience, Brian has worked with clients on a range of financing transactions, including bilateral and syndicated financing arrangements and leasing arrangements.

PROFESSIONAL BACKGROUND

Prior to joining the firm, Brian worked as an associate for an international law firm specialising in aviation asset finance. He has also worked as in-house legal counsel for a Singapore-based international airline.

ACHIEVEMENTS

Brian was awarded the Lee Foundation Scholarship from Nanyang Technological University in Singapore where he completed a Master's of Science in the International Political Economy.

PROFESSIONAL / CIVIC ACTIVITIES

- Law Society of New South Wales
- Integrated Bar of the Philippines

EDUCATION

- Graduate Diploma in Legal Practice, College of Law, 2017
- PgDL, University of Sydney, 2017
- M.Sc., Nanyang Technological University, 2011 (*International Political Economy*)

- J.D., Ateneo de Manila University, 2005
- B.A., University of Santo Tomas, 2001 (*Legal Management*)

ADMISSIONS

- Supreme Court of New South Wales
- Supreme Court of the Philippines

AREAS OF FOCUS

- Aviation Finance

INDUSTRIES

- Aviation
- Transportation and Logistics

REPRESENTATIVE EXPERIENCE

- Advised a Southeast Asian airline on the sale and novation of one Airbus A330-343 aircraft by AWAS to Macquarie AirFinance on lease.
- Advised a Southeast Asian airline on the sale of eight Boeing 787-800 aircraft.
- Advised a Southeast Asian airline on the sale of two Airbus A320-200 to DVB on lease to Hong Kong Express Airways Limited.
- Sale and leaseback of one Boeing 737-800 aircraft on lease to a low-cost Thai airline.
- Novation of one Boeing 737-800 aircraft on lease to a low-cost Thai airline.
- Sale of one Airbus A320-200 to Aircastle on lease to Etihad.
- Purchase of two Airbus A319 aircraft from SMBC Aviation as seller on lease to a British low-cost airline.
- Purchase and financing of two Boeing 737-800 aircraft by Bank of Baroda from BOC Aviation as seller on lease to a major Indian international airline.
- Purchase and financing of one Airbus A320-200 aircraft by BNPP from BOC Aviation as seller on lease to a full-service airline joint venture.
- Purchase and financing of one Boeing 737-800 aircraft by BNPP from BOC Aviation as seller on lease to a major Indian international airline.
- Finance lease of one bombardier aircraft to Grand Orient Global Investments Limited.

- Financing by CEXIM of two new A380-800 aircraft on finance lease to a South Korean major airline.
- Re-financing of one Airbus A320-200 with BOC Aviation on lease to a Spanish low-cost airline.
- Re-financing of three Airbus A321-211 with BOC Aviation on lease to a Taiwanese international airline.
- Re-financing of one Airbus A330-300 with BOC Aviation on lease to a Malaysian low-cost airline.
- Financing by Landesbank Hessen-Thüringen Girozentrale of four new ATR 72-600 aircraft on lease to a European regional airline.
- Financing and purchase from Intrepid of one Boeing B777-300 on lease to a Philippine airline.
- Financing and purchase from Intrepid of one Airbus A330-300 on lease to a Taiwanese international airline.
- Lease of one Airbus A320-232 aircraft to a Southeast Asian airline.
- Lease of two Boeing 737-800 aircraft to a major Indian international airline.
- Lease of three Boeing 737-800 aircraft to a major Indian international airline.
- Lease and financing of four AgustaWestland 139 helicopters by Westpac Banking Corporation on lease to Hunter Region SLSA Helicopter Rescue Service Limited.
- Lease and financing of five AgustaWestland 139 helicopters by Westpac Banking Corporation on lease to Australian Helicopters Pty Ltd.
- Advising a Japanese leasing company on the DVB Bank Transport Finance, IBJ Leasing Company and Standard Chartered Bank - \$US 112.47 million sale and leaseback (Japanese operating lease) of six (6) Boeing 737-800s. operated by Virgin Australia.
- Advising a Japanese leasing company on the Societe Generale - \$US62 million sale and leaseback with financing of two (2) Airbus A321-272 NEO aircraft operated by Vietnam Airlines JSC.
- Advising a Japanese leasing company on the DVB Bank - \$US100 million sale and lease novation of one (1) Airbus A330-300 operated by Philippine Airlines, Inc.