



Jessica A. Pingleton

Associate

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OVERVIEW

Jessica's practice includes a broad range of business, corporate, and real estate matters, with a particular focus on mergers and acquisitions, corporate governance, private financing, and commercial leasing. She advises emerging and growing companies with respect to choice of entity, business formation, strategic planning and growth, commercial contracting and licensing, private financing, and regulatory compliance. She also drafts and negotiates commercial lease agreements, and navigates clients through commercial and residential purchase and sale transactions from contract to closing.

Jessica meets every project with the same attention to detail, always mindful of the client's interests and budget. She prides herself in her efficiency, responsiveness, and timeliness. Her representative experience spans a diverse array of industries, including construction, telecom, technology, waste disposal, restaurant, craft beer, and tobacco.

PROFESSIONAL BACKGROUND

Prior to joining the firm, Jessica served as an associate at a Colorado law firm, where she was engaged in corporate transactions, mergers & acquisitions, and restructurings, with a focus on selling parties' representations. She also has experience in corporate governance and formation, commercial leases, and conducting title review and negotiation of buy-sell agreements for real property.

ACHIEVEMENTS

- Member, Colorado Bar Association (2016 - Present)
- Member, Boulder Bar Association (2016 - Present)
- Member, Colorado Women's Bar Association (2016 - Present)

SPEAKING ENGAGEMENTS

- “Entity Formation: Legal Considerations in Forming a Business,” Presentation at Mi Casa Resource Center, Business Success Training Program, Denver, Colorado (March 2016).

EDUCATION

- J.D., University of Colorado School of Law, 2016
- B.S., University of Oregon, 2011

ADMISSIONS

- Bar of Colorado
- Bar of Oregon

THOUGHT LEADERSHIP POWERED BY HUB

- 15 April 2020, Delaware Court of Chancery Dismisses Petition for Equitable Dissolution of an LLC by a Non-Member (*BlogPost*)
- 14 April 2020, Delaware Court of Chancery Applies Narrow Arbitration Provision in Member Dispute; Stays Claims Pending Arbitration (*BlogPost*)
- 23 March 2020, COVID-19: Impact on Medicare Telehealth Services (*Alerts/Updates*)
- 20 March 2020, COVID-19: Impact of the Coronavirus on Laboratory Billing: Coronavirus CPT Codes and HCPCS Codes (*Alerts/Updates*)

OTHER PUBLICATIONS

- Comment: Finding Safe Harbor: Eliminating the Gap in Colorado's Human Trafficking Laws, 87 U. Colo. L. Rev. 257 (2015). Available on Westlaw and LexisNexis.

AREAS OF FOCUS

- Mergers and Acquisitions
- Technology Transactions and Sourcing
- Construction and Infrastructure
- Emerging Growth and Venture Capital
- Private Equity Transactions

INDUSTRIES

- Consumer Products
- Resort, Hospitality, and Leisure

REPRESENTATIVE EXPERIENCE

- Represented a communications company in its asset sale to a competitor
- Represented an Ag biotech company in its Series A financing
- Represented M&A finance and accounting group in its sale of its equity to a competitor
- Represented purchaser in the acquisition of an equestrian property
- Represented a biotechnology company in its convertible debt financing.
- Represented a technology company with an energy auditing application and cloud-based platform in its Series 1 and 2 convertible debt financing.
- Represented a technology company in its Series A and Series A-1 financing.
- Represented an online vinyl record subscription service in its Series A financing.
- Represented a closely held private equity fund in its acquisition of a chain of hair salons.
- Represented a construction and engineering company in its acquisition of a competing engineering company.
- Represented a construction and engineering company in its acquisition of a utility company.
- Represented a construction and engineering company in its acquisition of a telecom company.
- Represented a construction and engineering company in its acquisition of a competing construction company.
- Represented a restaurant holding company in its acquisition of the assets of a restaurant
- Represented a Colorado outdoor company in its acquisition of a competitor.
- Represented a closely held private equity fund in its acquisition of a mobile home supply company in Arizona
- Represented a large format digital print company in its acquisition of a Florida printing and multimedia company
- Represented a large format digital print company in its acquisition of the assets of a North Carolina online image gallery
- Represented a Colorado-based technology company regarding the sale of its members' equity interests to a venture capitalist firm
- Represented a corporation incorporated under the laws of Switzerland regarding the sale of its assets related to a video on demand service to a private equity fund

- Represented a Colorado-based packing, packaging, and shipping company in the sale of its assets to a competitor
- Represented a Colorado-based insurance company in the sale of its assets to a competitor
- Represented a Colorado-based parts manufacturer in the sale of its shareholders' stock to a competitor
- Represented Colorado-based brewery and taphouse in a corporate debt restructure
- Represented a Colorado-based brewery and taphouse in the sale of its members' equity interests to a Spanish brewer
- Represented a Colorado-based waste and recycling corporation in a merger involving the sale of its shareholders' stock to a competitor
- Represented investors in the purchase and sale and leaseback of multifamily housing unit