



Paolo Rusconi

Partner

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OVERVIEW

Paolo Rusconi is a partner in the firm's Finance practice. He concentrates his practice on banking and financial matters with a particular emphasis on debt restructurings transactions. He also has substantial experience in corporate law, M&A, private equity, and extraordinary transactions.

PROFESSIONAL BACKGROUND

Prior to joining K&L Gates, Paolo was a partner in a prominent Italian law firm and practiced with magic circle international law firm in Milan, advising banks, corporations and private equity funds in several transactions, including M&A, finance and restructuring deals.

ACHIEVEMENTS

- Recognized by *The Legal 500 EMEA* as a Leading Individual for Restructuring and insolvency in Italy, 2022-2024
- Recognized by *The Legal 500 EMEA* as a Recommended Lawyer in Italy
 - Banking and finance: lender or arranger side, 2024
 - Banking and finance: Borrower side, 2024
 - Commercial, corporate and M&A, 2024
- Recognized by *Chambers Europe* for Restructuring/Insolvency in Italy, 2019-2024
- Recognized by *Leaders League* for Banking & Finance and Restructuring & Insolvency, 2021-2023
- Recognized by *The Legal 500 EMEA* for Restructuring and insolvency in Italy, 2020-2021
- Named to Super Lawyers Rising Stars list by *IFLR1000* for M&A, Private Equity, 2020

SPEAKING ENGAGEMENTS

- 26 January 2023 - Paolo Rusconi attended as a speaker in the workshop “The new Code of the business crisis: responsibilities of directors and auditors” organized together with Endeavor
- 1 December 2020, Paolo Rusconi held a workshop entitled "How to finance a scale-up in Italy" during the Endeavor Digital Event

EDUCATION

- Law Degree, University of Milan Law School (Italy), 2000

ADMISSIONS

- Milan Bar

LANGUAGES

- English
- Italian

THOUGHT LEADERSHIP *POWERED BY HUB*

- 1 April 2020, COVID-19: COVID-19 and the Cura Italia Decree
- 25 March 2020, COVID-19: Shareholder Meetings and Payment of Dividends in Italian Companies

OTHER PUBLICATIONS

- Le SU sposano la teoria "antindennitaria" dell'azione revocatoria - NT+Diritto - Il Sole 24 Ore, 23 March 2022

NEWS & EVENTS

- 27 March 2024, K&L Gates Recognised in 2024 Edition of *The Legal 500 EMEA*
- 14 March 2024, K&L Gates Ranked in 2024 *Chambers Europe* Guide
- 22 June 2023, Nearly 50 K&L Gates Lawyers Throughout Europe Recognized in 2024 Best Lawyers, Ones to Watch Editions
- 12 April 2023, K&L Gates Recognised in *The Legal 500 EMEA* 2023 Edition
- 16 March 2023, K&L Gates Recognized in 2023 *Chambers Europe* Guide
- 12 April 2022, K&L Gates Recognised in *The Legal 500 EMEA* 2022 Edition

- 17 March 2022, K&L Gates Recognized in 2022 Chambers Europe Guide
- 25 March 2021, K&L Gates Recognized in 2021 Chambers Europe Guide

AREAS OF FOCUS

- Restructuring and Insolvency
- Emerging Growth and Venture Capital
- Mergers and Acquisitions
- Private Equity Transactions

INDUSTRIES

- Financial Services
- Private Equity

REPRESENTATIVE EXPERIENCE

- Assisted an Italian company operating in the building materials sector in its post-closing activities on debt restructuring.
- Assisted a financial intermediary in the € 60 million debt restructuring of a real estate investor and developer, owner of a luxury residential complex in Trieste. The transactions involved a sale of large part of the real estate property to a Real Estate Owned Company (ReoCo) set up in accordance with the Italian securitisation law, a voluntary debt downgrading to “subordinated” and a partial debt rescheduling.
- Assisted a major financial intermediary in Italy operating in the acquisition and management of mainly non-performing loan (NPLs) portfolios in the negotiation of a settlement agreement with the debtor, a parking company in Genoa, Italy.
- Assisted a servicer of the client, a major Italian financial intermediary, in the restructuring agreement with a real estate developer company, in order to rebalance the financial exposure of the company and provide the company with a super senior financing to be used to finalise the a real estate residential project in Tuscany.
- Assisted a construction company in a judicial termination of a real estate sale and purchase agreement
- Assisted a leading company in Italy in the O&M (operation and maintenance) for third parties of biogas plants in the potential acquisition of a sludge plant.
- Assisted a construction company in the agreements with professional investor active in the Italian distressed assets market in connection with purchase of certain properties from an independent corporate finance boutique.

- Assistance to our client, one of the leading Italian construction sector groups, in connection with the selling of credits to a U.S global investment management firm.
- Assisted the client, a company that deals with the management, construction and redevelopment of owned real estate, in the debt restructuring procedure.
- Assisted the client, a European leader in the production of cooling systems for the automotive industry, in the potential share acquisition of a Spanish company, one of the world's leaders in the production of water pumps for the aftermarket.
- Assisted the client, a real estate agency, in the negotiation of the debt restructuring agreement.
- Assisted in the debt restructuring of the company operating in the field of plastic materials.
- Assisted a pool of banks in the complex negotiation of an out of court debt restructuring plan involving an important real estate agency.
- Assisted a banking group in the restructuring of the debt of an oil & energy company.
- Assisted the client, an international manufacturing company, in connection with a waiver to the restructuring agreement.
- Assistance to the client, a European leader in the production of cooling systems for the automotive industry, in the issuance of a bond reserved to its suppliers and used to rebalance the financial exposure towards them and in the restructuring of a portion of suppliers credits.
- Assisted a pool of financial creditors, banks and private debt investment funds, in the debt restructuring of approximately €50 million of a leading manufacturer of high tech frames, fixtures, and air sanitation devices.
- Assisted a consortium of banks and other lenders on the development of a plan for the comprehensive restructuring of the overall capital structure of the leading German provider of frozen food products with subsidiaries in Italy, Switzerland, Netherlands, and Belgium.