



## Robert Salame

### Partner

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### OVERVIEW

Robert Salame is a partner at the firm's New York office and concentrates his practice in the areas of corporate and real estate related transactions, including financings, development, and cross-border investment.

Robert's corporate practice includes the representation of individual and corporate clients in a wide range of business-related matters ranging from general corporate and commercial work to strategic mergers and acquisitions, joint ventures, trademark and copyright licensing, financing and start-up work.

Robert's real estate practice encompasses acquisitions, dispositions and financing of a variety of property types including retail, office, multifamily, hotel and industrial assets utilizing a wide array of financing structures and deal features, including subordinate and mezzanine debt. Robert's real estate practice also includes the representation of clients in connection with loan purchases, sales and modifications, and commercial leases and subleases.

### ACHIEVEMENTS

- Recognized in *The Best Lawyers in America*® "Ones to Watch" 2023 for work in Real Estate Law

## PROFESSIONAL / CIVIC ACTIVITIES

- Barkai Yeshivah, Member of the Board of Trustees

## EDUCATION

- J.D., Benjamin N. Cardozo School of Law, 2014 (*Jacob Burns Medal; Heyman Corporate Scholar*)
- M.B.A., Binghamton University, 2014
- B.B.A., Baruch College, 2011

## ADMISSIONS

- Bar of New Jersey
- Bar of New York

## NEWS & EVENTS

- 18 August 2022, More Than 350 K&L Gates Lawyers Named Among 2023 Best Lawyers in America, Ones to Watch
- 1 March 2022, K&L Gates Names Nearly 40 New Partners, Of Counsel, and Government Affairs Advisors Across Firm

## AREAS OF FOCUS

- Mergers and Acquisitions
- Construction and Infrastructure
- Corporate and Acquisition Finance
- Emerging Growth and Venture Capital
- IP Procurement and Portfolio Management
- Private Equity Transactions
- Real Estate Acquisitions and Dispositions
- Real Estate Finance

## INDUSTRIES

- Consumer Products

- Financial Services
- Luxury Products and Fashion
- Private Equity

## REPRESENTATIVE EXPERIENCE

- Routinely represent investment trusts in the acquisition of subordinated mortgage notes.
- Routinely represent lenders, family offices and funds in connection with preferred equity investments.
- Represented Tulum, Mexico based hotel group in connection with financing and development transactions.
- Represented global telecommunications provider in connection with the leasing and subleasing of Class - A office space in various U.S. markets.
- Represented a multifamily owner and operator in the acquisition and disposition of a number of apartment complexes in New York, New Jersey and Connecticut.
- Routinely structure family offices with real estate and other assets in the United States, Mexico, and various European countries.
- Represented private equity firm in connection with the structuring of an opportunity zone fund.
- Routinely represent clients in structuring and negotiating Credit Facilities.
- Represented family office in a joint venture with a special opportunity investment firm to develop high-end residential buildings in and around NYC.
- Represented multiple consumer goods companies in the sale of apparel businesses to subsidiary of a Hong Kong Stock Exchange-listed global consumer goods company.
- Represented family office in connection with Series A investment in social media platform.
- Routinely represent clients in connection with strategic investments and acquisitions.
- Routinely represents consumer goods companies in negotiation of trademark and copyright licensing agreements.
- Represented wholesale apparel company in connection with a joint venture with world-renowned designer.